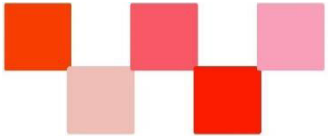




PPAP Automotive Limited

(Formerly Precision Pipes & Profiles Company Limited)

Taking Challenges, Together

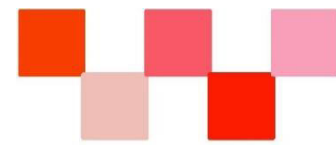


AGENDA

S.NO.	ITEM
1	Company Overview
2	Financial Performance (Q1 FY16)
3	Financial Performance (LAST 3 YEARS)

DISCLAIMER

- PPAP AUTOMOTIVE LIMITED may, from time to time, make additional written and oral forward looking statements, including statements contained in the company's filings with Bombay Stock Exchange and National Stock Exchange, and our reports to shareholders. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the PPAP AUTOMOTIVE LIMITED.
- All information contained in this presentation has been prepared solely by PPAP AUTOMOTIVE LIMITED. PPAP AUTOMOTIVE LIMITED does not accept any liability whatsoever for any loss, howsoever, arising from any use or reliance on this presentation or its contents or otherwise arising in connection therewith.



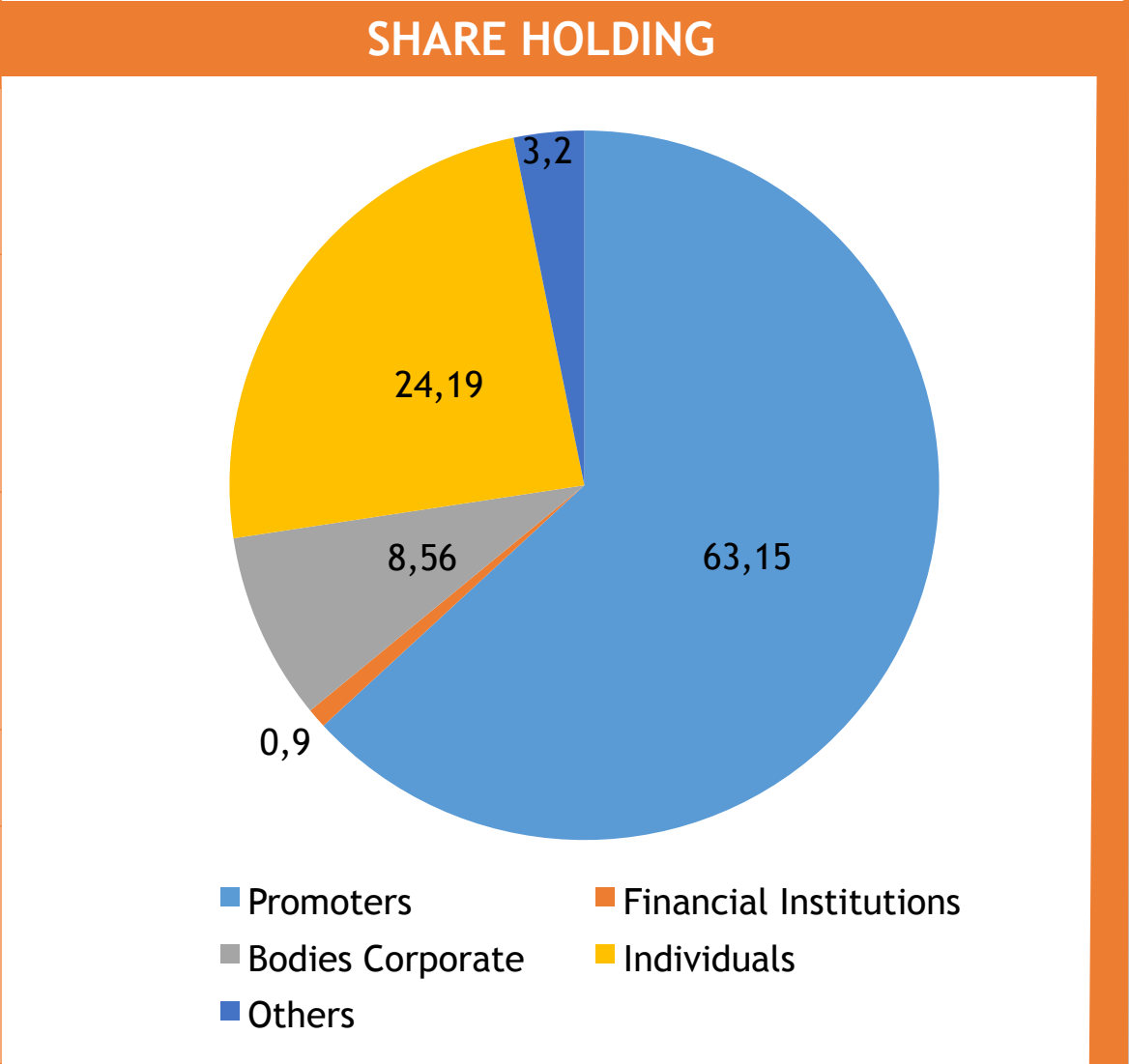


BRIEF PROFILE

- PPAP Automotive Limited (PPAP) is a leading manufacturer of Automotive Sealing Systems, Interior and Exterior Automotive parts in India
- State of the art manufacturing facilities located at Noida (UP), Greater Noida (UP), Chennai (Tamil Nadu) and Pathredi (Rajasthan). All the plants are TS 16949, ISO 14001 and OHSAS 18001 certified
- Technical collaboration with:-
 - Tokai Kogyo Co, Japan for Automotive Sealing System
 - Nissen Chemitec Corporation, Japan, for Injection Molded Products
 - Tokai Seiki Co, Japan for tooling development
- Joint Venture with Tokai Kogyo Co, Japan for EPDM Rubber based Sealing System
- Over 500 different products manufactured and targets to achieve zero failure ppm in Quality and Delivery performance
- Strong and committed workforce aligned to achieve Company's Targets.

GENERAL INFORMATION

S.NO	DESCRIPTION	REMARKS
1	COMPANY ESTABLISHED	1978
2	START OF AUTOMOTIVE BUSINESS	1985
3	LISTED ON STOCK EXCHANGE (BSE/NSE)	2008
4	SHARE CAPITAL	140 MILLION INR
5	CERTIFICATIONS	• TS 16949 • ISO 14001 • OHSAS 18001



MANAGEMENT PROFILE



Ajay Kumar Jain - Chairman & Managing Director

- Commerce graduate from the Shri Ram College of Commerce, University of Delhi
- Has been associated with the company since inception
- Experience of over 40 years in the Polymer processing industry
- Experience of over 30 years in the Automotive industry
- President of Toyota Kirloskar Supplier Association



Mr. Abhishek Jain – Executive Director

- B.E. in Industrial Engineering from Purdue University (USA)
- Before joining the company has worked in USA
- Responsible for conducting the operations of the Business
- Member of Executive Committee of Honda Suppliers Club



Mr. Manish Dhariwal - Chief Financial Officer

- Graduated with a degree in B.Com (Hons.) from Delhi University
- Member of Institute of Chartered Accountants of India
- Work experience over two decades
- Has worked with Lazard India, IL&FS and Group Mega

MISSION, VISION & VALUES



MISSION

TO BE A DOMINANT SUPPLIER OF
BODY SEALING, INTERIOR &
EXTERIOR PARTS

VISION

TO BE OUR CUSTOMERS NO. 1
SUPPLIER

VALUES

- TRUSTWORTHINESS
- MUTUAL RESPECT
- CREATIVITY
- COOPERATION
- EXCELLENCE

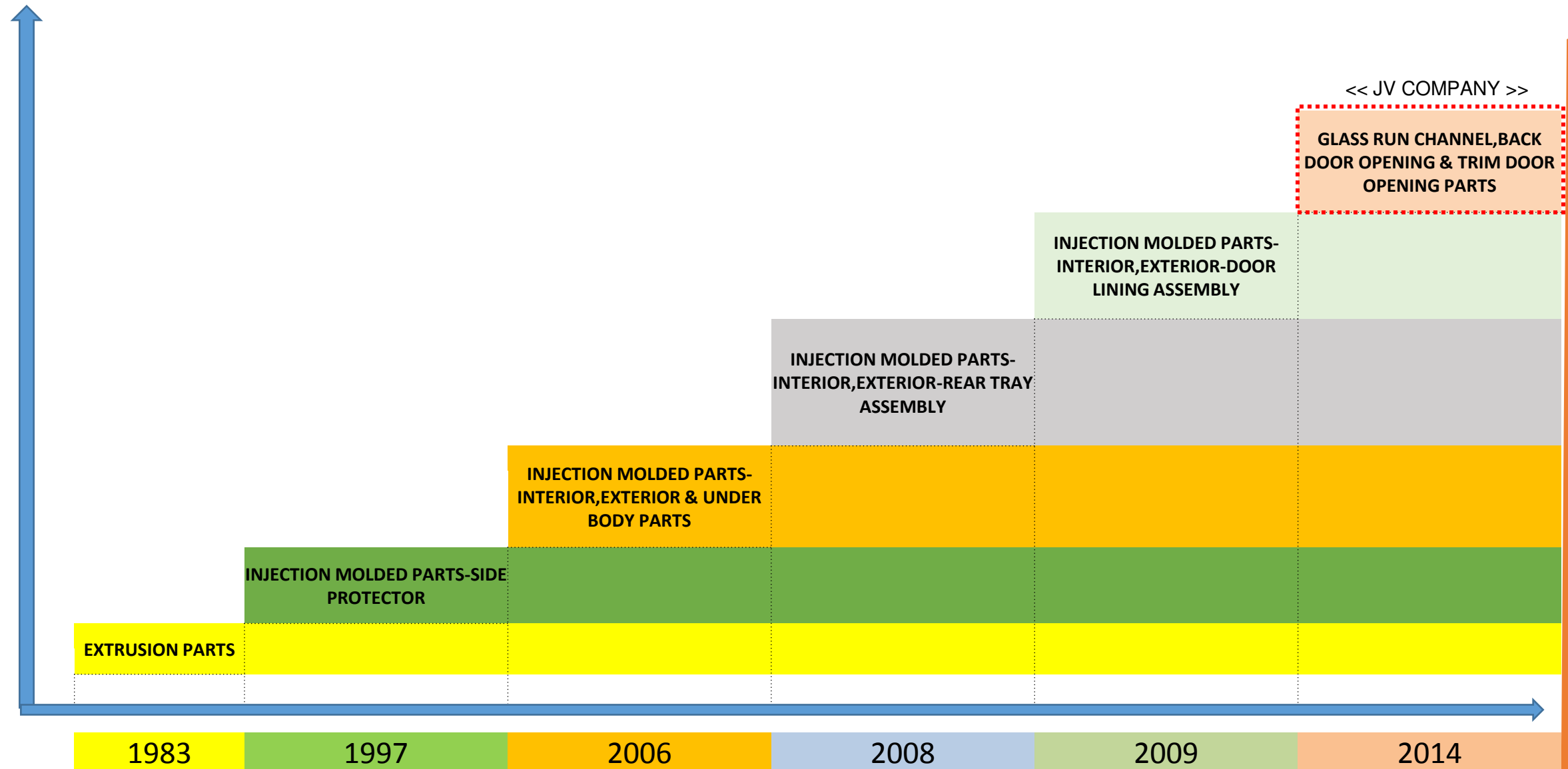


25
YEARS
EXPERIENCE

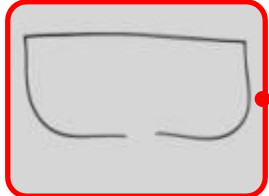
PRODUCTS

- ❖ AUTOMOTIVE SEALING SYSTEMS
- ❖ INJECTION MOLDED PRODUCTS

PRODUCT - MILESTONES



SEALING SYSTEMS



MOULDING
WINDSHEILD

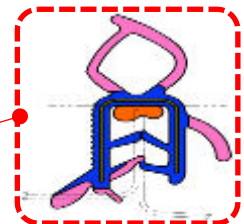
PVC
TPO
EPDM



ROOF MOULDING



TRIM DOOR OPENING



BACK DOOR /
TRUNK SEAL



DOOR
OPENING
SEAL



GLASS
RUN
CHANNEL



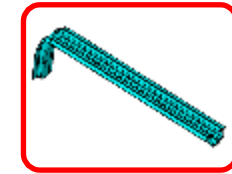
AIR SPOILER



OUTER BELT
BLACK/BRIGHT



INNER BELT



SLIDE RAIL



INJECTION MOLDING PRODUCTS



FR-PILLAR



CTR-PILLAR



RR-PILLAR



REAR TRAY



PARTITION

UNDER HOOD PRODUCTS



IN CABIN PRODUCTS



LINING RR PANEL



SIDE PROTECTORS



SPLASH GUARD



DOOR LINING



FENDER INNER



TRUNK LINING

TECHNOLOGY PARTNERS



AUTOMOTIVE SEALING SYSTEM



TOKAI KOGYO CO. LTD, JAPAN

ESTABLISHED : 1947

GLOBAL PRESENCE :
USA, THAILAND, INDONESIA, CHINA,
MEXICO, VIETNAM

RELATIONSHIP WITH PPAP : 1989

INJECTION MOLDED PRODUCTS



NISSEN CHEMITEC CORPORATION, JAPAN

ESTABLISHED : 1951

GLOBAL PRESENCE :
USA, THAILAND, INDONESIA, SINGAPORE

RELATIONSHIP WITH PPAP : 2007

FACILITIES OVERVIEW

MANUFACTURING FACILITIES

India



CERTIFICATIONS
TS 16949
ISO 14001
OHSAS 18001



PLANT IV
PATHREDI, 2014



PLANT I
NOIDA, 1996



PLANT II
NOIDA, 2003



PLANT III
SURAJPUR, 2008



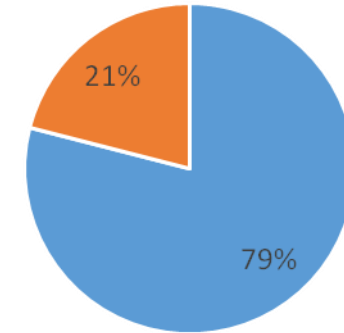
PLANT V
CHENNAI, 2012

- E** PLASTIC EXTRUSION
- I** INJECTION
- R** RUBBER EXTRUSION
- A** ASSEMBLY

- REGISTERED OFFICE
- MANUFACTURING FACILITY
- FUTURE PLANNING

HUMAN RESOURCE

TEAM STRENGTH : 1517



- DIRECT
- INDIRECT

INDIRECT	21%
NO OF TEAM MEMBERS	
DESIGN & DEVELOPMENT	40
TOOL MANUFACTURING	8
SPECIAL PURPOSE MACHINE	4
STAFF	265
[PRODUCTION, QUALITY, PURCHASE, ACCOUNTS, MARKETING, HR & IT]	

ATTRITION

S NO	TYPE	FY 2014-15
1	COMPANY ROLL	4.0 %
2	CONTRACTOR ROLL	9.8 %

EXTRUSION INFRASTRUCTURE



PVC / TPO MATERIAL



13 EXTRUSION LINES
FLOCKING LINES
ASSEMBLY LINES

EPDM & TPV MATERIAL



1 KNEADER MIXING PLANT
(2ND MIXING)
1 EPDM LINE
1 TPV LINE

JV COMPANY – PPAP TOKAI INDIA RUBBER PRIVATE LIMITED

INJECTION MOLDING INFRASTRUCTURE



RANGE :

- 60 TONS – 2500 TONS

MAKE :

- TOSHIBA
- NISSEI
- JSW
- FANUC
- TOYO
- MITSUBISHI

32 MACHINES INCLUDING 8 GAS ASSISTED

TOOL MANUFACTURING



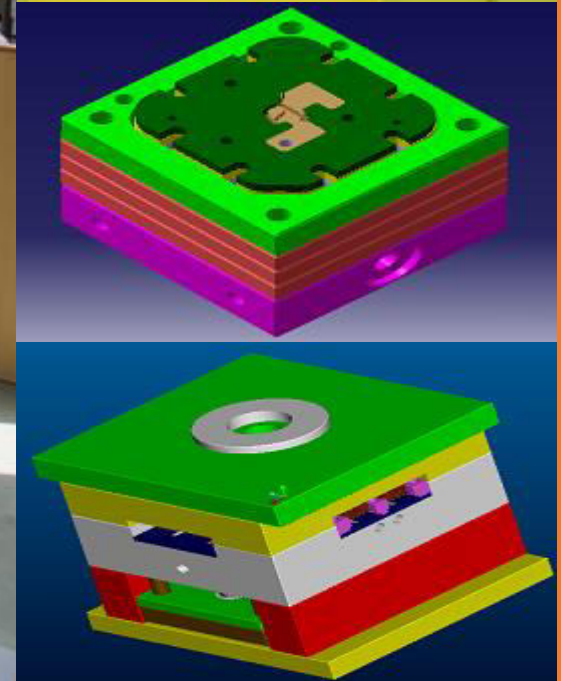
- IN HOUSE TOOL ROOM
- TOOLING – NEW AND MAINTENANCE
- CNC MACHINES
 - WIRE CUT (SODICK)
 - EDM
 - CNC LATHE
 - CNC MILLING
- OUTSOURCING OF TOOLINGS FROM –
 - LOCAL
 - CHINA
 - TAIWAN



DESIGN AND DEVELOPMENT



- PRODUCT DESIGN
- TOOL DESIGN
- CHECKING FIXTURE DESIGN
- DESIGN VALIDATION
- SPECIAL PURPOSE MACHINES DESIGN AND MANUFACTURING



TESTING AND VALIDATION



- RAW MATERIAL TESTING
- PART PERFORMANCE TESTING

TEST MACHIINES

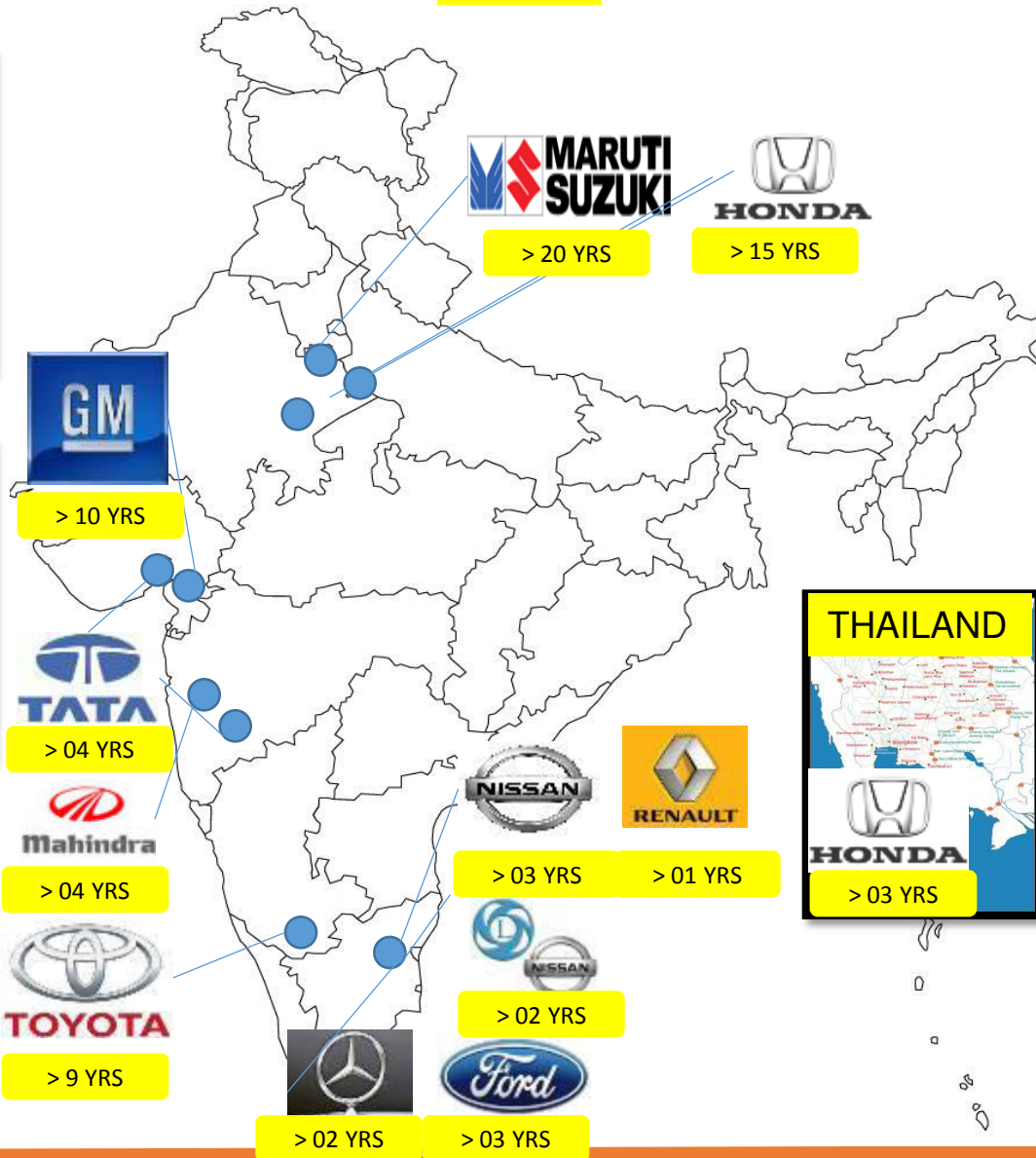
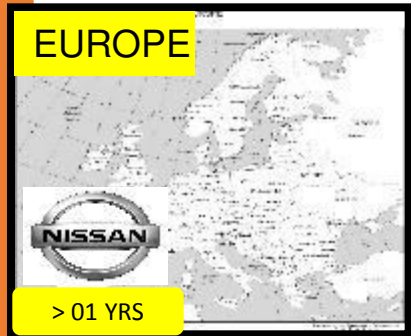
- Universal Testing Machine
- Impact Strength Testing Machine (Izod/ Charpy)
- Hardness Tester
- Specific Gravity
- MFI Testing Machine
- Muffle Furnace for Ash Content
- Viscosity Meter
- Heat / Cold Conditioning Chambers
- Salt Spray Tester
- Profile Projector
- Abrasion Tester
- Humidity Chamber – up to 95 % RH
- Heat Stability Machine
- Low Temperature Impact Testing Machine
- Salt Spray testing

CUSTOMERS PROFILE

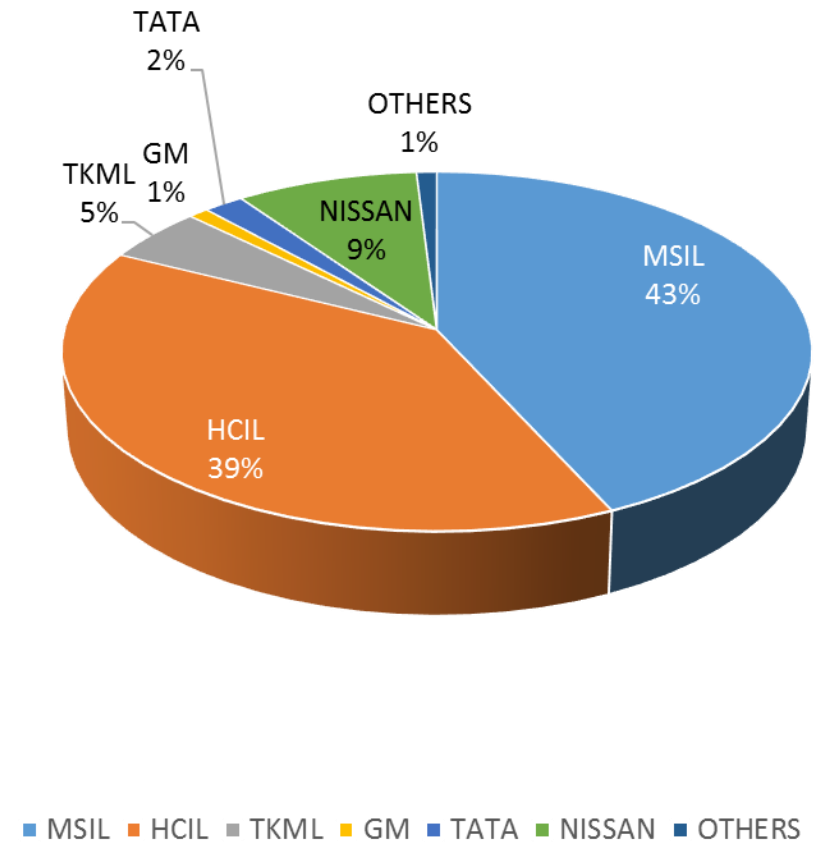
CUSTOMERS



INDIA



BUSINESS SHARE





AWARDS

CUSTOMER APPRECIATION



CUSTOMER APPRECIATION



TOYOTA MOTOR CORPORATION



TOYOTA KIRLOSKAR MOTOR INDIA PVT LIMITED



HONDA CARS INDIA LIMITED



MARUTI SUZUKI INDIA LIMITED

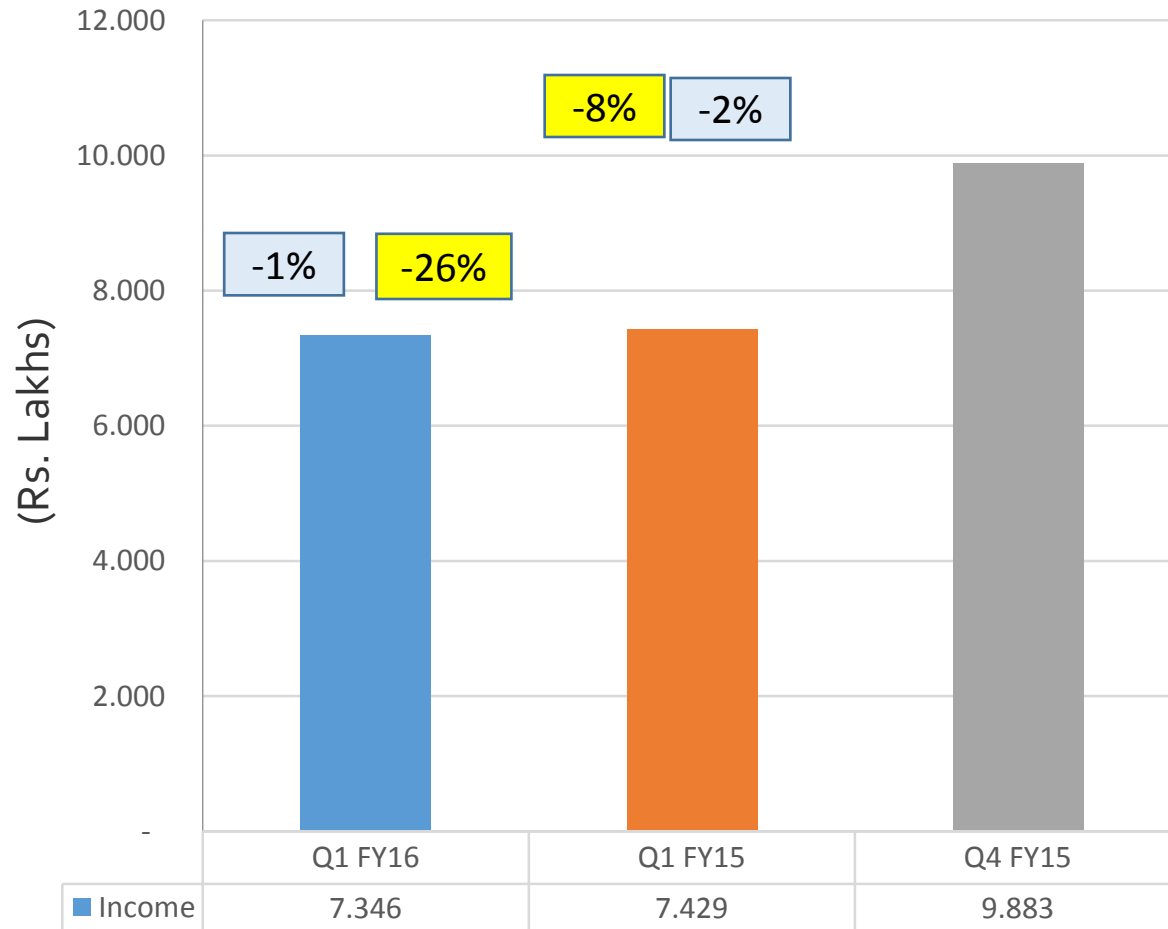
FINANCIAL PERFORMANCE

<< QUARTER 1 FY 16 >>

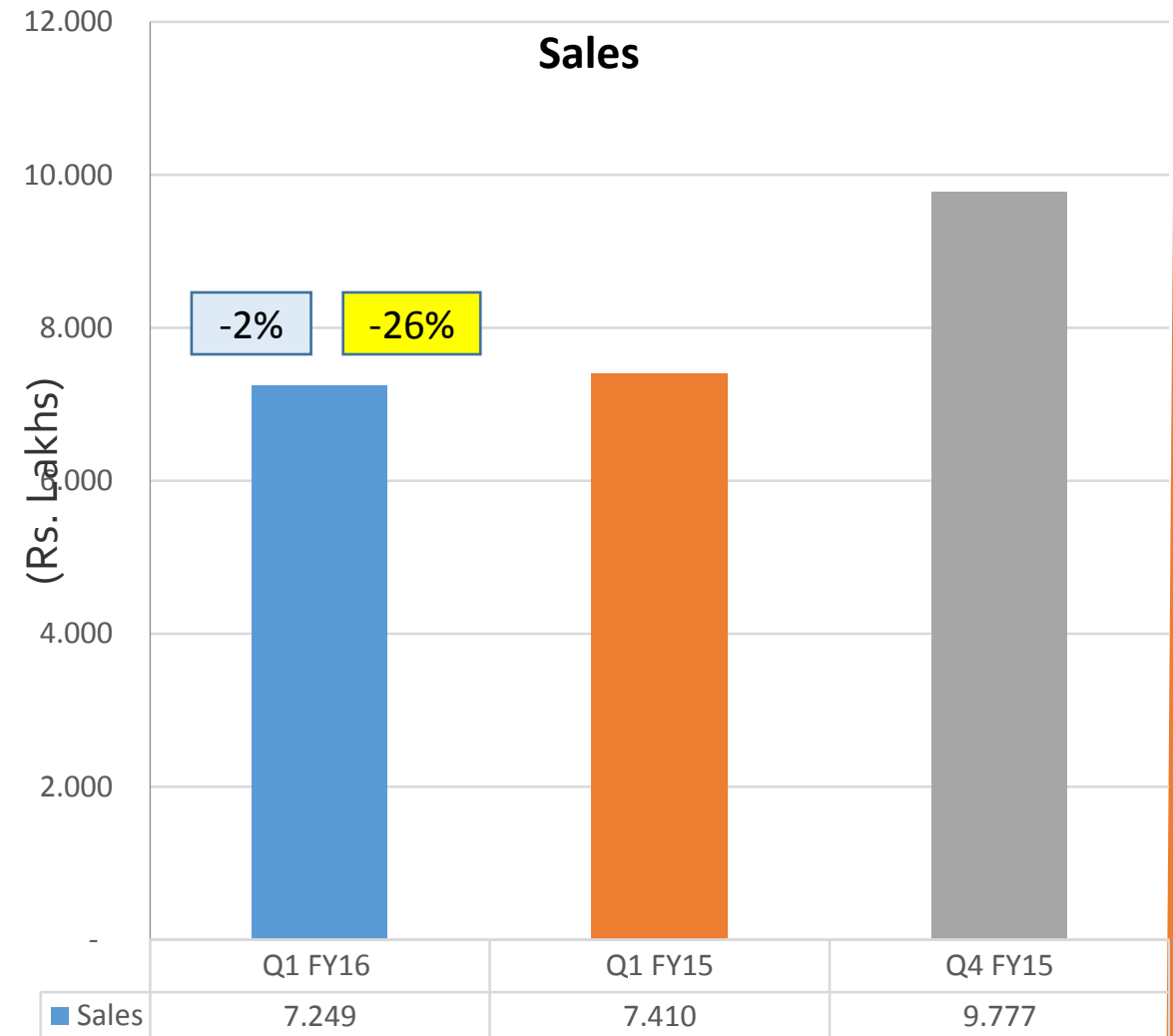
INCOME



Income



Sales

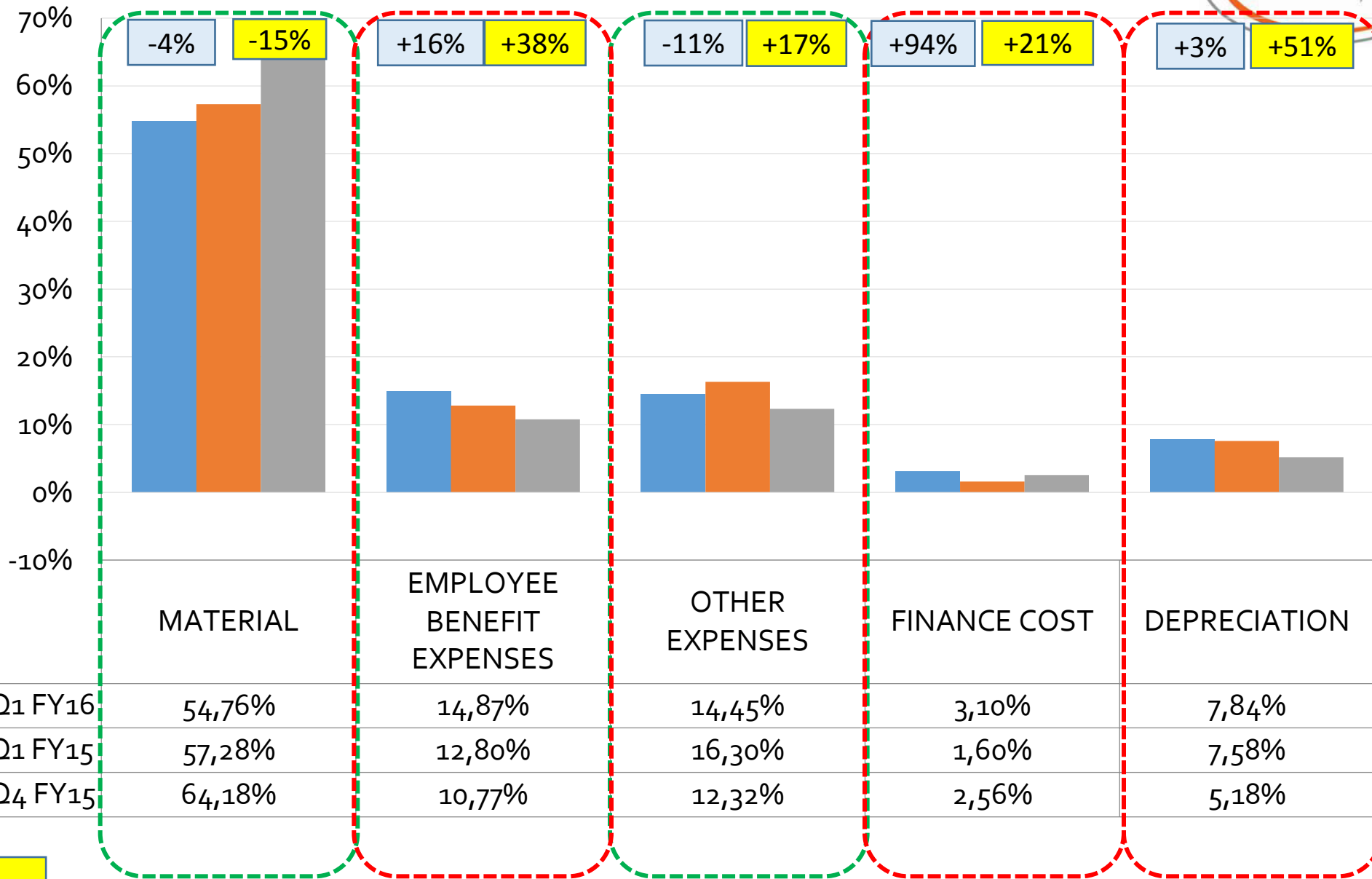


VARIANCE
Year on Year

VARIANCE
Qtr on Qtr

EXPENSES

% TO SALES



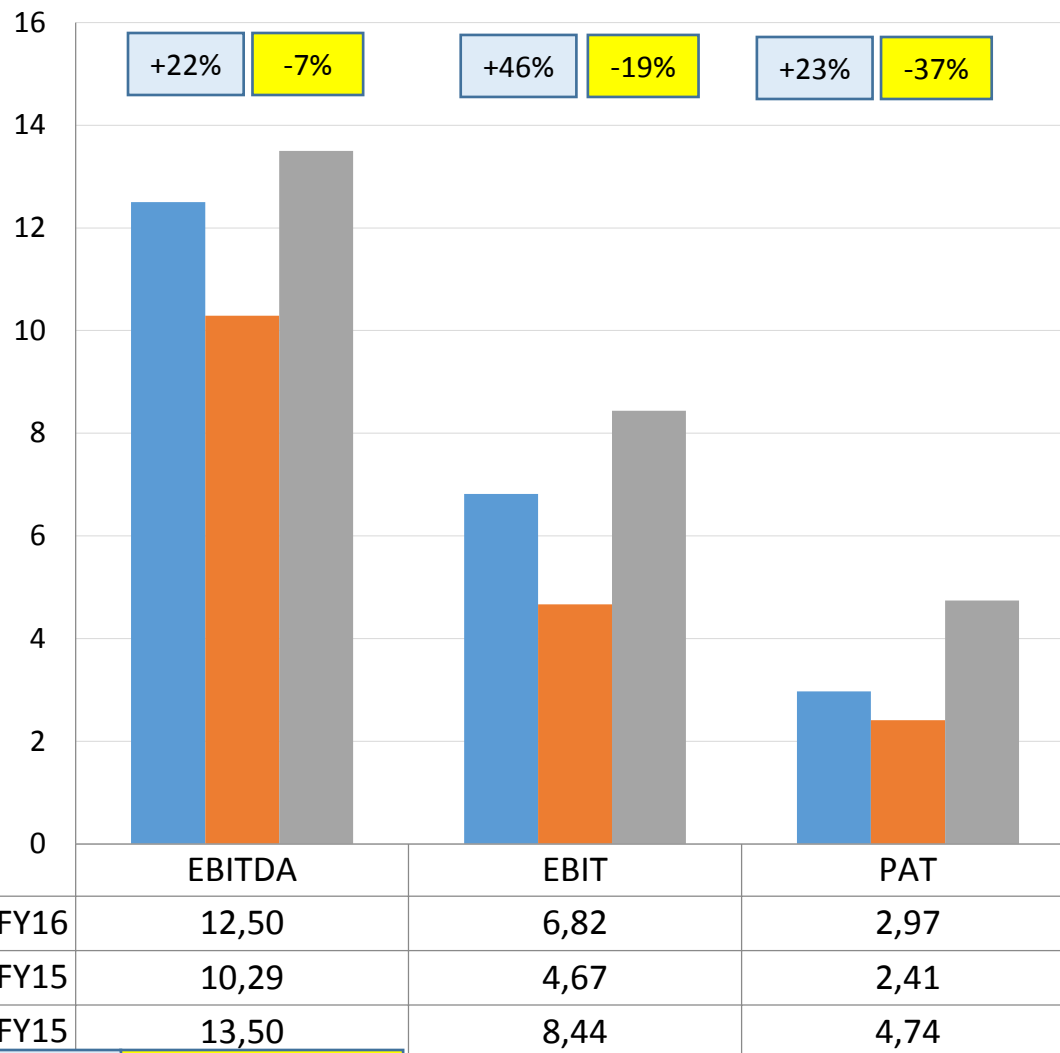
VARIANCE
Year on Year

VARIANCE
Qtr on Qtr

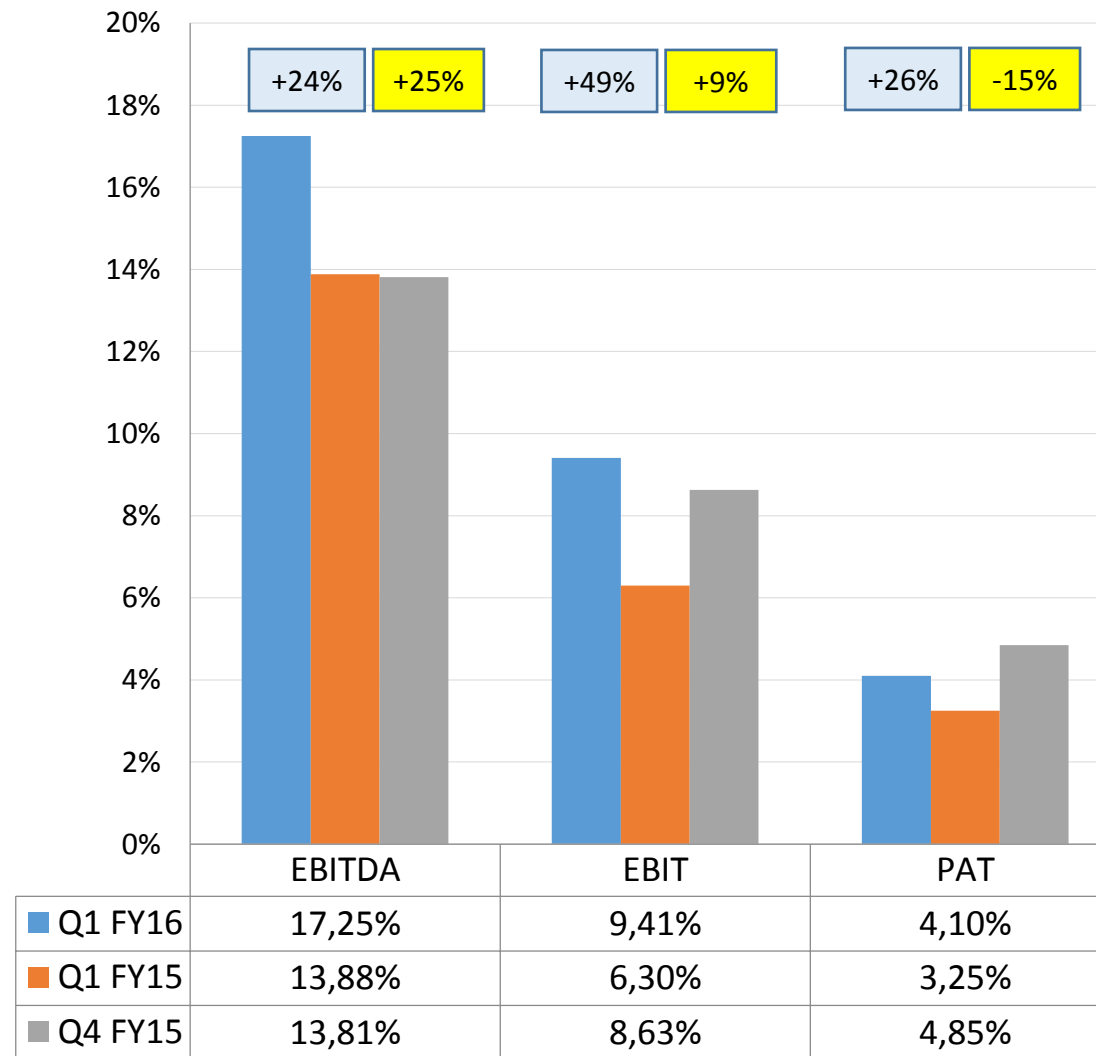
PROFIT RATIOS



IN RS. CRORE



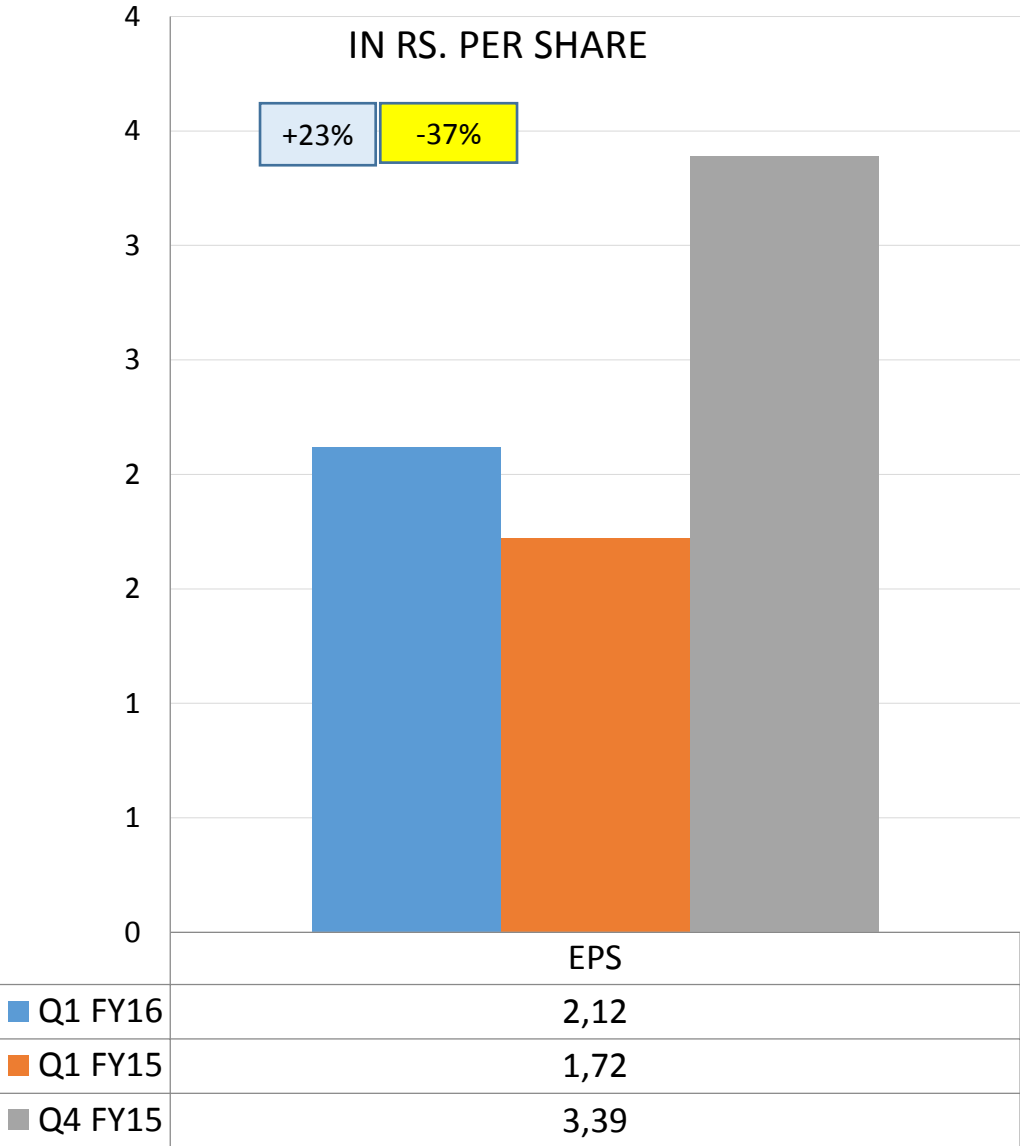
% TO SALES



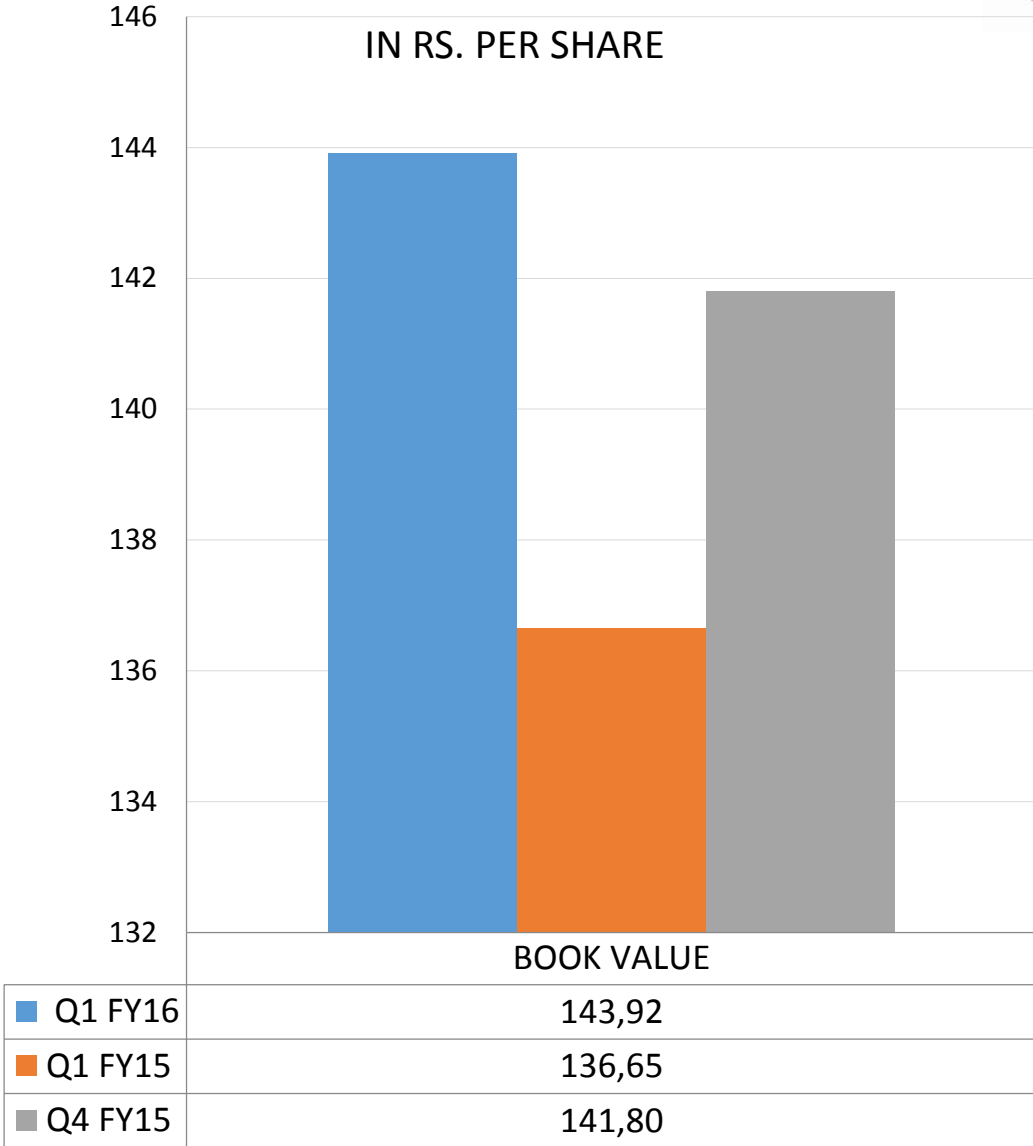
VARIANCE
Year on Year

VARIANCE
Qtr on Qtr

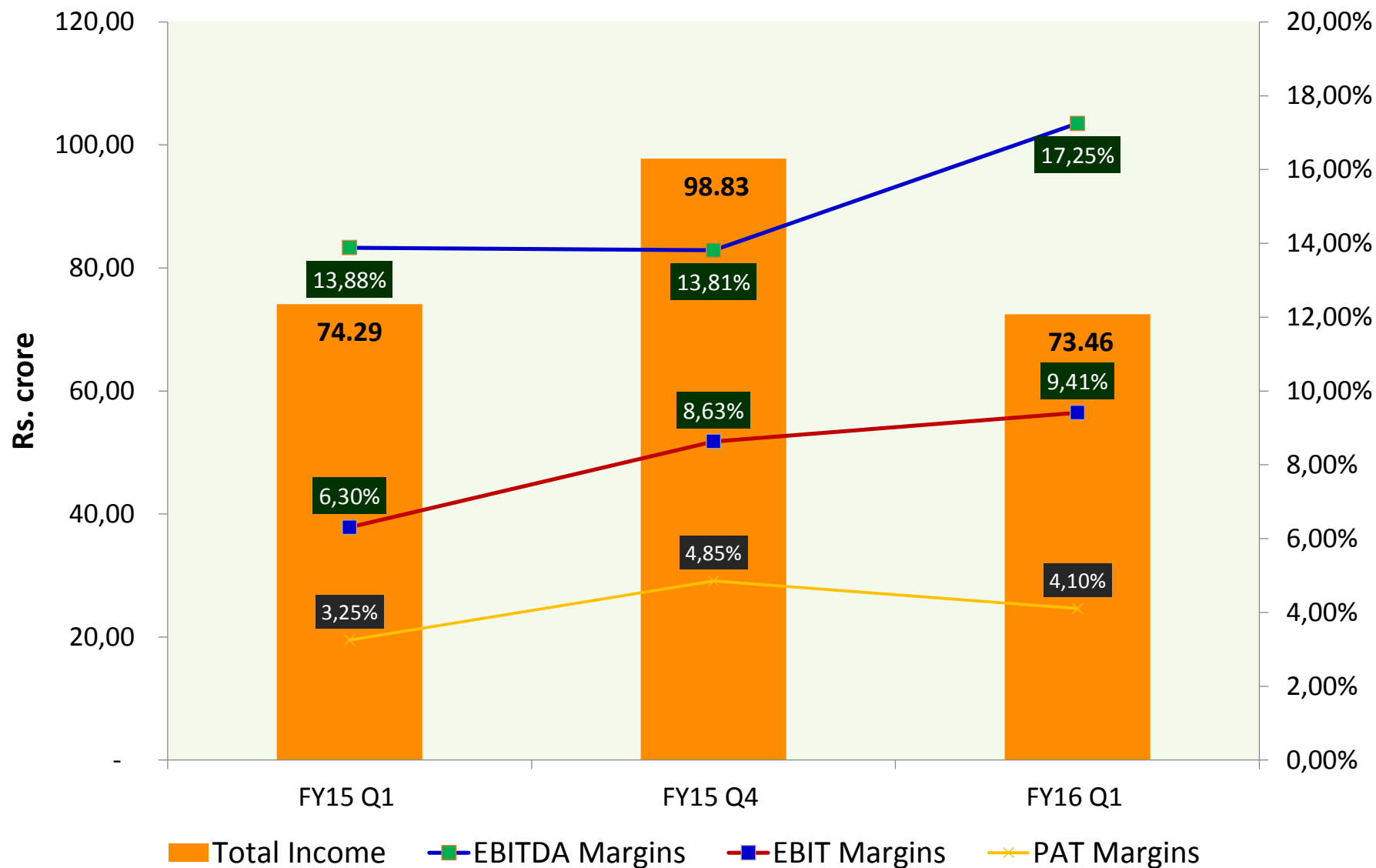
EPS & BVPS



VARIANCE Year on Year	VARIANCE Qtr on Qtr
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SUMMARY – KEY RATIOS



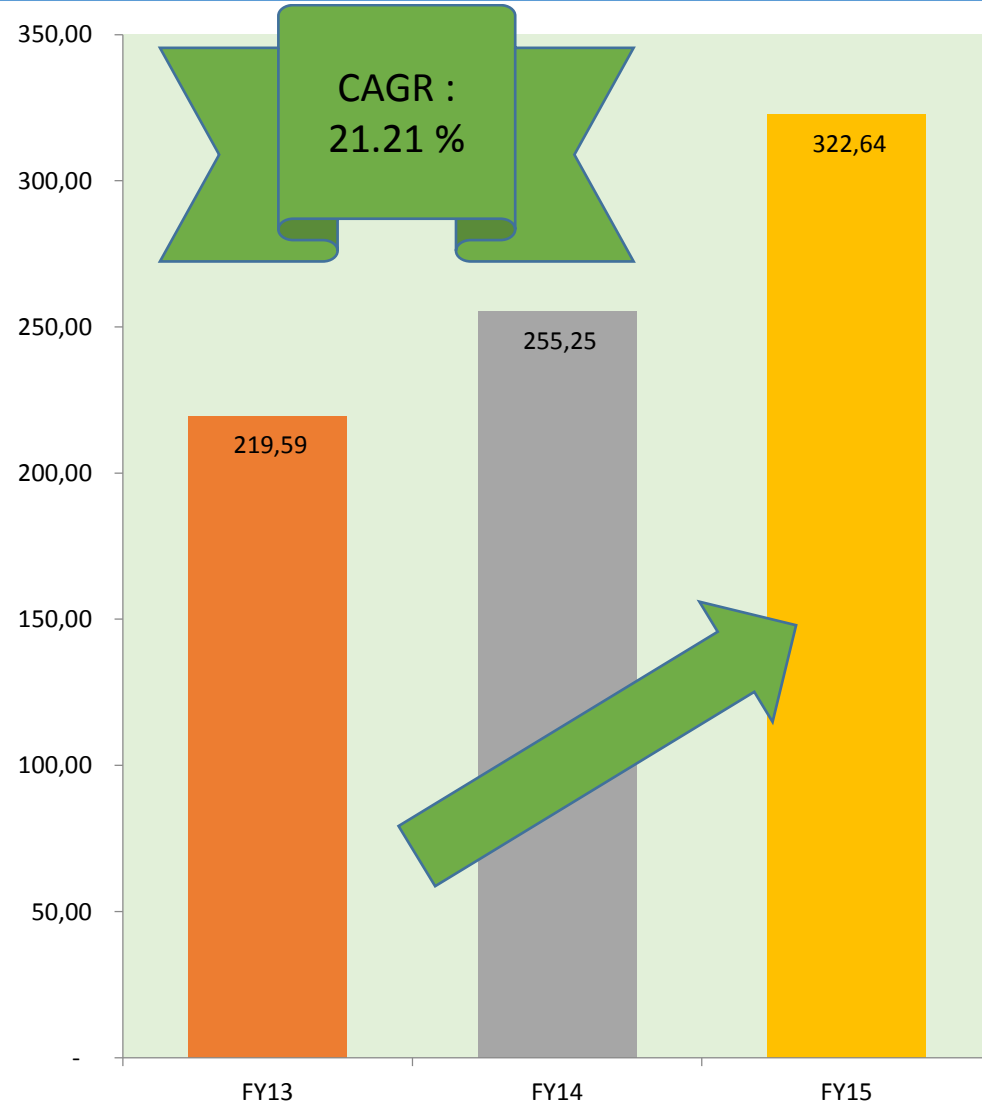
FINANCIAL PERFORMANCE

<< PREVIOUS 3 YEARS >>

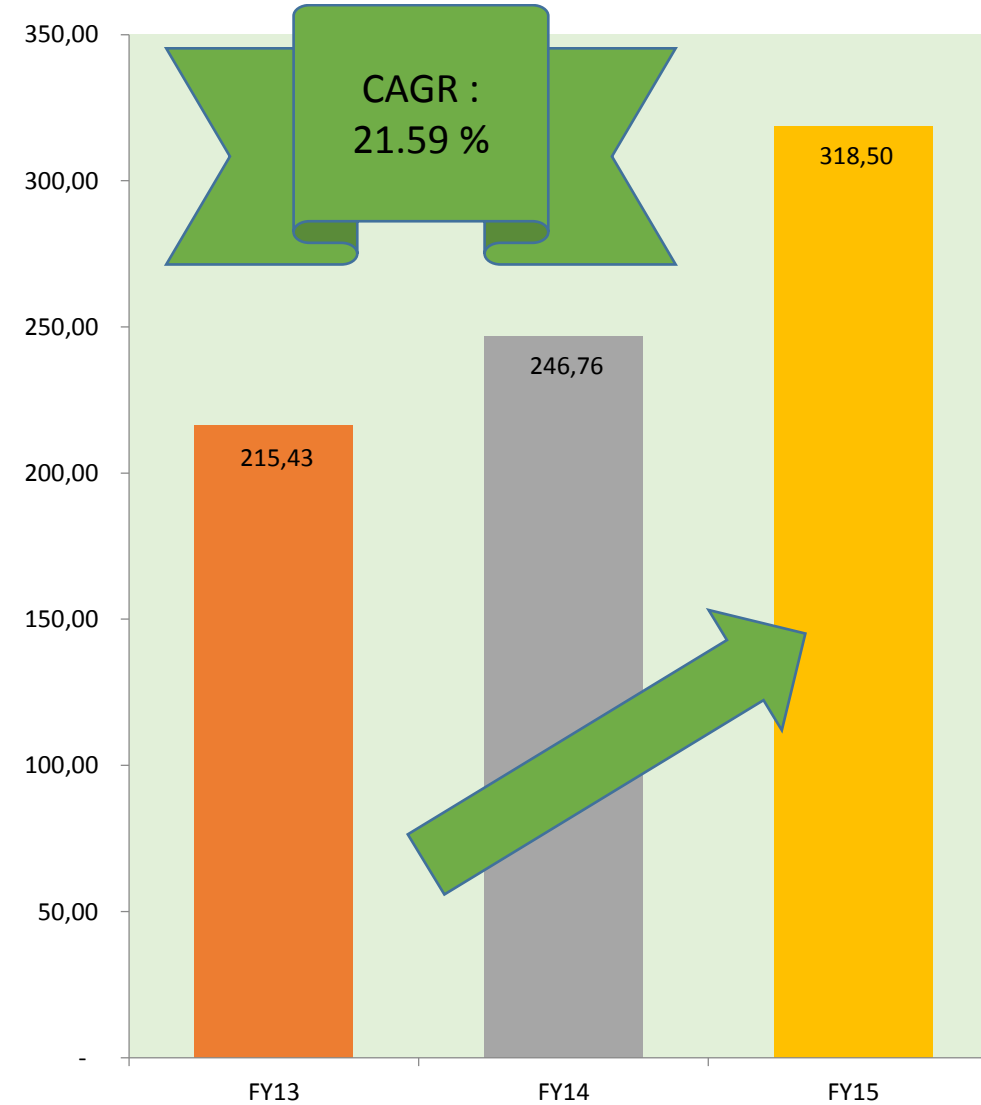
INCOME



TOTAL INCOME (INR CRS.)



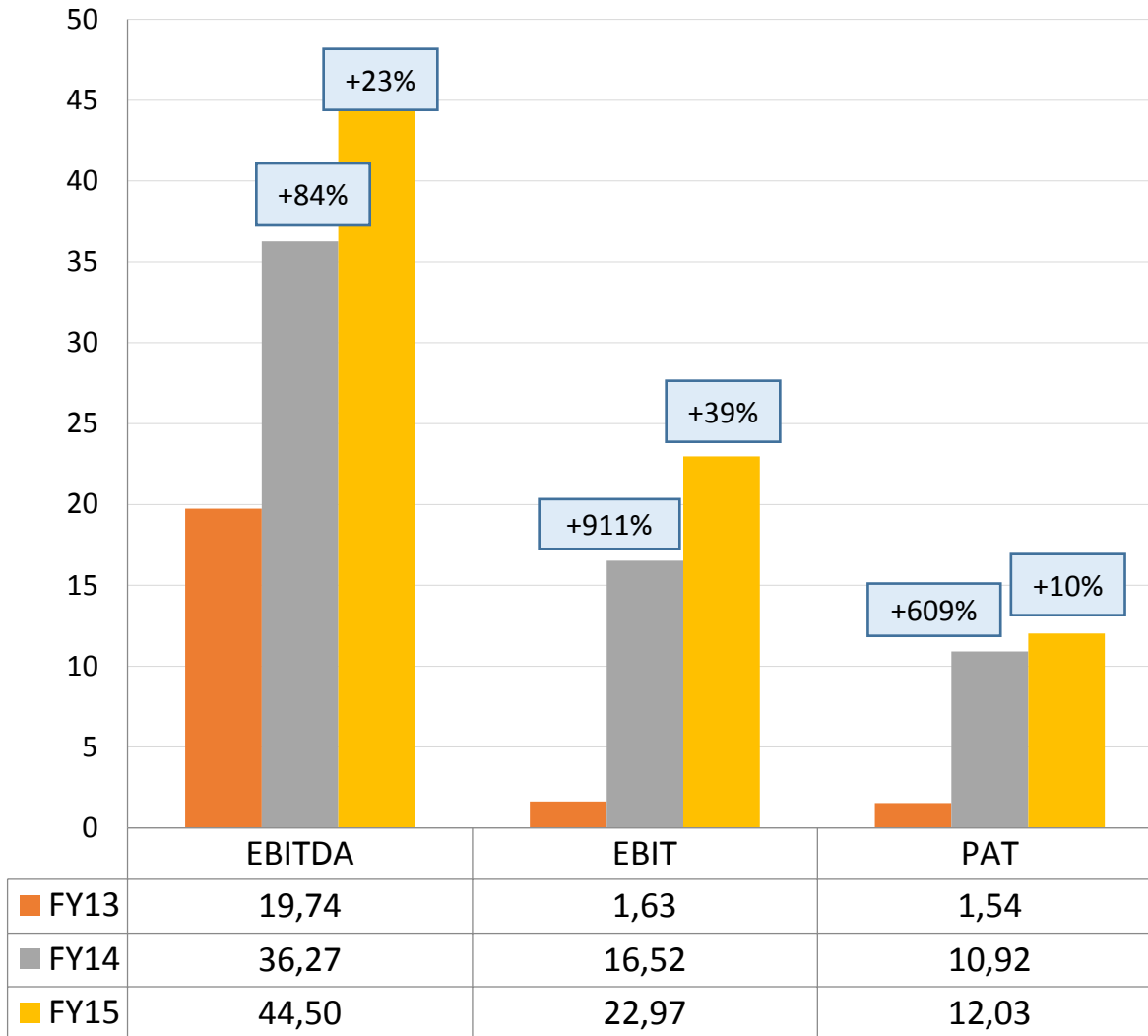
SALES (INR CRS.)



PROFIT RATIOS

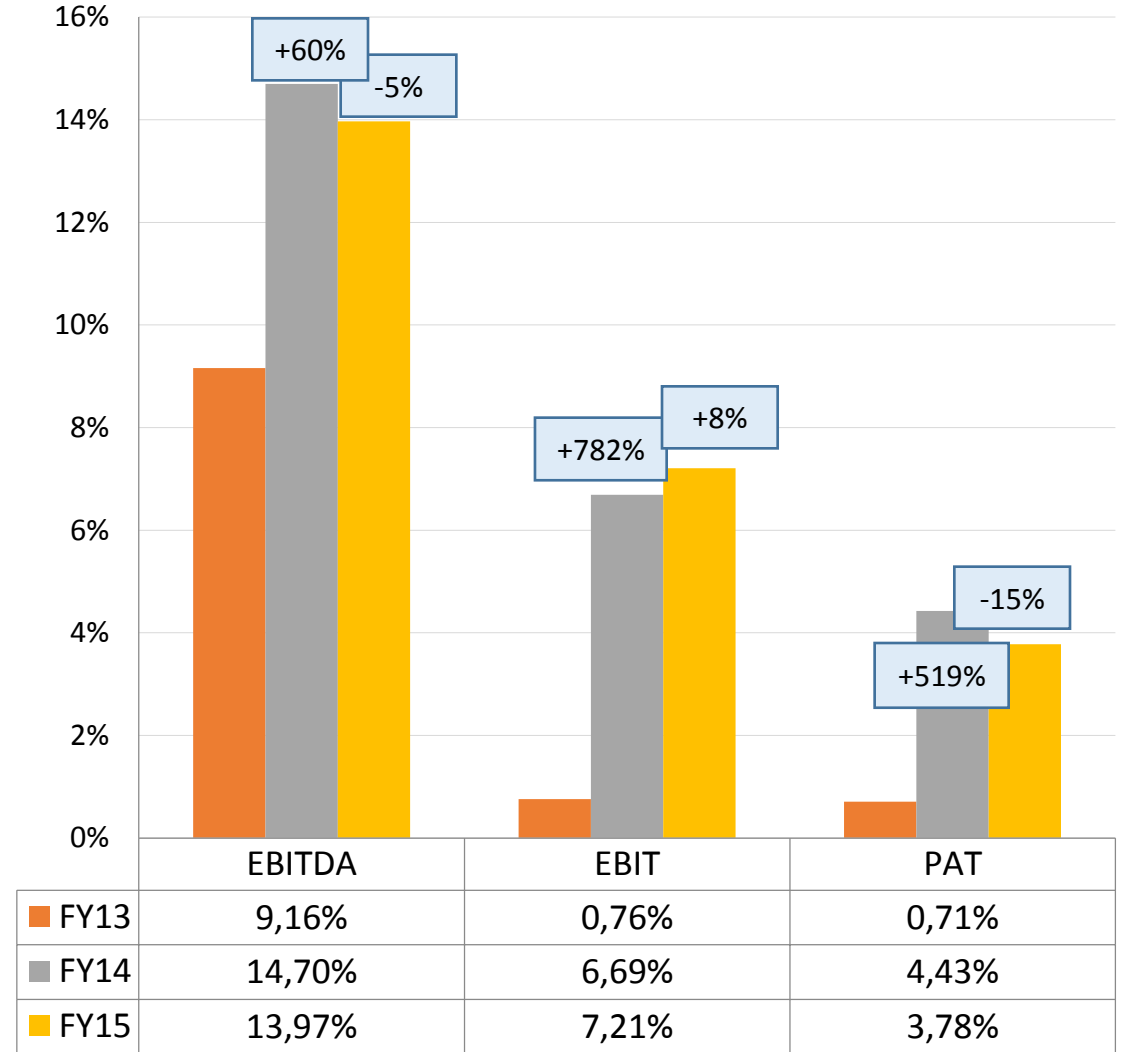


IN RS. CRORE



VARIANCE
Year on Year

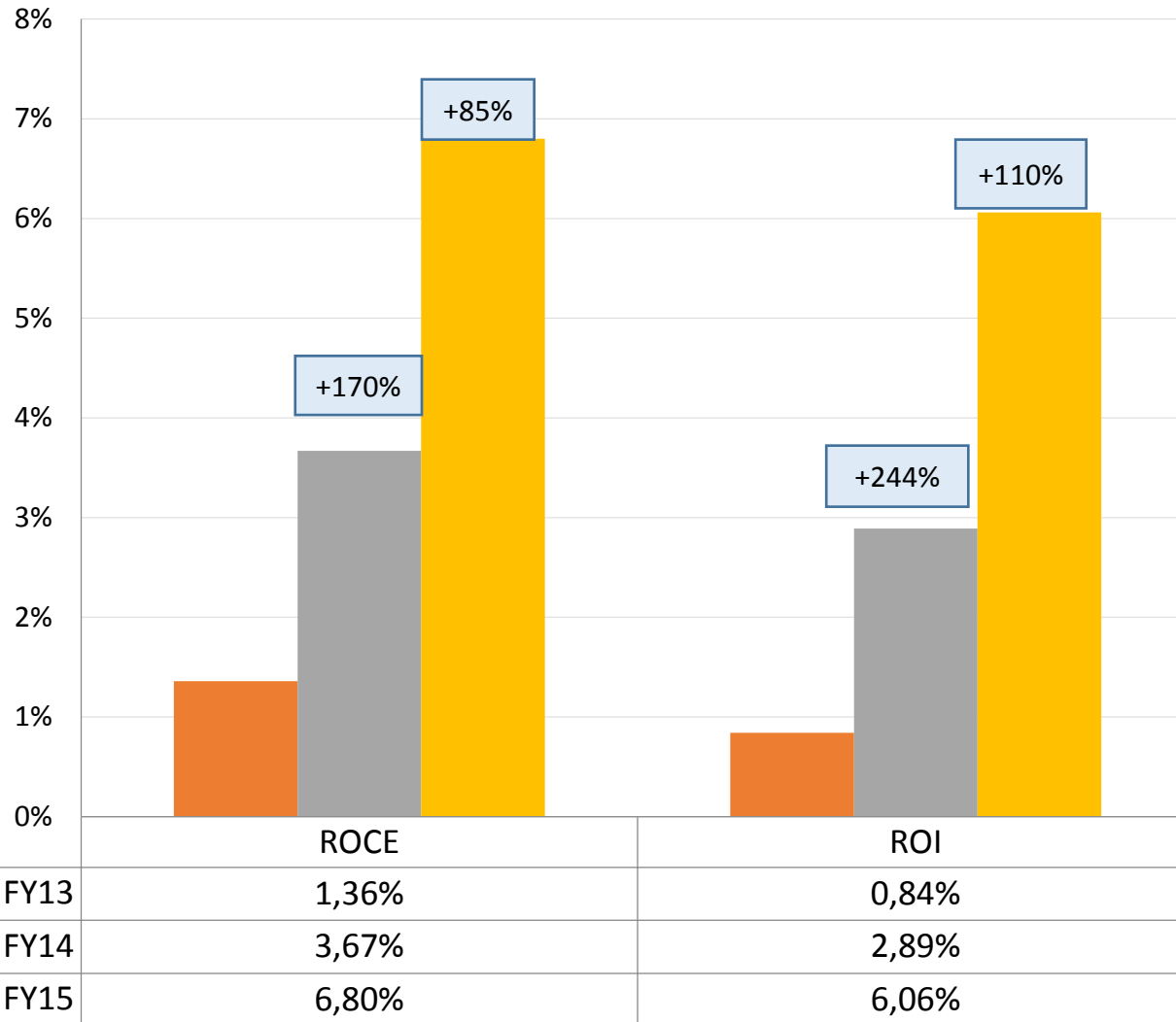
% TO SALES



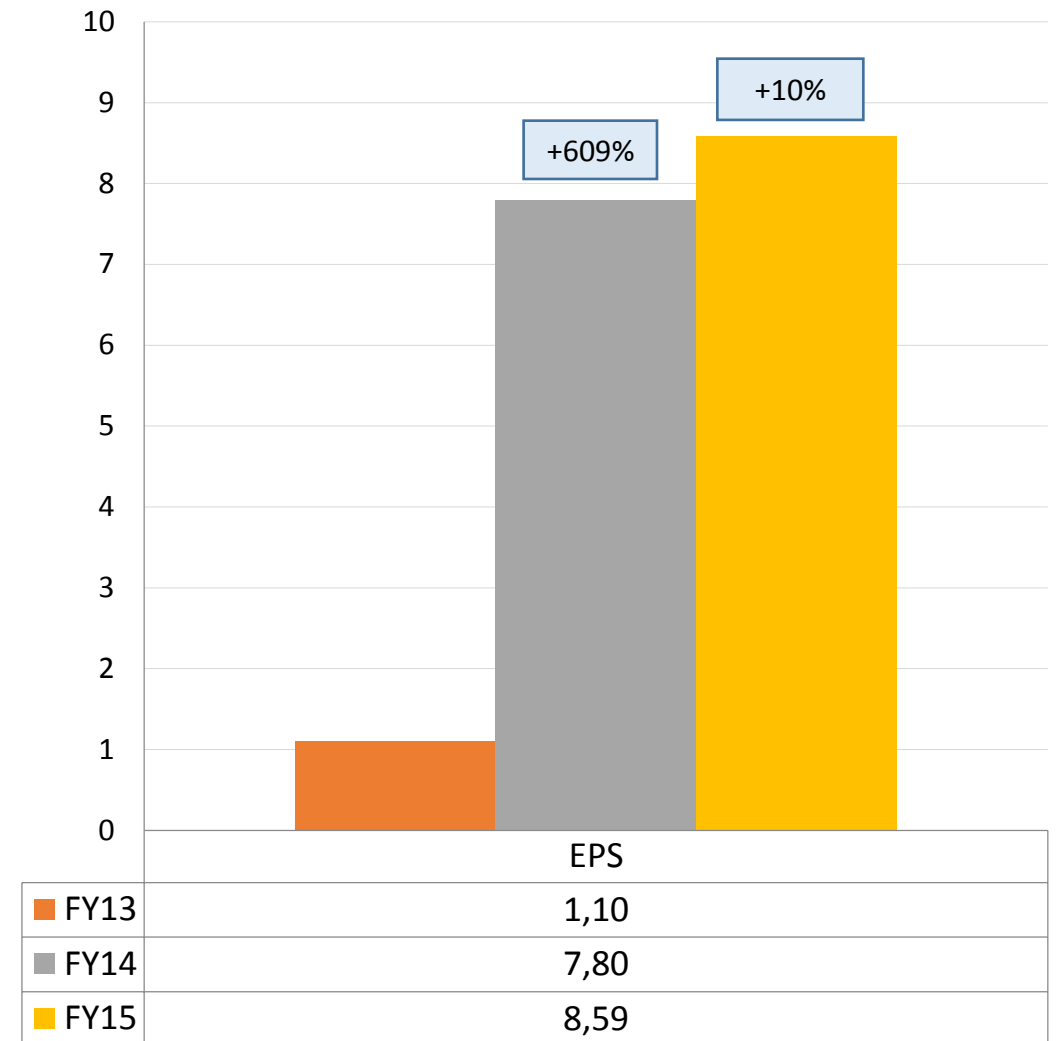
RETURN RATIOS



IN %



IN RS. PER SHARE

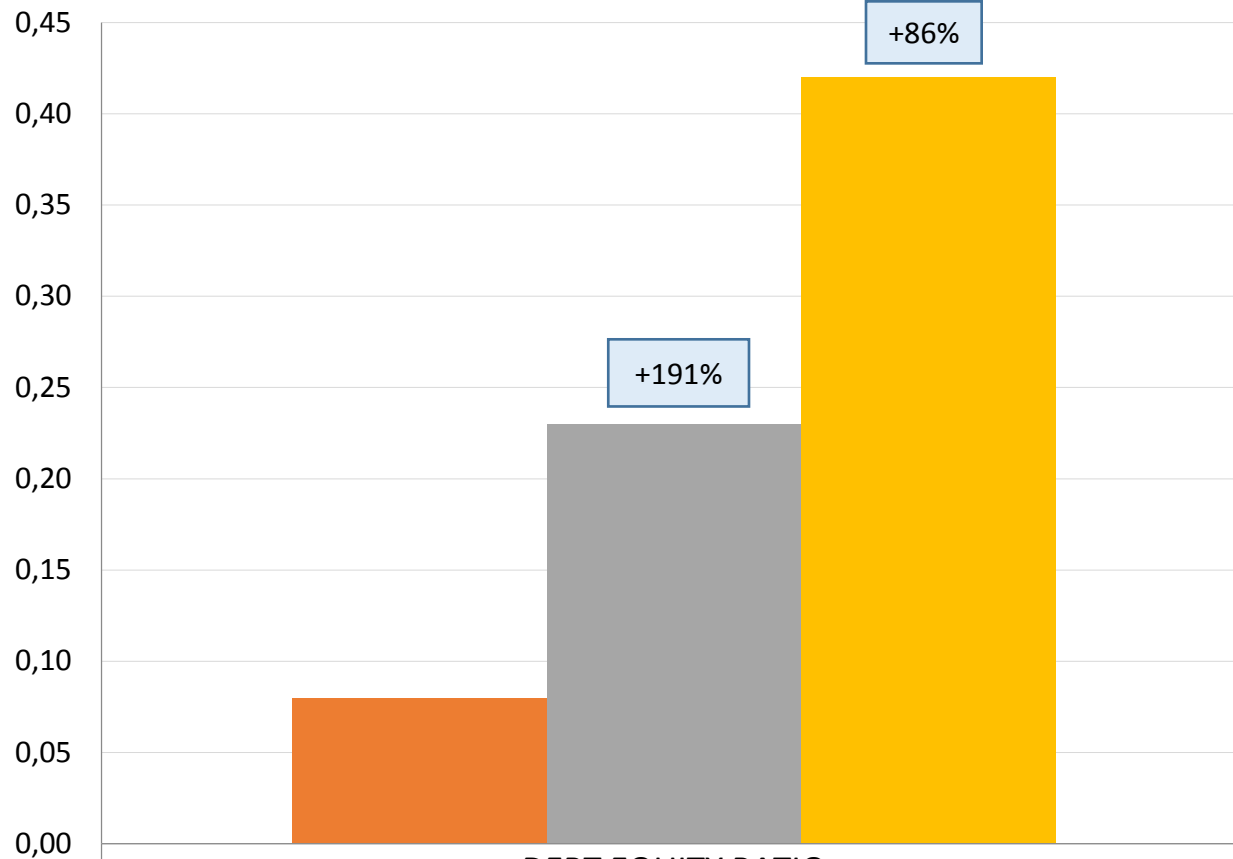


VARIANCE
Year on Year

OTHER RATIOS



RATIO

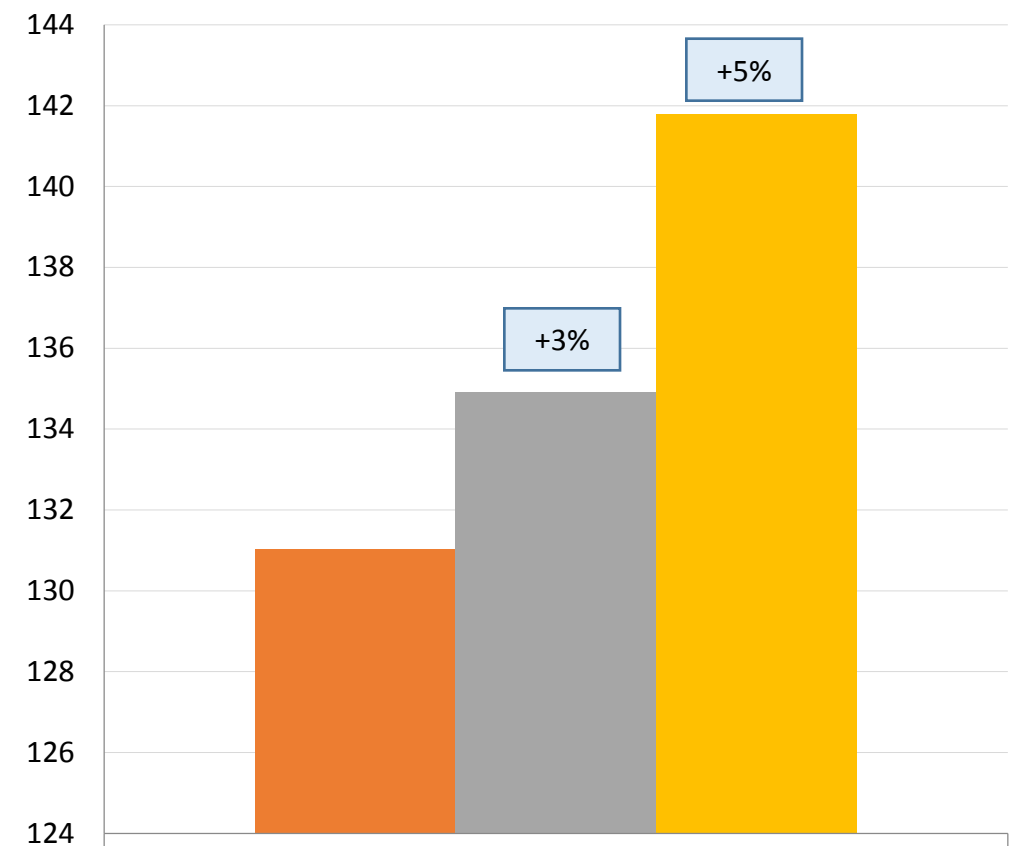


DEBT EQUITY RATIO

FY13	0,08
FY14	0,23
FY15	0,42

VARIANCE
Year on Year

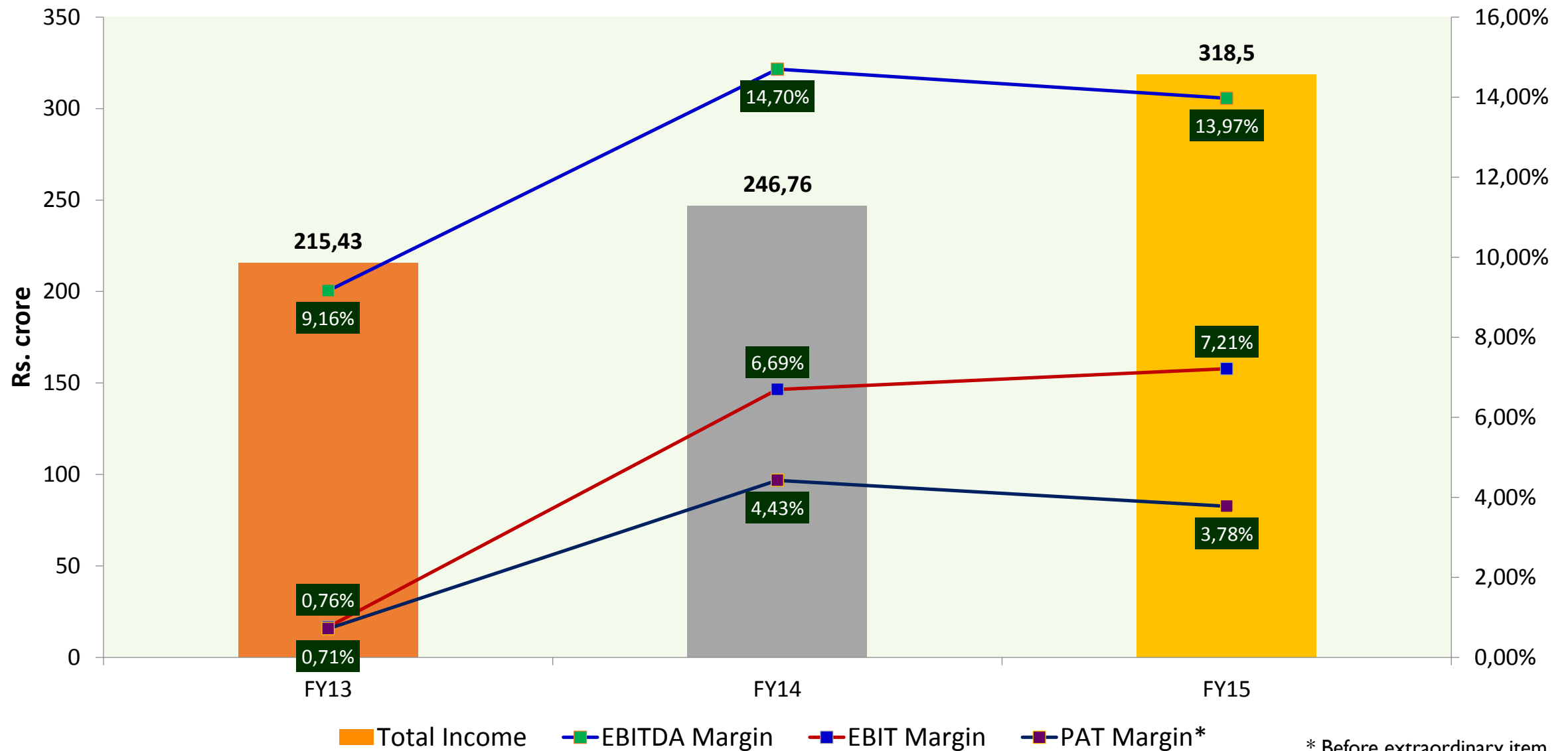
IN RS. PER SHARE



BOOK VALUE

FY13	131,03
FY14	134,93
FY15	141,80

SUMMARY – KEY RATIOS



STRATEGY GOING FORWARD

- IMPROVE OPERATIONAL EFFICIENCY
 - INTERNATIONAL BENCHMARKING
 - BEST IN CLASS
 - EVERY PAISA COUNTS
- FOCUS ON INCREASING CUSTOMER BASE
 - EXPAND PRODUCT BASE TO NEW CUSTOMERS
 - EXPAND PRODUCT BASE TO EXISTING CUSTOMERS
- OPTIMIZATION OF ASSET UTILIZATION
 - NEW BUSINESS OPPORTUNITIES
 - IMPROVE OEE (OVERALL EQUIPMENT EFFICIENCY)
- OPTIMIZATION OF INVESTMENTS
 - TIMING, EFFICIENCY AND BEST VALUE PROPOSITION REVIEW

OUR TARGET

- IMPOSSIBLE FOR COMPETITION TO CATCH UP
- SUSTAINABLE IN PERPETUITY



CONTACT PERSON

PPAP AUTOMOTIVE LIMITED

NAME	Mr. Manish Dhariwal (Chief Financial Officer)
EMAIL ADDRESS	manish.dhariwal@ppapco.com
TELEPHONE NUMBER	+91-120-2462552 / 53

CONCEPT

NAME	Mr. Anand Lalla / Mr. Parin Narichania
EMAIL ADDRESS	anand@conceptir.com; parin@conceptir.com
TELEPHONE NUMBER	75060 51178 / 99300 25733

PLEASE SEE OUR WEBSITE FOR COMPLETE INFORMATION : WWW.PPAPCO.IN

THANK YOU