

PPAP Automotive Limited

Taking Challenges, Together



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Quarterly Highlights

Company Overview

Core Strengths & Growth Strategy

Our Products

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Financial Overview

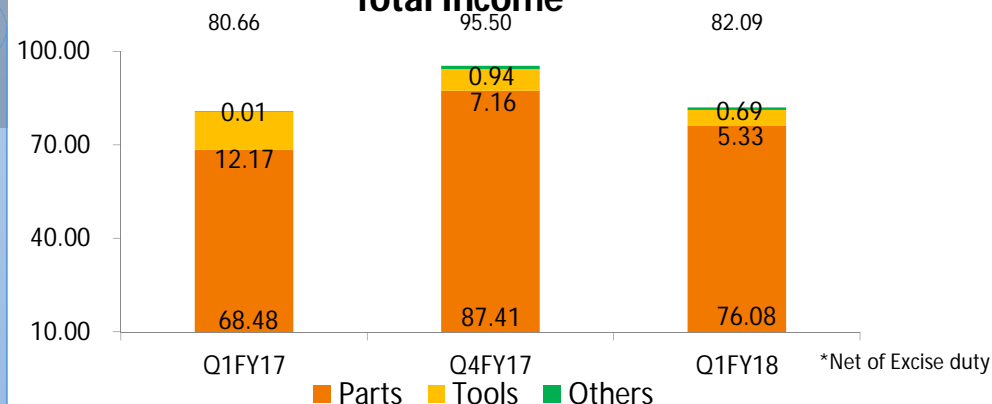
QUARTERLY HIGHLIGHTS

Highlights of results of Q1FY18 compared with Q1FY17

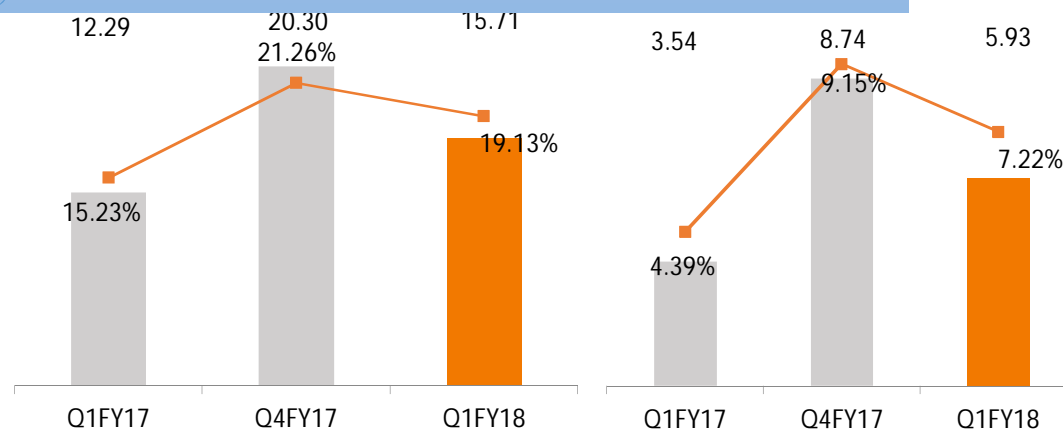
- ❖ Total Income increase by 1.76%
- ❖ Part Sales increase by 11%
- ❖ EBITDA Margin increase by 4%
- ❖ EBITDA increase by 27.8%
- ❖ PAT Margin increase by 2.83%
- ❖ PAT increase by 67%
- ❖ EPS is at ₹ 4.23
- ❖ Long-term credit rating upgraded to CRISIL A+/Stable

*Total Income

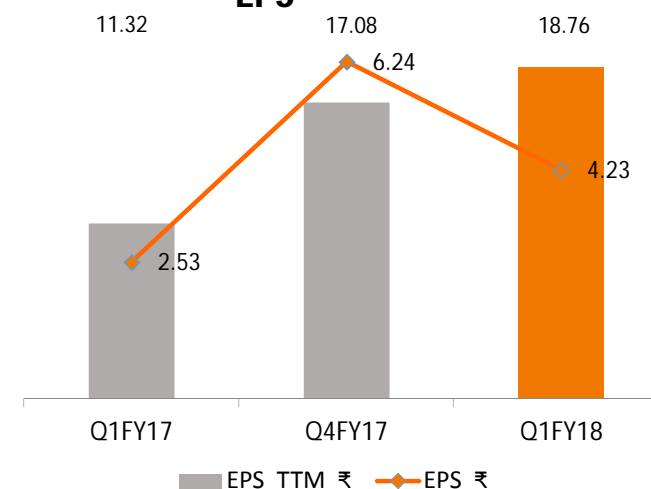
₹ Crore



Pre Tax



EPS



Q1FY18 and Q1FY17 results are IND AS based.
Q4FY17 results are IGAAP based.

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BRIEF PROFILE

PPAP Automotive Limited (PPAP) is a leading manufacturer of Automotive Sealing Systems, Interior and Exterior Injection parts in India

State of the art manufacturing facilities located at Noida (UP), Greater Noida (UP), Chennai (Tamil Nadu) and Pathredi (Rajasthan). All the plants are TS 16949, ISO 14001 and OHSAS 18001 certified

Technical partnership with :-

- Tokai Group for Automotive Sealing System (Plastic) and Toolings
- JV with Tokai Group for Automotive Sealing System (EPDM Rubber and TPV)
- Ichimiya Group for Injection Molded Products

Over 500 different products manufactured and targets to achieve zero failure ppm in Quality and Delivery performance

Integrated operations from Print to Build. Challenging spirit and focus on Continuous Improvement. Strong and committed workforce aligned to achieve Company's Targets.

MANAGEMENT PROFILE



Mr. Ajay Kumar Jain

Chairman & Managing Director



- Commerce graduate from the Shri Ram College of Commerce, University of Delhi
- Associated with the company since inception with experience of over 40 years in the Polymer processing industry and over 30 years in the Automotive industry
- President of Toyota Kirloskar Supplier Association

Mr. Abhishek Jain

CEO & Managing Director



- Bachelor of Science in Industrial Engineering from Purdue University (USA)
- Responsible for conducting the operations of the Business
- Member of Executive Committee of Honda Suppliersclub

Mr. Manish Dhariwal

Chief Financial Officer



- Graduated with a degree in B.Com (Hons.) from Delhi University & Member of ICAI
- Work experience over two decades
- Has worked with Lazard India, IL&FS and Group Mega



GENERAL INFORMATION



COMPANY ESTABLISHED IN 1978



START OF AUTOMOTIVE BUSINESS



LISTED ON BSE & NSE IN 2008



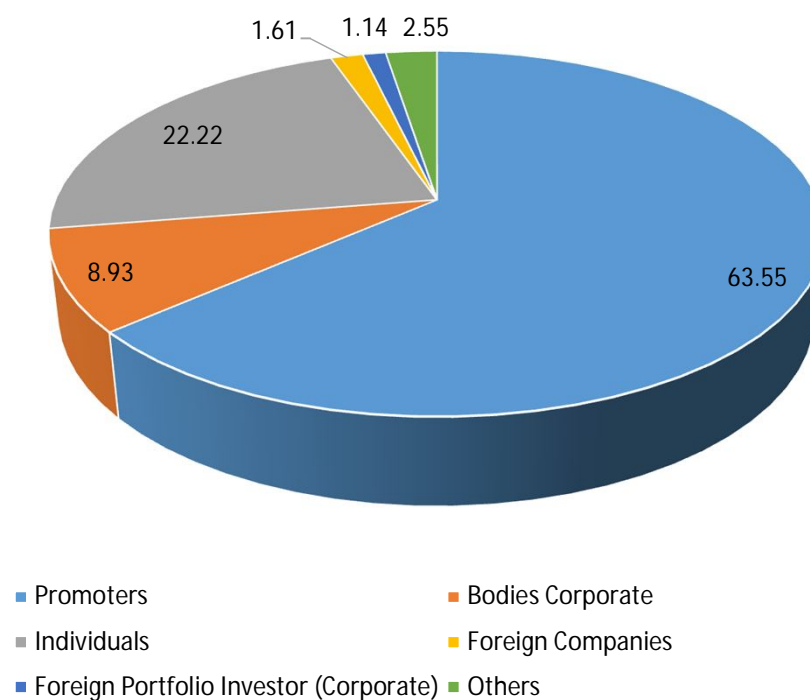
SHARE CAPITAL OF ₹ 140 MILLION



CERTIFICATIONS

TS 16949; ISO 14001; OHSAS 18001

SHARE HOLDING AS ON 30TH JUNE 2017



COMPANY FOCUS



MISSION

TO BE A DOMINANT SUPPLIER OF BODY SEALING, INTERIOR & EXTERIOR PARTS

VISION

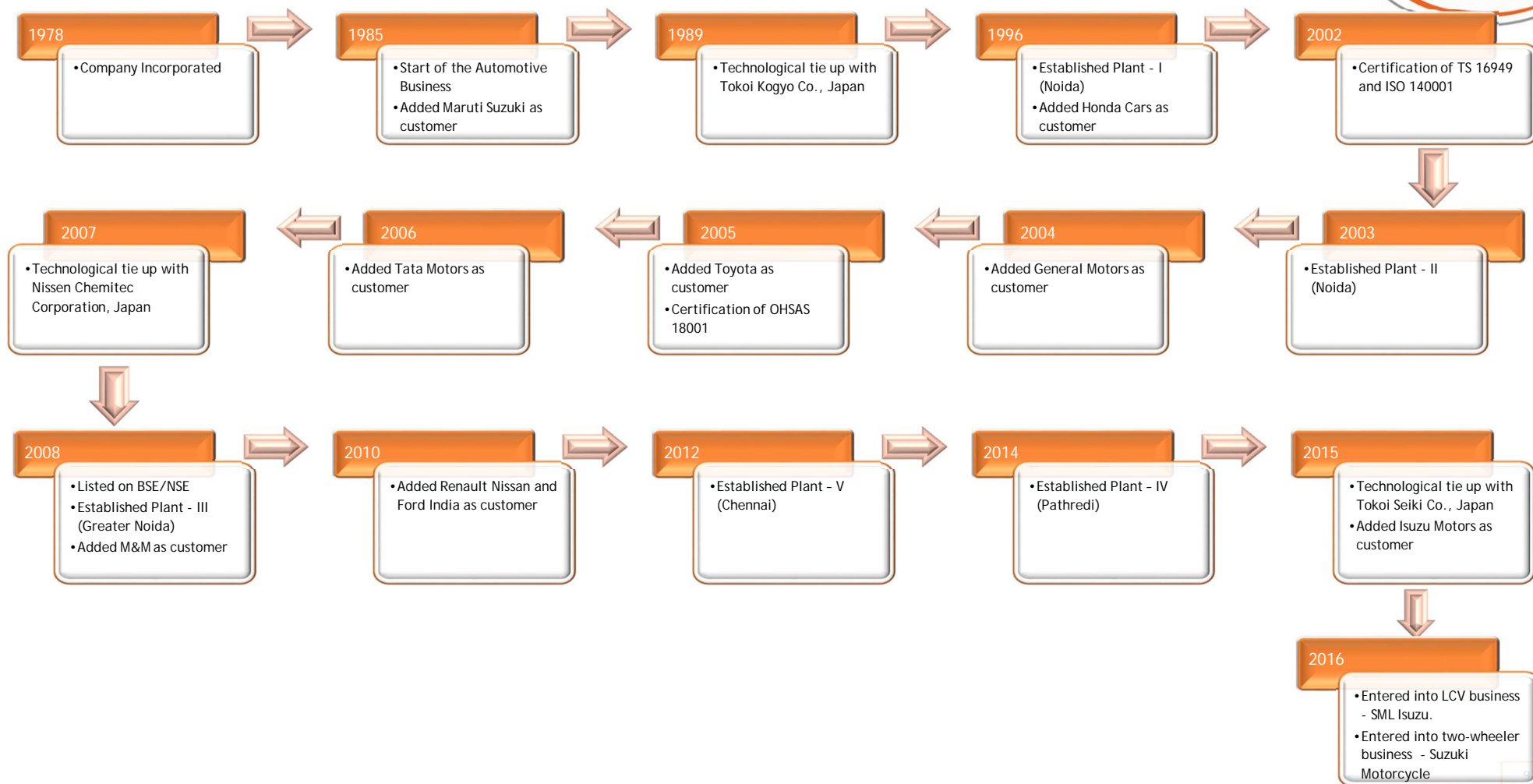
TO BE OUR CUSTOMERS' NO. 1 SUPPLIER

VALUES

TRUSTWORTHINESS
MUTUAL RESPECT
CREATIVITY
COOPERATION
EXCELLENCE

FOUNDATION ON STRONG HUMAN CAPITAL DEVELOPMENT

JOURNEY



TECHNOLOGY PARTNERS



TOKAI KOGYO CO. LTD, JAPAN

Established: 1947

Global Presence: USA, Thailand, Indonesia,
China, Mexico, Vietnam

AUTOMOTIVE EXTERIOR & SEALING PRODUCTS

TECHNOLOGY PARTNERSHIP - PPAP SINCE **1989**

JOINT VENTURE – PTI SINCE **2014**



NISSEN CHEMITEC CORPORATION, JAPAN

Established: 1951

Global Presence: USA, Thailand, Indonesia,
Singapore

AUTOMOTIVE INTERIOR PRODUCTS

TECHNOLOGY PARTNERSHIP -PPAP SINCE **2007**

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CORE STRENGTHS

Leadership Position

India's leading manufacturer of Automotive Sealing Systems

Access to Global Technology

Relationship with Japanese Technology Partners since 1989

Strong R&D Facilities

Capability from Design to Print



Strong Customer Base

Leading OEM manufacturers in Indian Market are customers

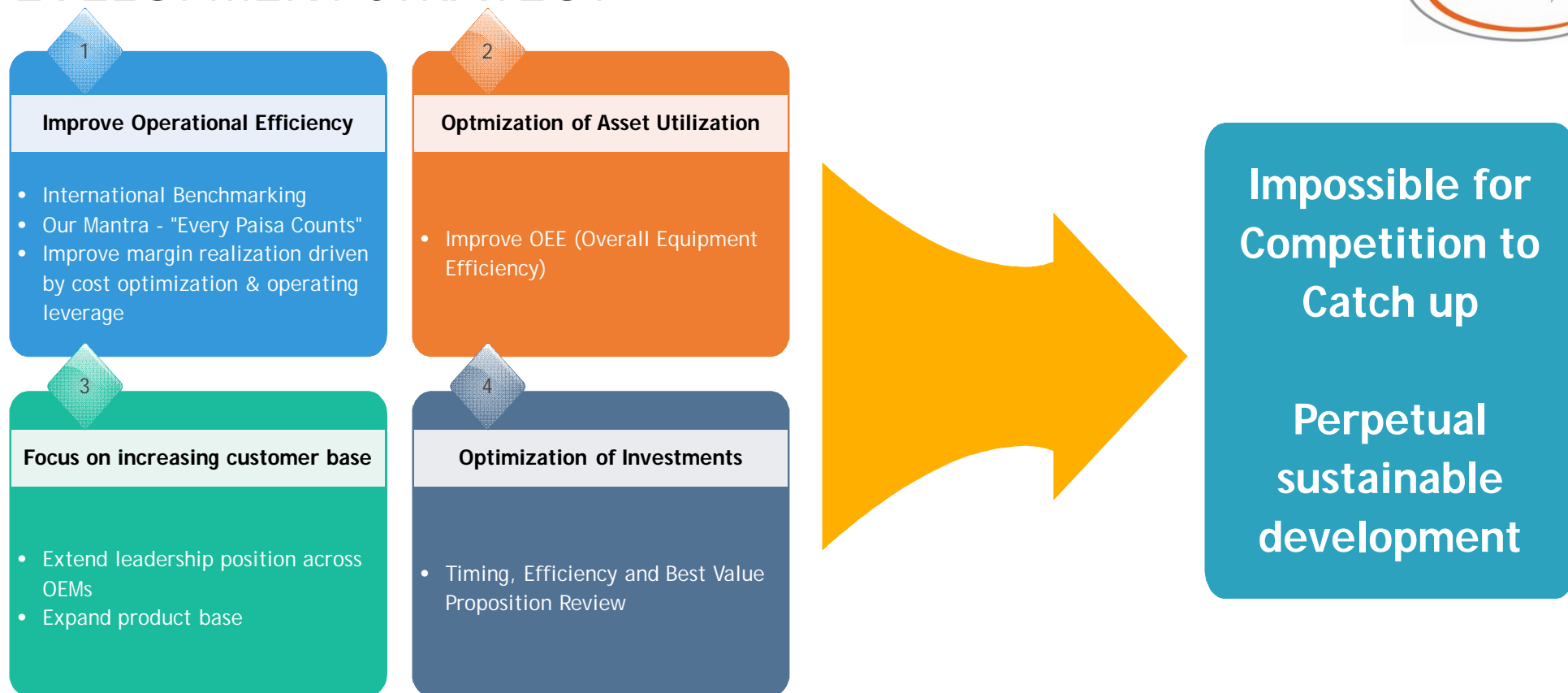
State-of-the-art manufacturing facilities

Focus on Kaizen towards Technology and Operations. Strategically located manufacturing plants for Customers

Healthy Financials

Cost sensitive Culture

DEVELOPMENT STRATEGY



HUMAN RESOURCE DEVELOPMENT

EVERY TEAM MEMBER WORKS BY SELF MANAGEMENT

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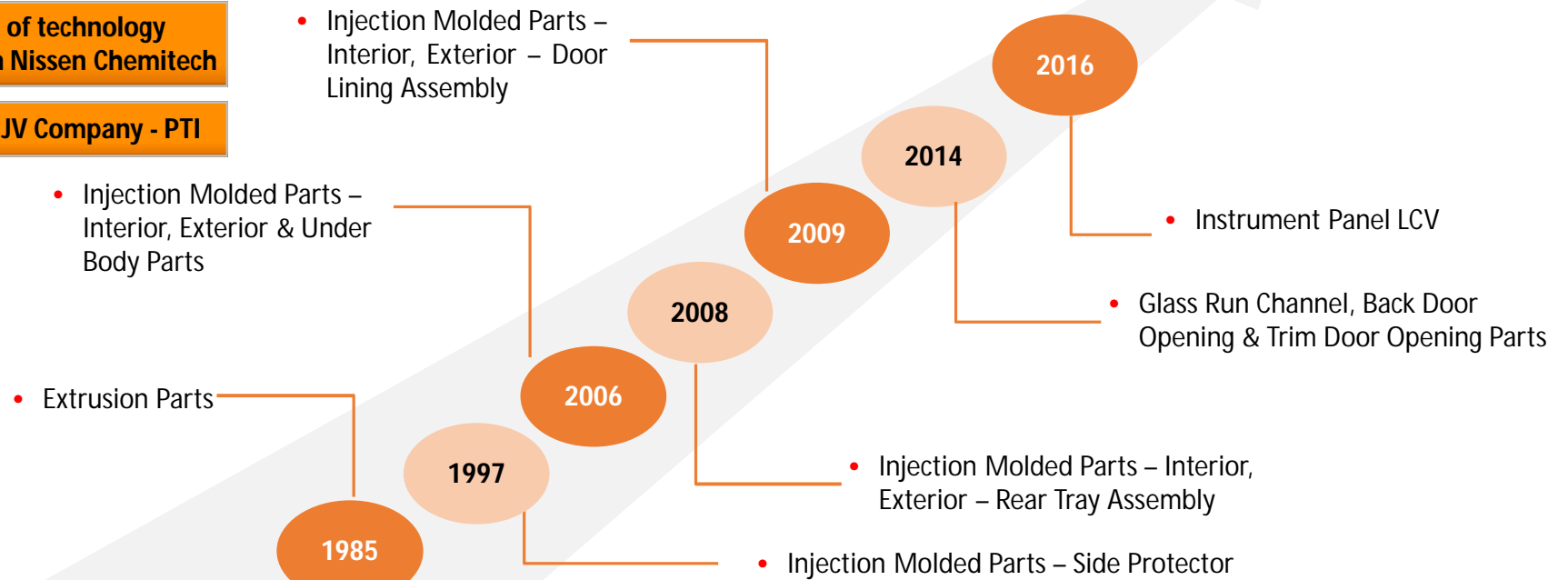
PRODUCT - MILESTONES



1989 – Start of technology partnership with Tokai Kogyo

2007 – Start of technology partnership with Nissen Chemitech

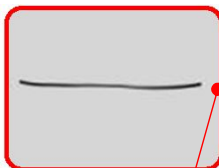
2012 – Start of JV Company - PTI



SEALING SYSTEMS



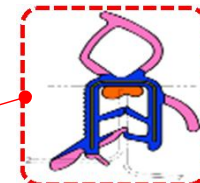
**MOULDING
WINDSHIELD**



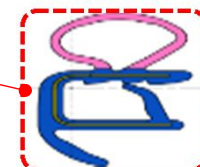
ROOF MOULDING



TRIM DOOR OPENING



**BACK DOOR /
TRUNK SEAL**



**DOOR
OPENING
SEAL**



**GLASS
RUN
CHANNEL**



AIR SPOILER



**OUTER BELT
BLACK/BRIGHT**



INNER BELT



SLIDE RAIL



**PVC
TPO
EPDM**

PRODUCTS MADE
BY PTI (JV)

INJECTION MOLDING PRODUCTS



FR-PILLAR



CTR-PILLAR



RR -PILLAR



PARTITION



REAR TRAY



LINING RR PANEL



SIDE PROTECTORS

UNDER HOOD PRODUCTS



IN CABIN PRODUCTS



SPLASH GUARD



DOOR LINING



FENDER INNER



TRUNK LINING

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CUSTOMERS & FACILITIES

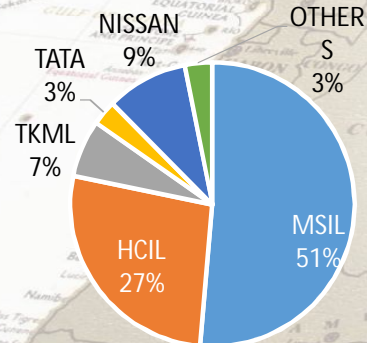
CUSTOMERS

Domestic Presence

International Presence



BUSINESS SHARE AS ON 30/06/2017



FACILITIES



Plastic Extrusion

Injection

Rubber Extrusion



Noida I

Pathredi IV

Surajpur PTI, JV Company

PLANTS



Noida II

Chennai V

Surajpur III

Viramgam VI

NOT TO SCALE - FOR ILLUSTRATION PURPOSE ONLY

PARTS DEVELOPED BY PPAP IN FOLLOWING MODELS



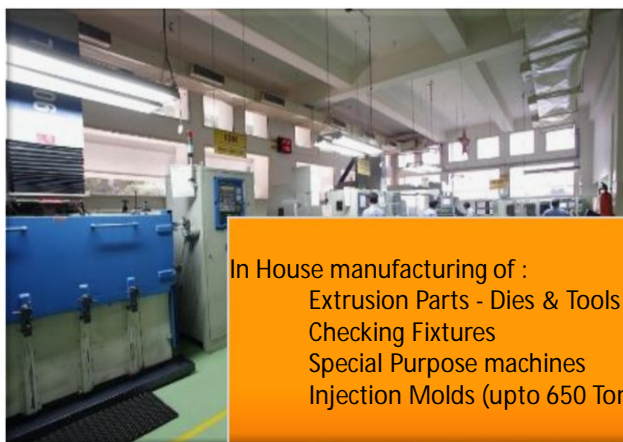
DEVELOPMENT INFRASTRUCTURE

DESIGN



- Product Design
- Tool Design
- Checking Fixture Design
- Design Validation
- Special Purpose Machines Design & Manufacturing

TOOL MANUFACTURING



In House manufacturing of :

- Extrusion Parts - Dies & Tools
- Checking Fixtures
- Special Purpose machines
- Injection Molds (upto 650 Tons)

VALIDATION

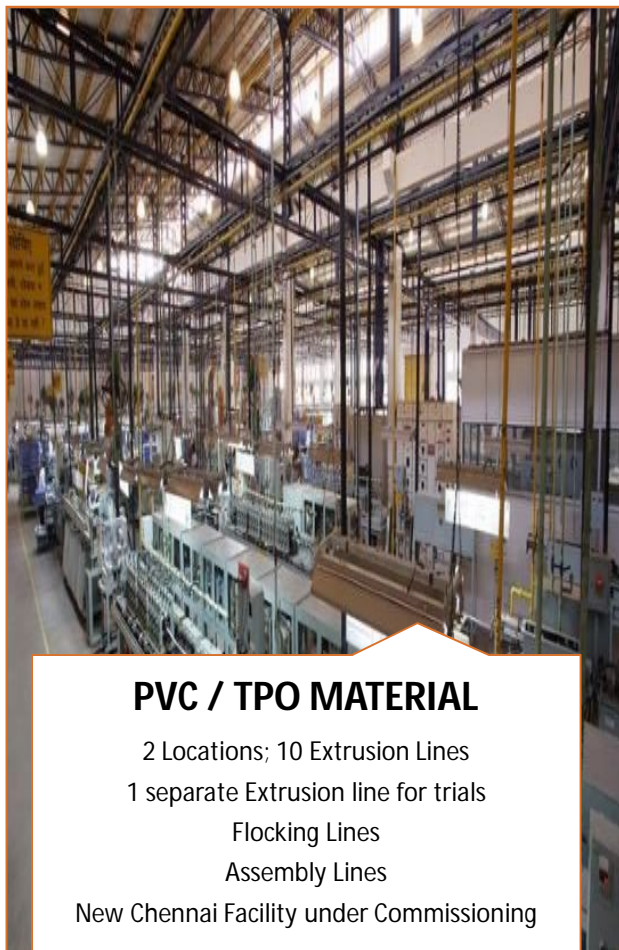


Raw Material Testing
Part Performance Testing



MANUFACTURING INFRASTRUCTURE

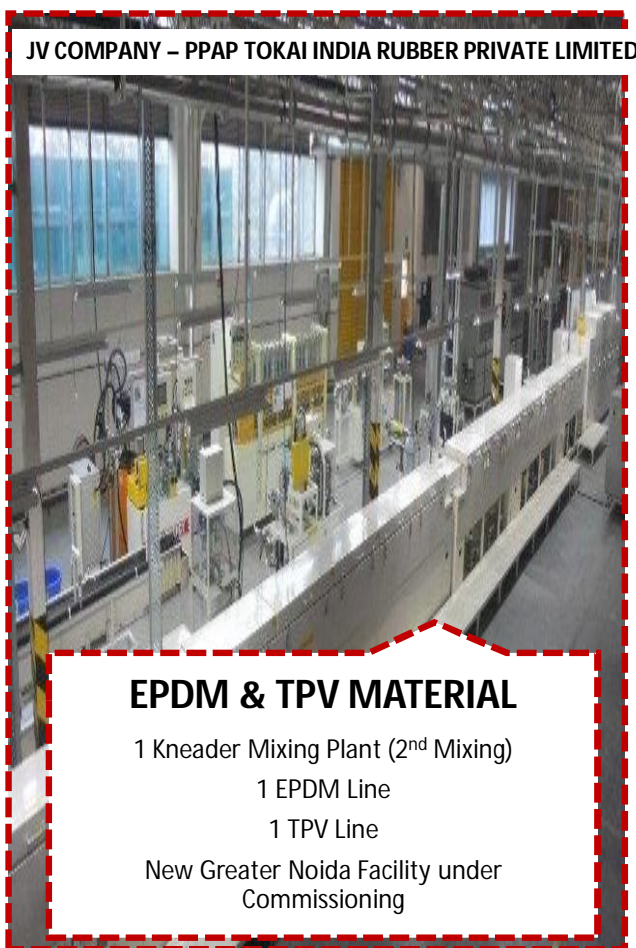
PLASTIC EXTRUSION



PVC / TPO MATERIAL

2 Locations; 10 Extrusion Lines
1 separate Extrusion line for trials
Flocking Lines
Assembly Lines
New Chennai Facility under Commissioning

RUBBER EXTRUSION



JV COMPANY – PPAP TOKAI INDIA RUBBER PRIVATE LIMITED

EPDM & TPV MATERIAL

1 Kneader Mixing Plant (2nd Mixing)
1 EPDM Line
1 TPV Line
New Greater Noida Facility under Commissioning

INJECTION MOLDING



35 Machines

2 locations
Range: 60 Tons – 2500 Tons
Make: Toshiba, Nissei, JSW, Fanuc, Toyo, Mitsubishi
Electric, Hybrid, Gas Assist, Sequential Gate Valve, Hot Runner technology available
New Gujarat Facility and brownfield project at Pathredi under Commissioning

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CUSTOMER APPRECIATION



ACCOLADES FOR 2017



- ★ Overall Performance Award Shield
By Maruti Suzuki India Limited
- ★ Certificate in Safety
By Maruti Suzuki India Limited
- ★ Certificate in Best HR Practices
By Maruti Suzuki India Limited
- ★ Environment Award 2017
for Co₂ reduction by Honda Cars India Limited
- ★ Bronze Award
for category of Spare Parts by Honda Motor India Private Limited
- ★ Second runner up in the National Level Quality Circle competition
By Honda Cars India Suppliers Club
- ★ Bronze Award
for Quality Circle Competition by Toyota Kirloskar Suppliers Association
- ★ The Economic Times Polymers Awards
for Body Side Moulding Excellence in Automotive category in the small Enterprises
- ★ The Machinist Super Shopfloor Awards 2017
for Productivity category

CUSTOMER APPRECIATION



TOYOTA MOTOR CORPORATION



TOYOTA KIRLOSKAR MOTOR INDIA PVT LIMITED



HONDA CARS INDIA LIMITED



MARUTI SUZUKI INDIA LIMITED

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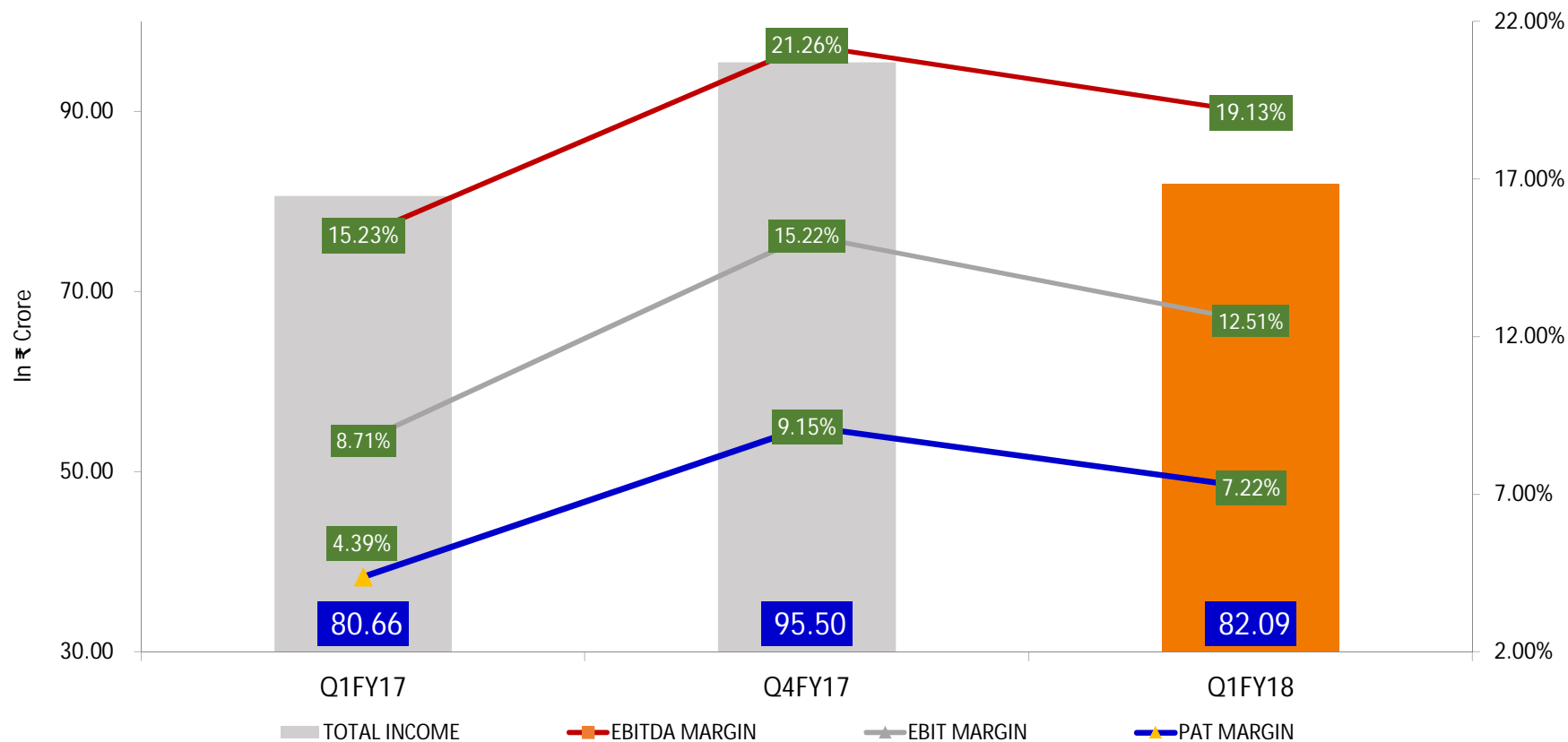
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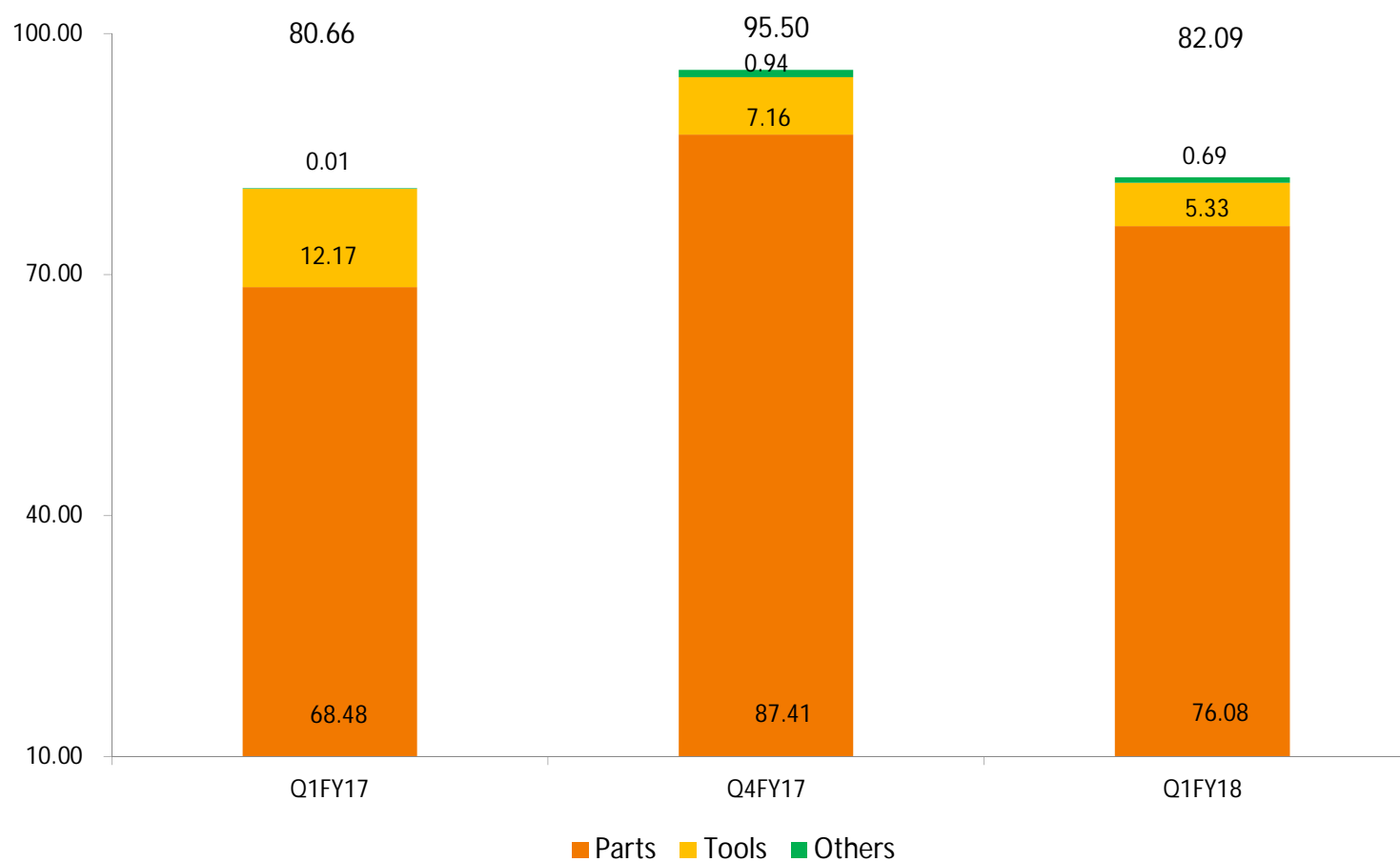
SUMMARY



Q1FY18 and Q1FY17 results are IND AS based.
Q4FY17 results are IGAAP based.



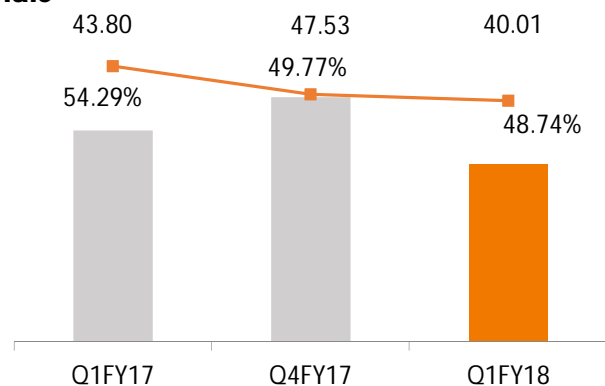
Total Income (Net of Excise) (₹ crore)



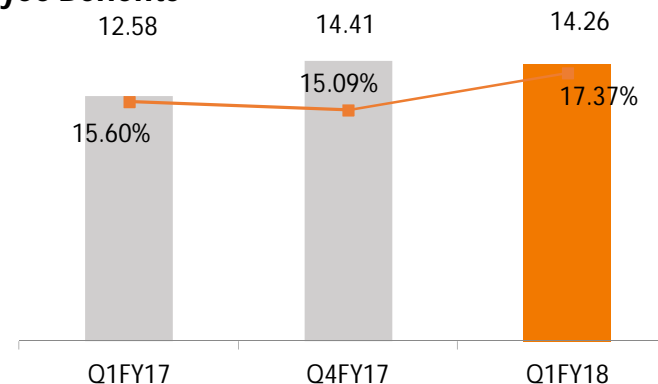
Q1FY18 and Q1FY17 results are IND AS based.
Q4FY17 results are IGAAP based.

Major Expenses (₹ crore)

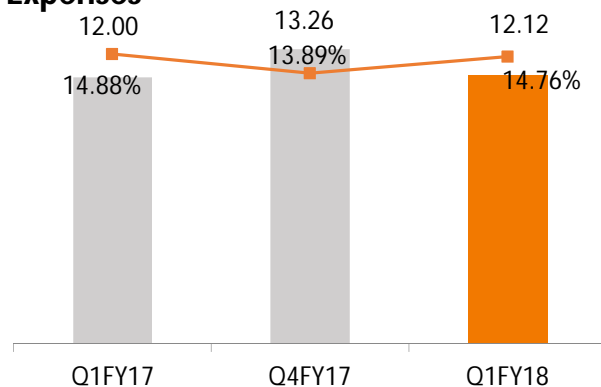
Materials



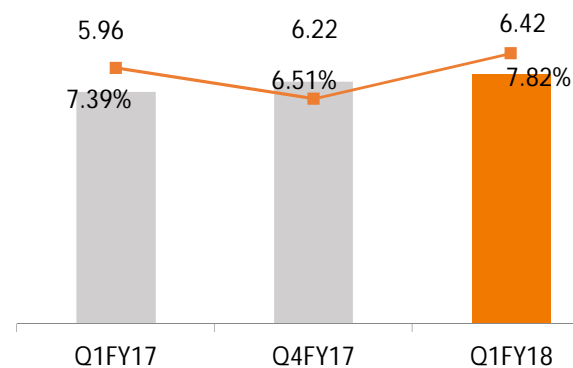
Employee Benefits



Other Expenses



Depreciation

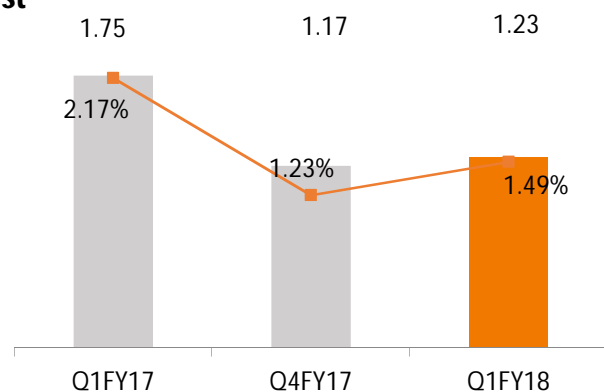


Q1FY18 and Q1FY17 results are IND AS based.
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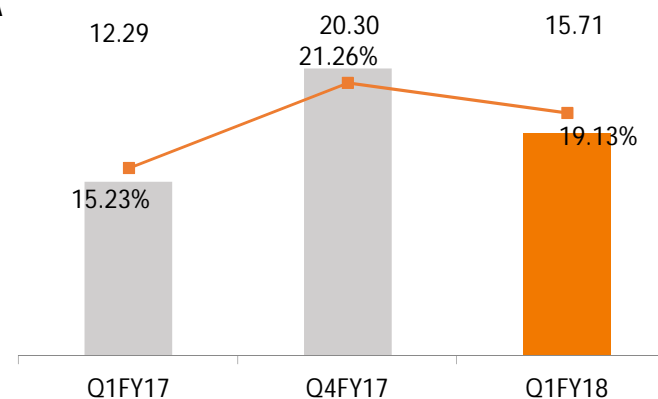


Interest & Earnings(₹ crore)

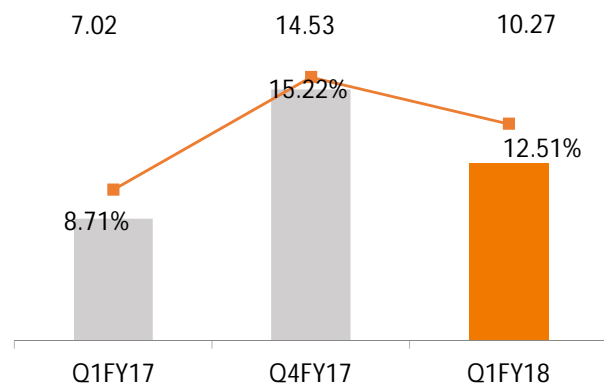
Interest



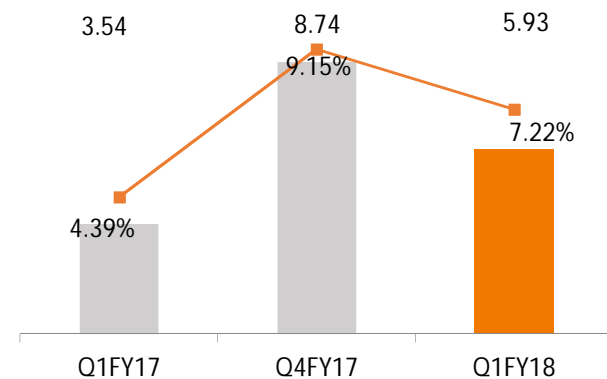
EBITDA



EBIT



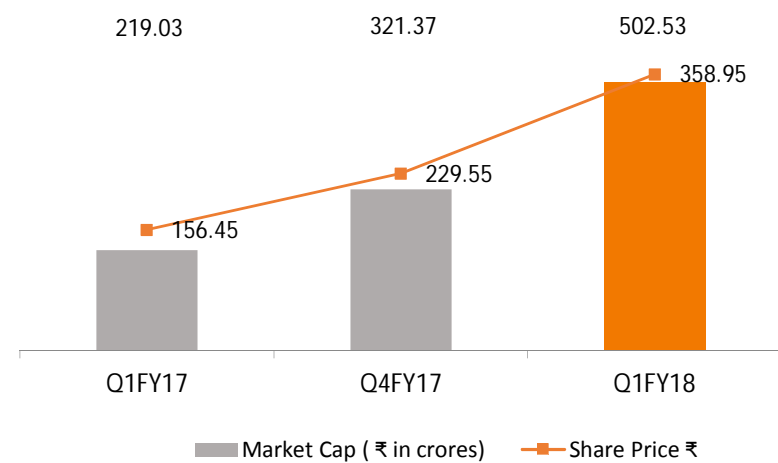
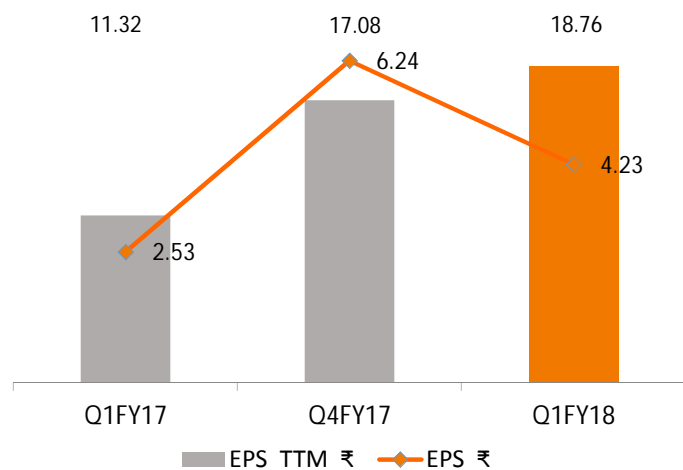
Profit after Tax



Q1FY18 and Q1FY17 results are IND AS based.
Q4FY17 results are IGAAP based.



EPS & MARKET CAPITALIZATION(BSE)

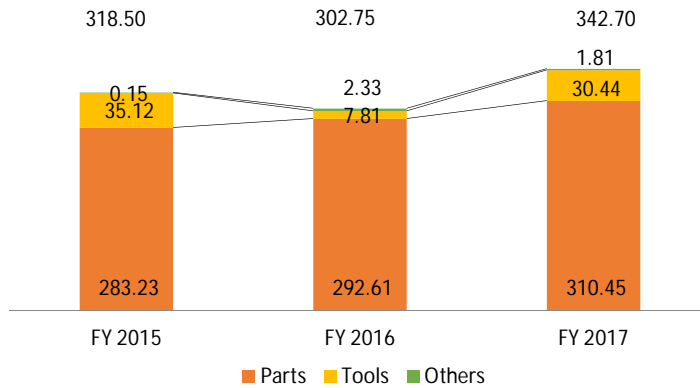


Q1FY18 and Q1FY17 results are IND AS based.
Q4FY17 results are IGAAP based.

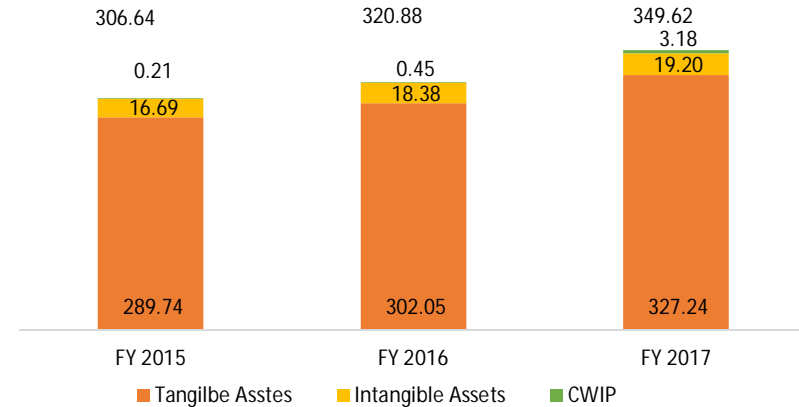
FINANCIAL PERFORMANCE SNAPSHOT (Previous 3 years)



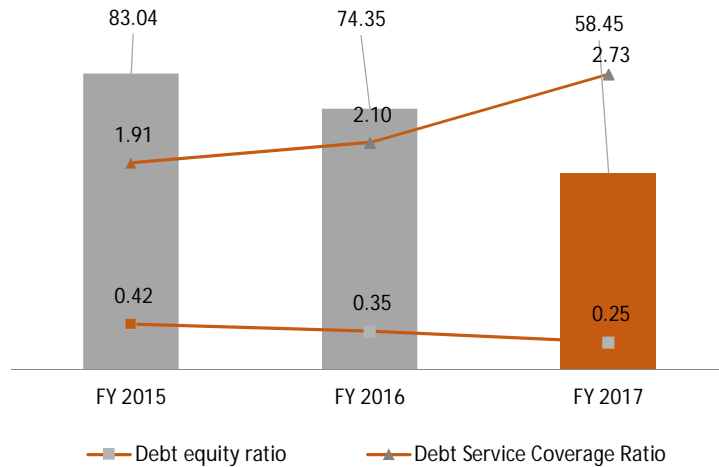
Operating Income



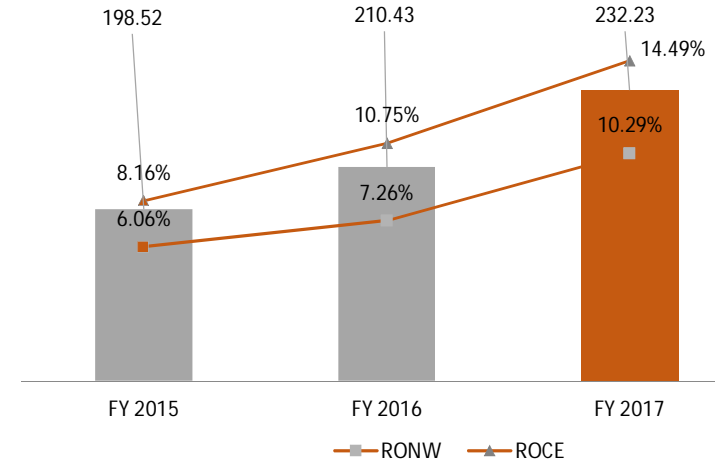
Fixed Assets (Gross Block)



Debt



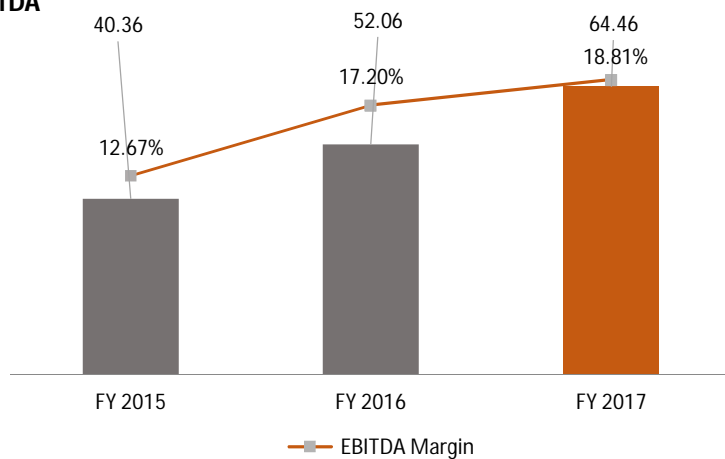
Net Worth



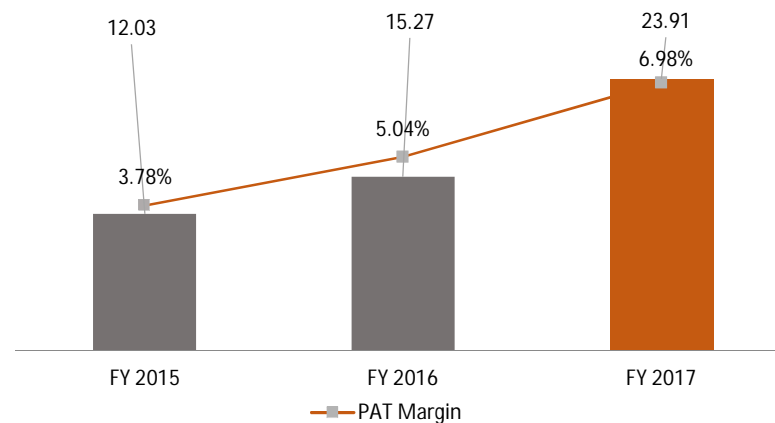
FINANCIAL PERFORMANCE SNAPSHOT (Previous 3 years)



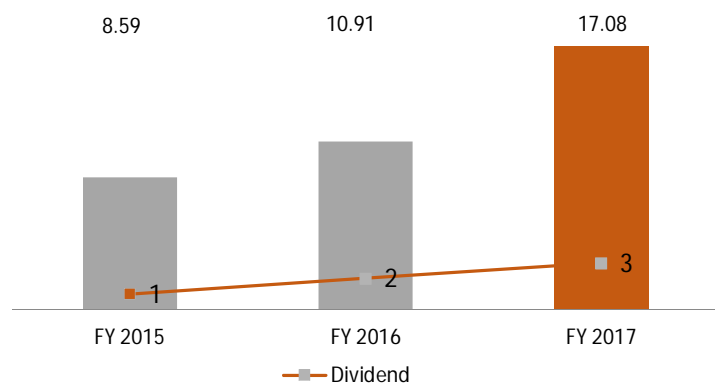
EBITDA



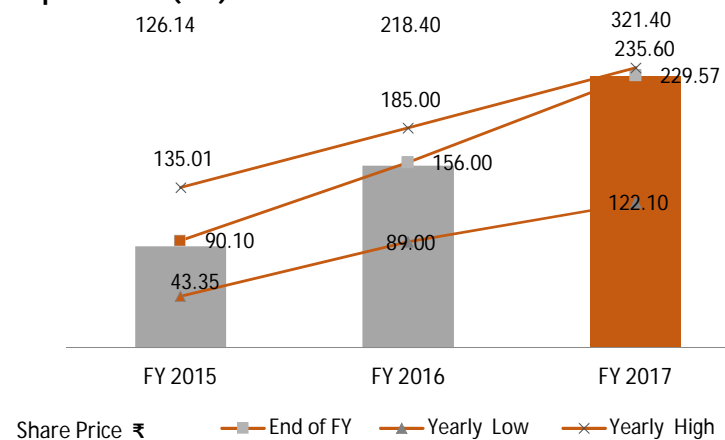
PAT



Earning Per Share (₹)



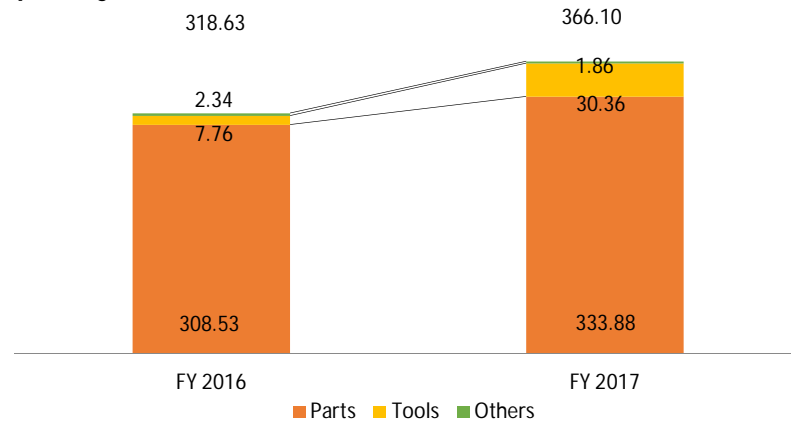
Market Capitalization (BSE)



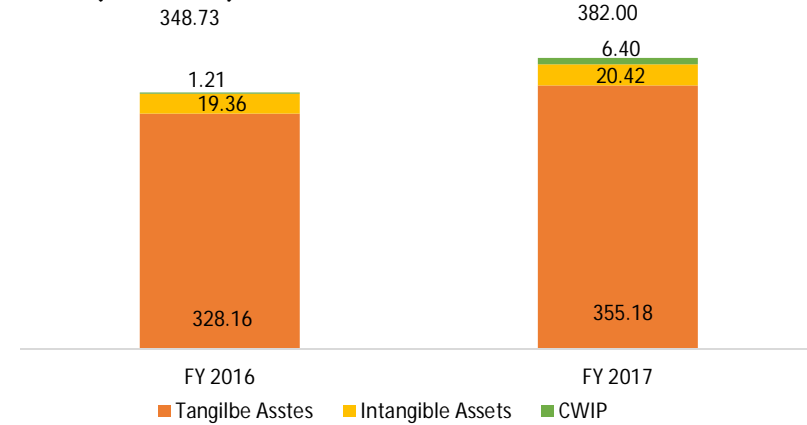
CONSOLIDATED FINANCIAL PERFORMANCE FY 2017



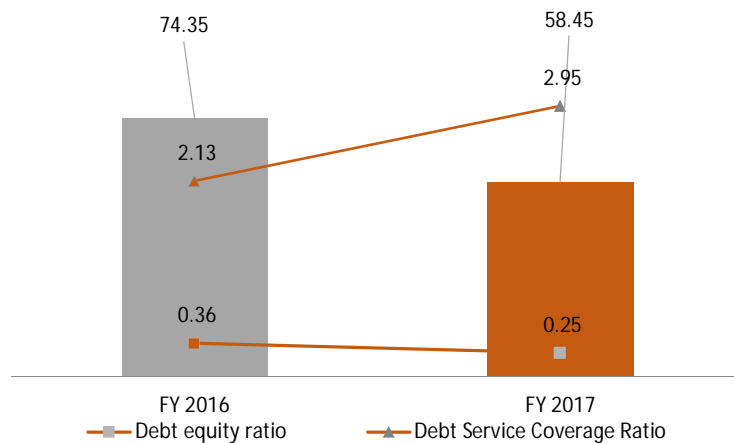
Operating Income



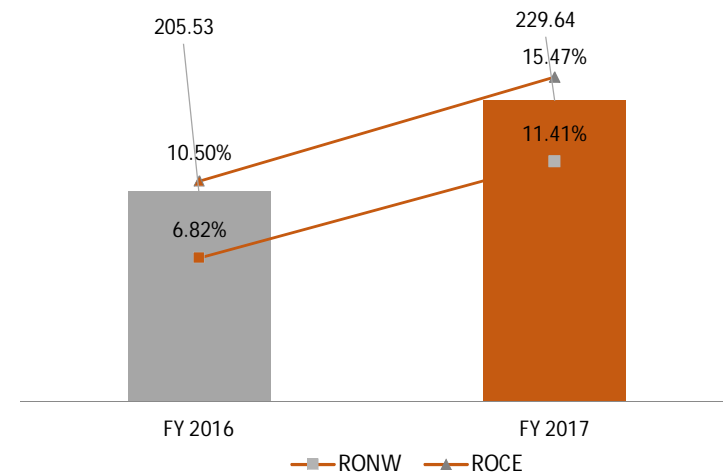
Fixed Assets (Gross Block)



Debt



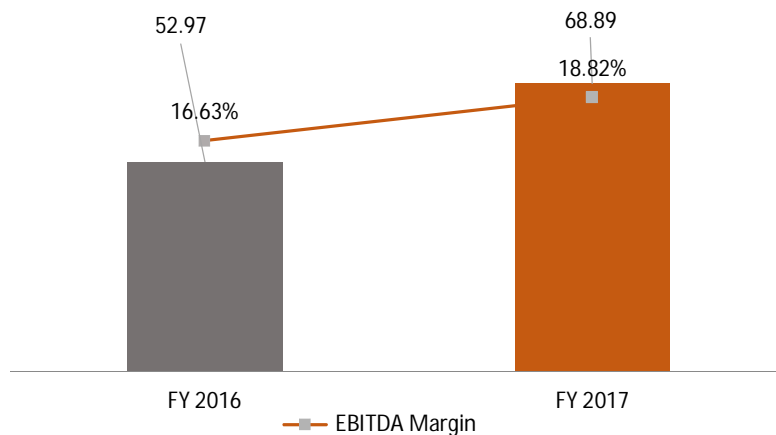
Net Worth



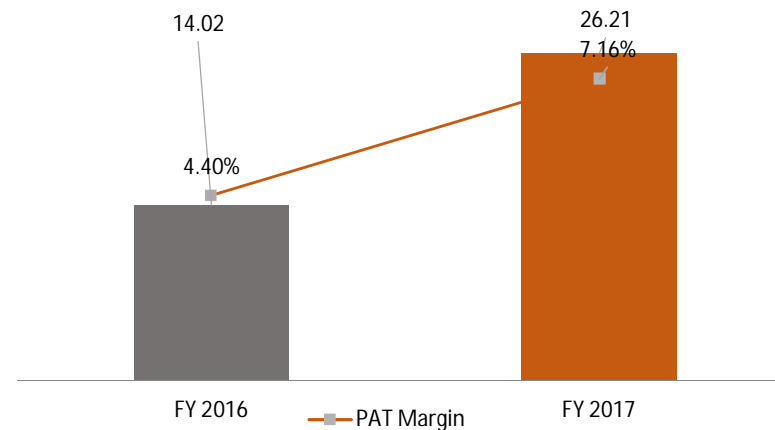
CONSOLIDATED FINANCIAL PERFORMANCE FY 2017



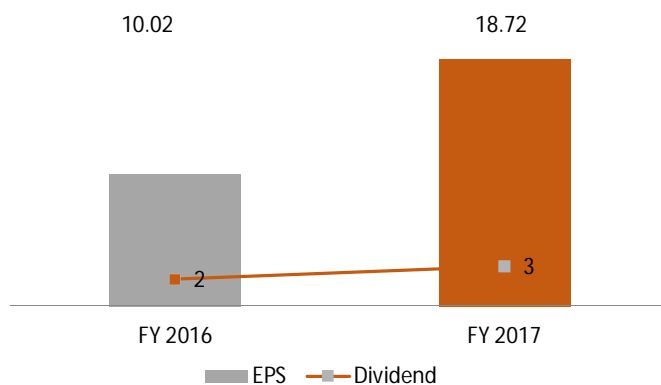
EBITDA



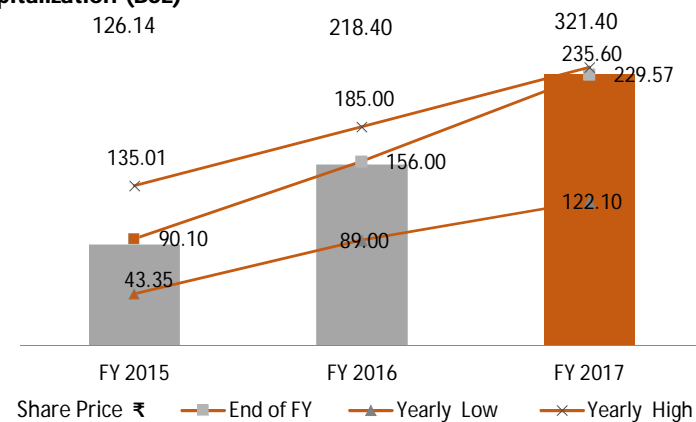
PAT



Earning Per Share (₹)



Market Capitalization (BSE)





DISCLAIMER

Certain statements in this communication may be 'forward looking statements' within the meaning of applicable laws and regulations. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward looking statements. Important developments that could affect the Company's operations include changes in the industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.

PPAP Automotive Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



Thank You



For enquiries,
please
contact:

Mr. Manish Dhariwal (Chief Financial Officer)

PPAP Automotive Limited

Ph: +91-120-2462552 / 53

Email: manish.dhariwal@ppapco.com

Mr. Parin Narichania / Ms. Ruchi Bhadra

Concept Investor Relations

Mo: +91 9930025733 / 9867637838

Email: parin@conceptir.com / ruchi.bhadra@conceptpr.com

Website : www.ppapco.in