

PPAP Automotive Limited

(Formerly Precision Pipes & Profiles Company Limited)

Taking Challenges, Together





AGENDA

S.NO.	ITEM
1	Company Overview
2	Financial Performance (Q3 & Nine Months FY16)
3	Financial Performance (LAST 3 YEARS)

DISCLAIMER

- PPAP AUTOMOTIVE LIMITED may, from time to time, make additional written and oral forward looking statements, including statements contained in the company's filings with Bombay Stock Exchange and National Stock Exchange, and our reports to shareholders. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the PPAP AUTOMOTIVE LIMITED.
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COMPANY OVERVIEW



BRIEF PROFILE

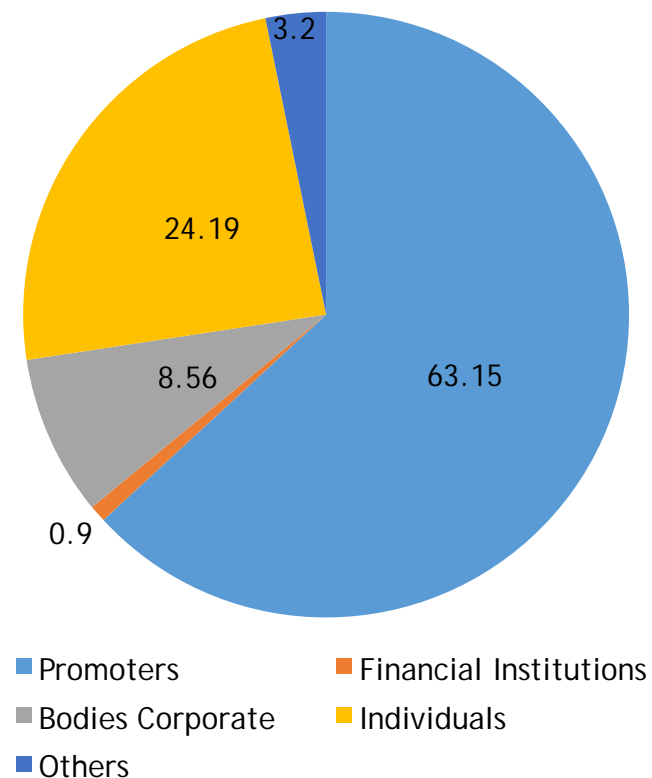
- PPAP Automotive Limited (PPAP) is a leading manufacturer of Automotive Sealing Systems, Interior and Exterior Injection parts in India
- State of the art manufacturing facilities located at Noida (UP), Greater Noida (UP), Chennai (Tamil Nadu) and Pathredi (Rajasthan). All the plants are TS 16949, ISO 14001 and OHSAS 18001 certified
- Technical partnership with :-
 - Tokai Group for Automotive Sealing System (Plastic) and Toolings
 - JV with Tokai Group for Automotive Sealing System (EPDM Rubber and TPV)
 - Ichimiya Group for Injection Molded Products
- Over 500 different products manufactured and targets to achieve zero failure ppm in Quality and Delivery performance
- Integrated operations from Print to Build
- Strong and committed workforce aligned to achieve Company's Targets.
- Challenging spirit and focus on Continuous Improvement



GENERAL INFORMATION

S.NO	DESCRIPTION	REMARKS
1	COMPANY ESTABLISHED	1978
2	START OF AUTOMOTIVE BUSINESS	1985
3	LISTED ON STOCK EXCHANGE (BSE/NSE)	2008
4	SHARE CAPITAL	140 MILLION INR
5	CERTIFICATIONS	<ul style="list-style-type: none"> • TS 16949 • ISO 14001 • OHSAS 18001

SHARE HOLDING



MANAGEMENT PROFILE



Ajay Kumar Jain - Chairman & Managing Director

- Commerce graduate from the Shri Ram College of Commerce, University of Delhi
- Has been associated with the company since inception
- Experience of over 40 years in the Polymer processing industry
- Experience of over 30 years in the Automotive industry
- President of Toyota Kirloskar Supplier Association



Mr. Abhishek Jain - Executive Director

- B.E. in Industrial Engineering from Purdue University (USA)
- Before joining the company has worked in USA
- Responsible for conducting the operations of the Business
- Member of Executive Committee of Honda Suppliers Club



Mr. Manish Dhariwal - Chief Financial Officer

- Graduated with a degree in B.Com (Hons.) from Delhi University
- Member of Institute of Chartered Accountants of India
- Work experience over two decades
- Has worked with Lazard India, IL&FS and Group Mega

MISSION, VISION & VALUES



MISSION

TO BE A DOMINANT SUPPLIER OF BODY SEALING, INTERIOR & EXTERIOR PARTS

VISION

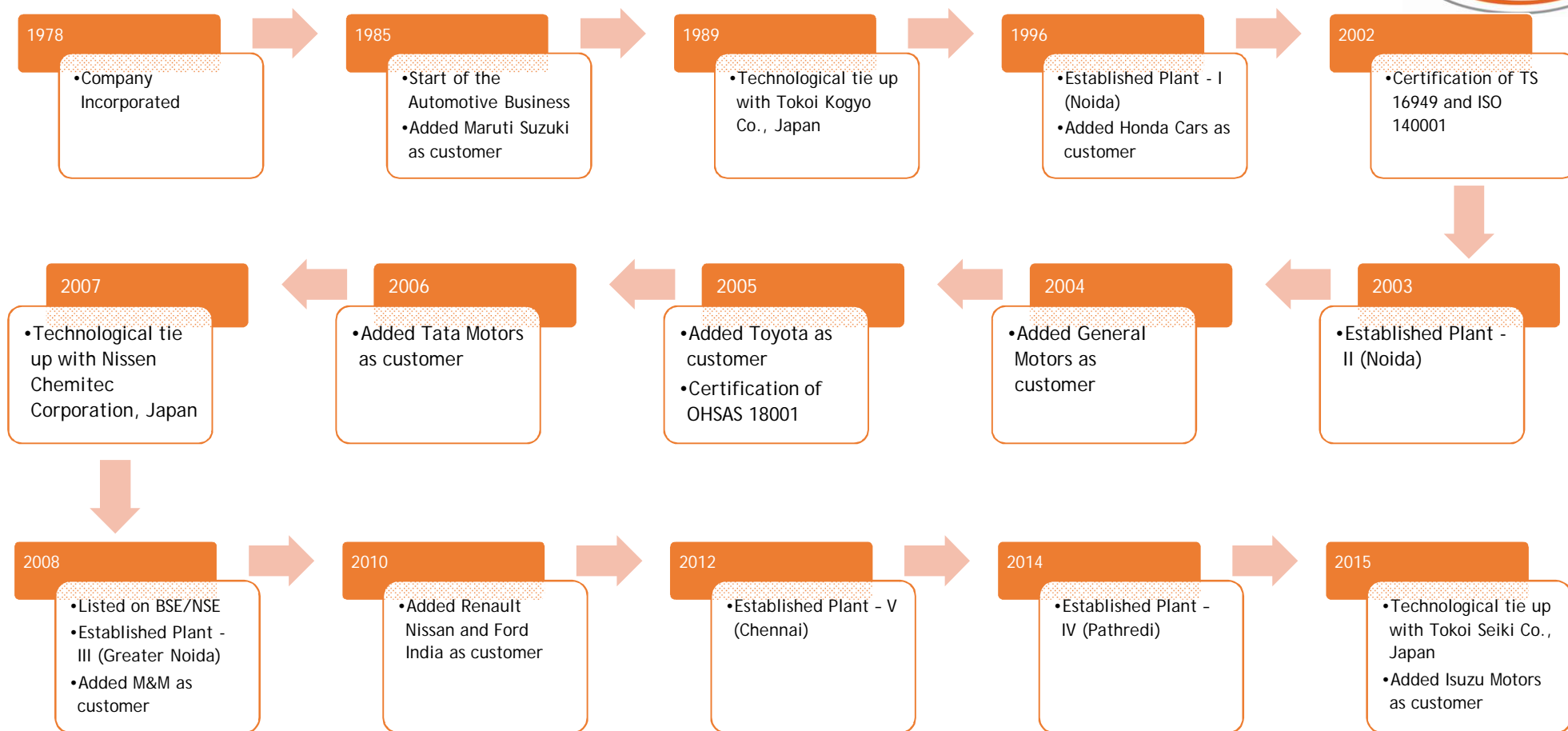
TO BE OUR CUSTOMERS' NO. 1 SUPPLIER

VALUES

- TRUSTWORTHINESS
- MUTUAL RESPECT
- CREATIVITY
- COOPERATION
- EXCELLENCE



JOURNEY



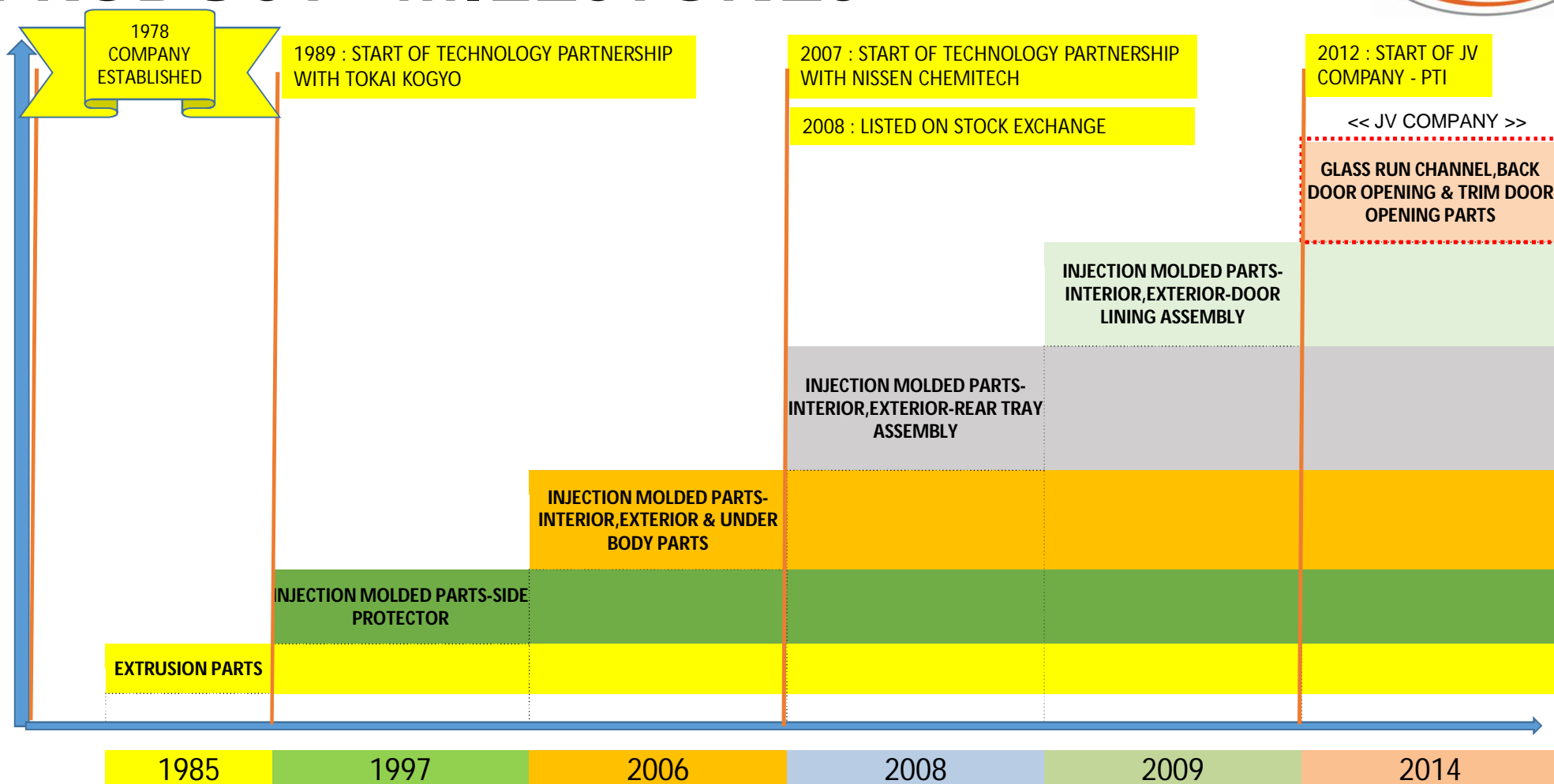


PRODUCTS

- ❖ AUTOMOTIVE SEALING SYSTEMS
- ❖ INJECTION MOLDED PRODUCTS



PRODUCT - MILESTONES

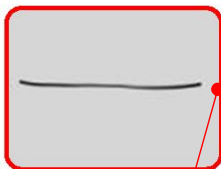


SEALING SYSTEMS



**MOULDING
WINDSHEILD**

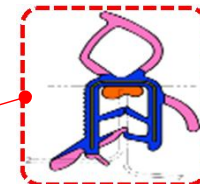
**PVC
TPO
EPDM**



ROOF MOULDING



TRIM DOOR OPENING



**BACK DOOR /
TRUNK SEAL**



**DOOR
OPENING
SEAL**



**GLASS
RUN
CHANNEL**



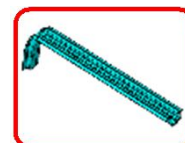
AIR SPOILER



**OUTER BELT
BLACK/BRIGHT**



INNER BELT



SLIDE RAIL



PRODUCTS MADE
BY PTI (JV)

INJECTION MOLDING PRODUCTS



FR-PILLAR



CTR-PILLAR



RR-PILLAR



REAR TRAY

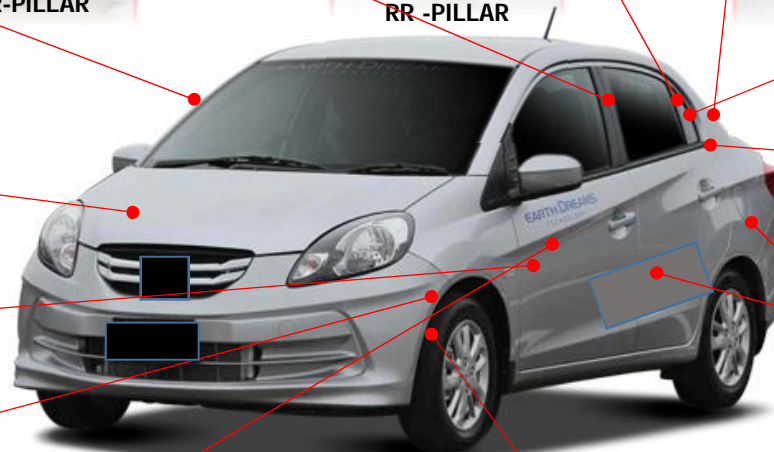


PARTITION

UNDER HOOD PRODUCTS



IN CABIN PRODUCTS



LINING RR PANEL



SIDE PROTECTORS



SPLASH GUARD



DOOR LINING



FENDER INNER



TRUNK LINING

TECHNOLOGY PARTNERS



AUTOMOTIVE SEALING SYSTEM



TOKAI KOGYO CO. LTD, JAPAN

ESTABLISHED : 1947

GLOBAL PRESENCE :
USA, THAILAND, INDONESIA, CHINA,
MEXICO, VIETNAM

RELATIONSHIP WITH PPAP : 1989

INJECTION MOLDED PRODUCTS



NISSEN CHEMITEC CORPORATION, JAPAN

ESTABLISHED : 1951

GLOBAL PRESENCE :
USA, THAILAND, INDONESIA, SINGAPORE

RELATIONSHIP WITH PPAP : 2007

CORE STRENGTHS



Leadership Position

- India's leading manufacturer of Automotive Sealing Systems

Strong Customer Base

- Leading OEM manufacturers in Indian Market are customers

Access to global technology

- Relationship with Japanese Technology Partners since 1989

State-of-the-art manufacturing facilities

- Focus on Kaizen towards Technology and Operations
- Strategically located manufacturing plants for Customers

Strong R&D Capabilities

- Capability from Design to Print

Healthy Financials

- Cost sensitive Culture



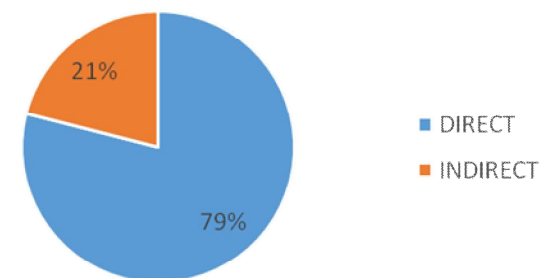
FACILITIES OVERVIEW

MANUFACTURING FACILITIES



HUMAN RESOURCE

TEAM STRENGTH : 1517



INDIRECT	21%
NO OF TEAM MEMBERS	
DESIGN & DEVELOPMENT	40
TOOL MANUFACTURING	8
SPECIAL PURPOSE MACHINE	4
STAFF	265
[PRODUCTION, QUALITY, PURCHASE, ACCOUNTS, MARKETING, HR & IT]	

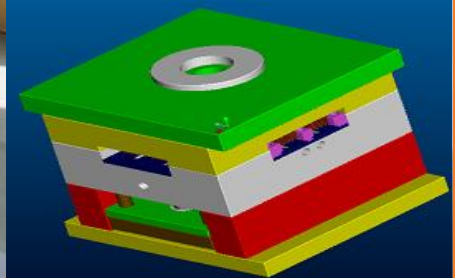
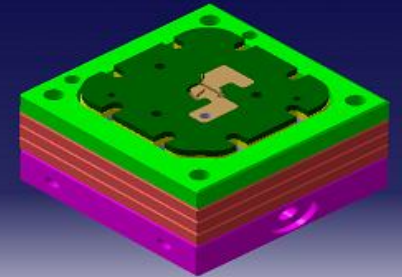
ATTRITION

S NO	TYPE	FY 2014-15
1	COMPANY ROLL	4.0 %
2	CONTRACTOR ROLL	9.8 %

DESIGN AND DEVELOPMENT



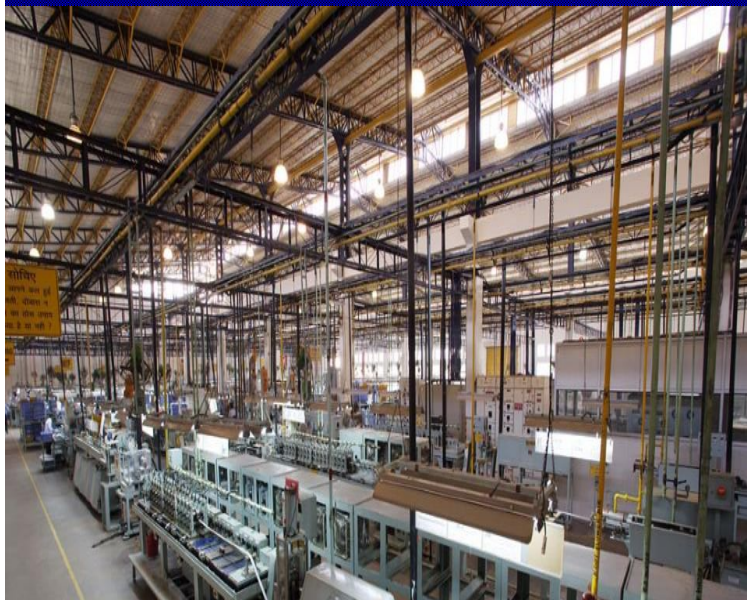
- PRODUCT DESIGN
- TOOL DESIGN
- CHECKING FIXTURE DESIGN
- DESIGN VALIDATION
- SPECIAL PURPOSE MACHINES DESIGN AND MANUFACTURING



EXTRUSION INFRASTRUCTURE



PVC / TPO MATERIAL



13 EXTRUSION LINES
FLOCKING LINES
ASSEMBLY LINES

EPDM & TPV MATERIAL



1 KNEADER MIXING PLANT
(2ND MIXING)
1 EPDM LINE
1 TPV LINE



JV COMPANY – PPAP TOKAI INDIA RUBBER PRIVATE LIMITED

INJECTION MOLDING INFRASTRUCTURE



RANGE :

- 60 TONS – 2500 TONS

MAKE :

- TOSHIBA
- NISSEI
- JSW
- FANUC
- TOYO
- MITSUBISHI

32 MACHINES INCLUDING 8 GAS ASSISTED

TOOL & MACHINE MANUFACTURING



- IN HOUSE TOOL ROOM
- CNC MACHINES
 - WIRE CUT (SODICK)
 - EDM
 - CNC LATHE
 - CNC MILLING
- OUTSOURCING OF TOOLINGS FROM –
LOCAL
CHINA
TAIWAN



TESTING AND VALIDATION



- RAW MATERIAL TESTING
- PART PERFORMANCE TESTING

TEST MACHIINES

- Universal Testing Machine
- Impact Strength Testing Machine (Izod/ Charpy)
- Hardness Tester
- Specific Gravity
- MFI Testing Machine
- Muffle Furnace for Ash Content
- Viscosity Meter
- Heat / Cold Conditioning Chambers
- Salt Spray Tester
- Profile Projector
- Abrasion Tester
- Humidity Chamber – up to 95 % RH
- Heat Stability Machine
- Low Temperature Impact Testing Machine
- Salt Spray testing

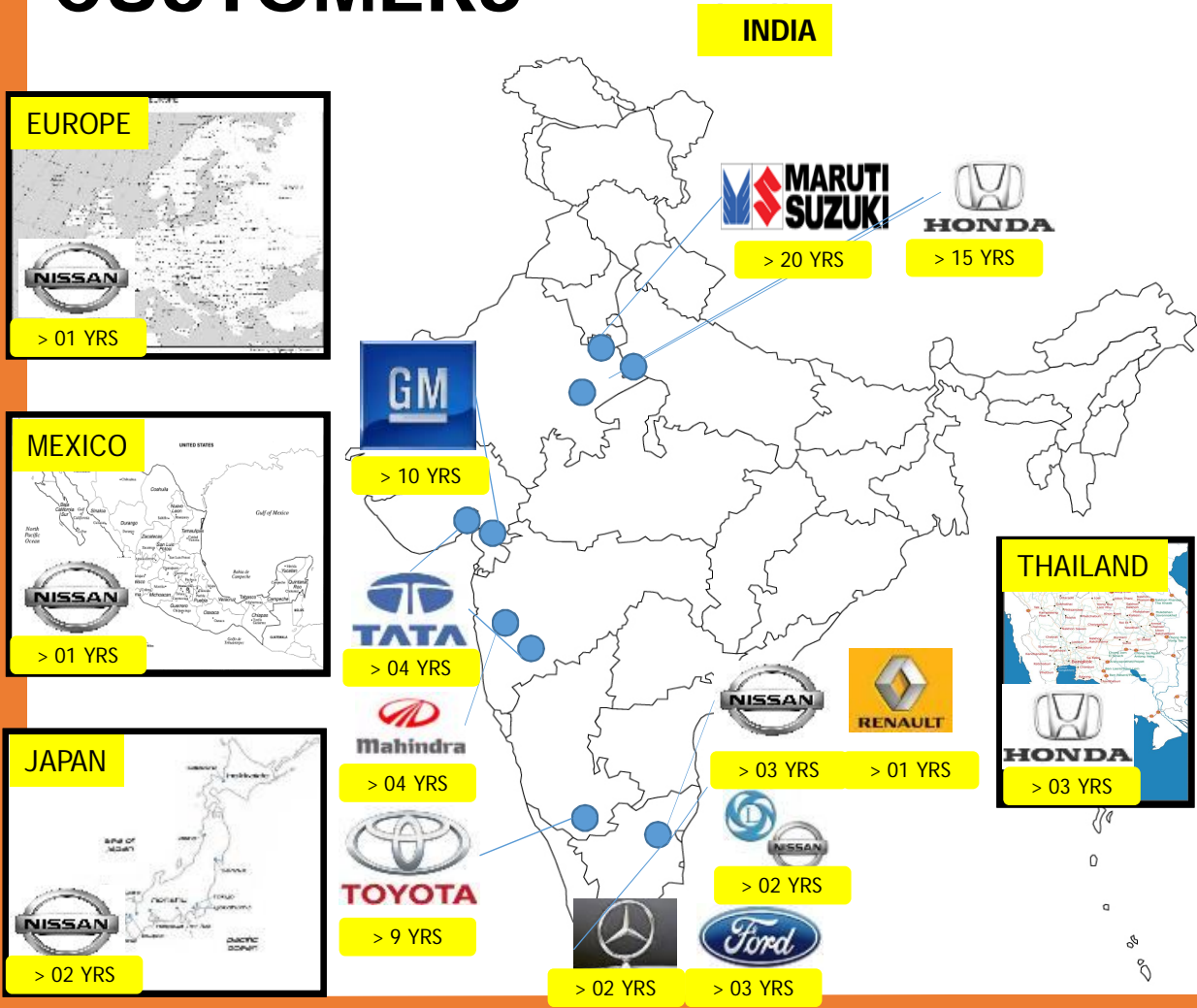


CUSTOMERS PROFILE

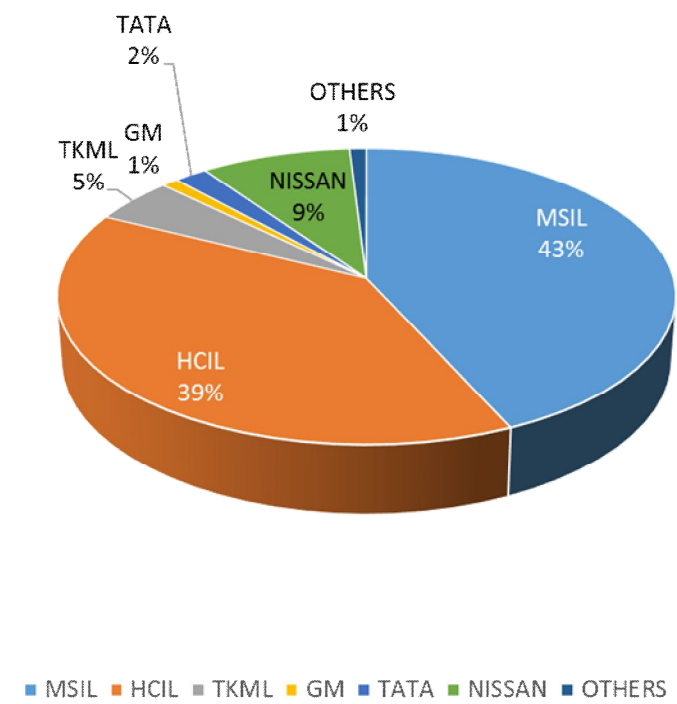
MODELS



CUSTOMERS



BUSINESS SHARE





AWARDS



CUSTOMER APPRECIATION



CUSTOMER APPRECIATION



TOYOTA MOTOR CORPORATION



TOYOTA KIRLOSKAR MOTOR INDIA PVT LIMITED



HONDA CARS INDIA LIMITED



MARUTI SUZUKI INDIA LIMITED



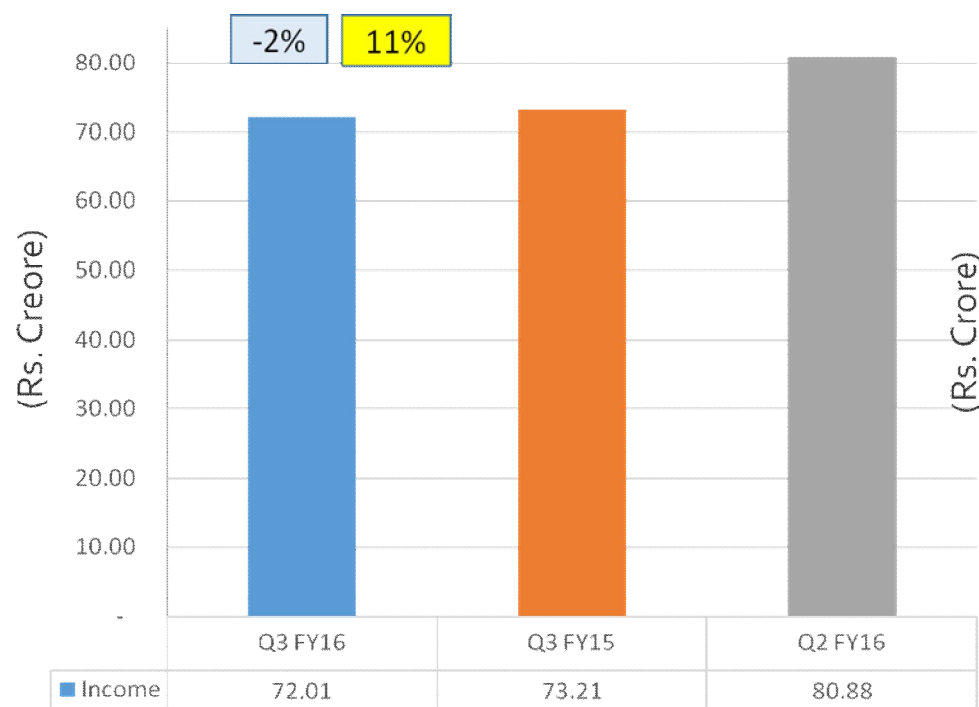
FINANCIAL PERFORMANCE

<< QUARTER 3 FY 16 >>

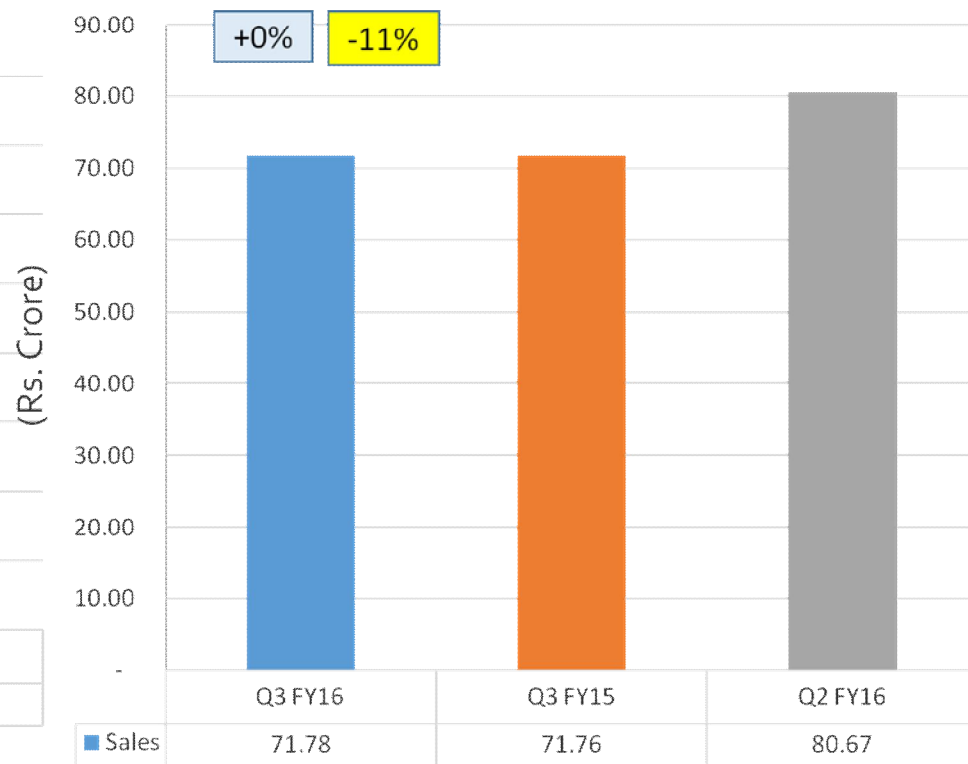
INCOME



Total Income



Income from Operations



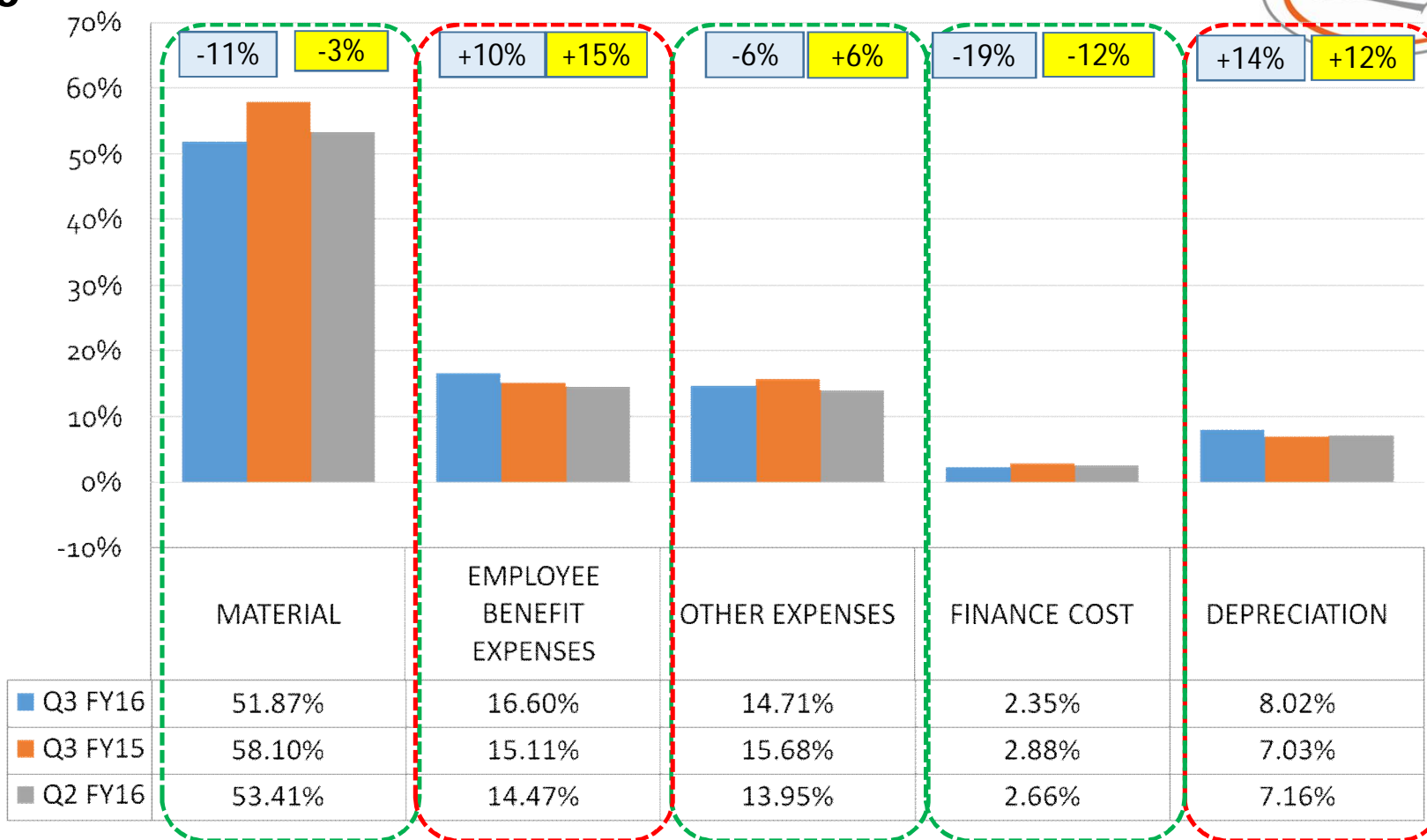
VARIANCE
Year on Year

VARIANCE
Qtr on Qtr

EXPENSES



% TO SALES



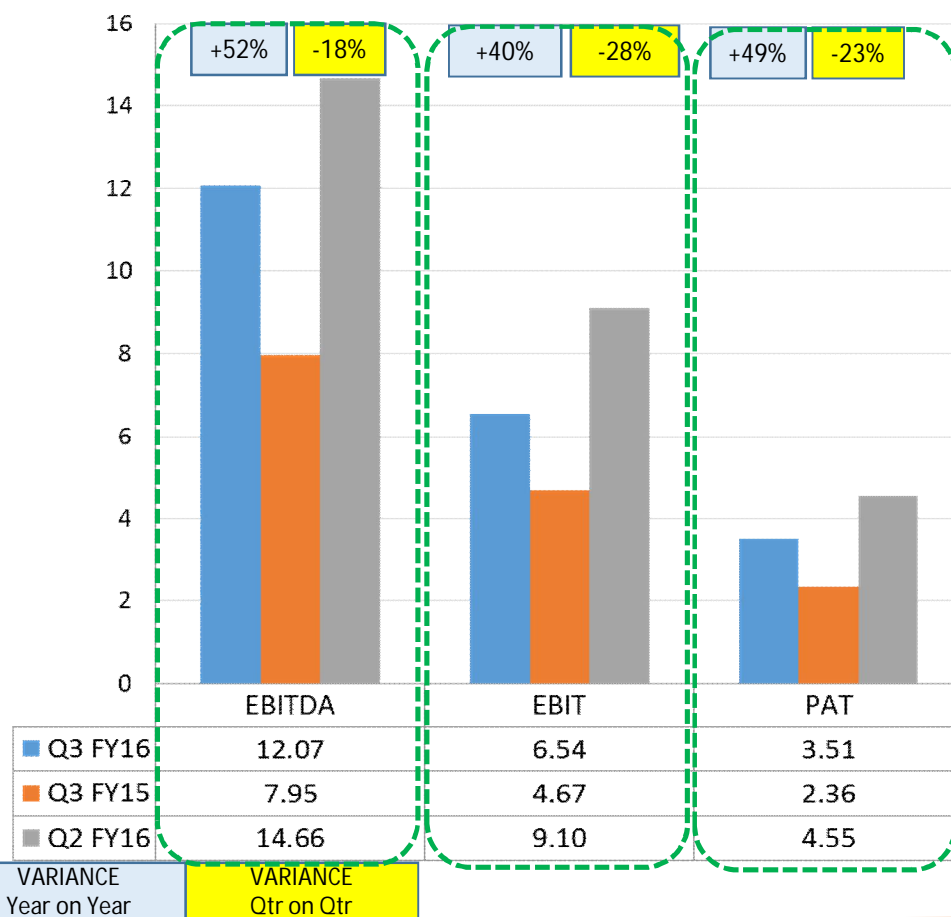
VARIANCE
Year on Year

VARIANCE
Qtr on Qtr

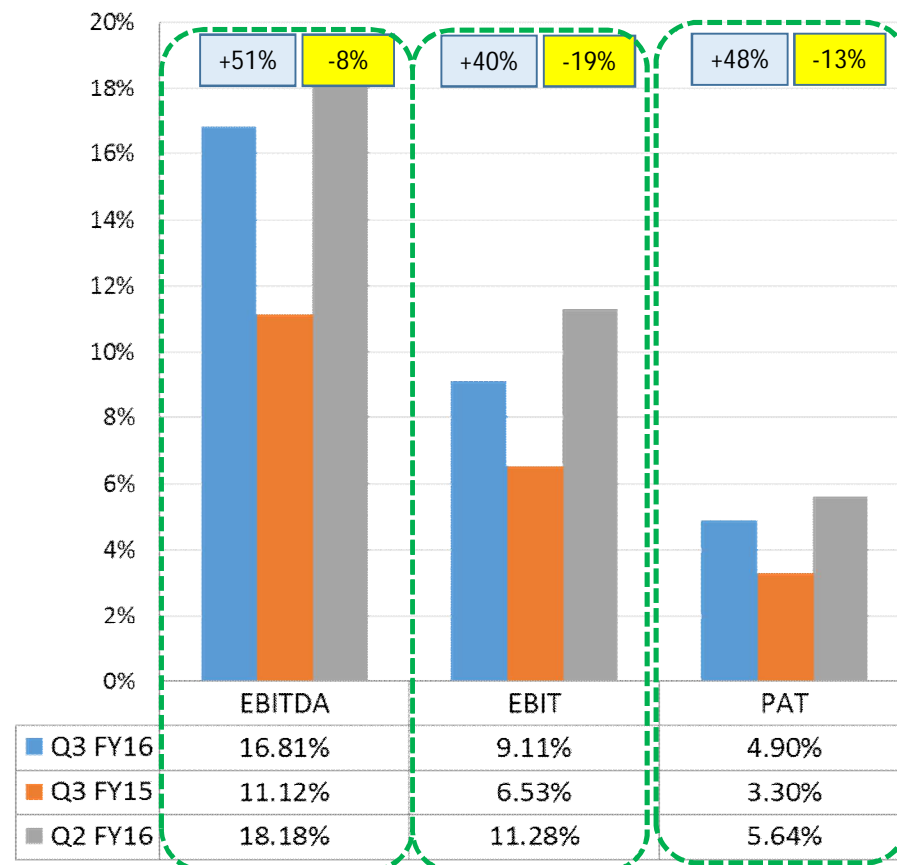


PROFITABILITY RATIOS

VALUE (IN RS. CRORE)



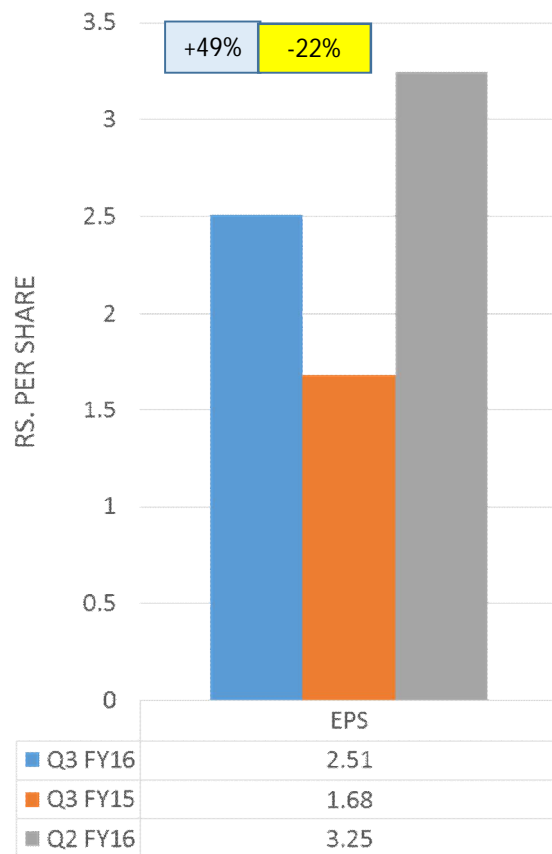
MARGIN (IN %)



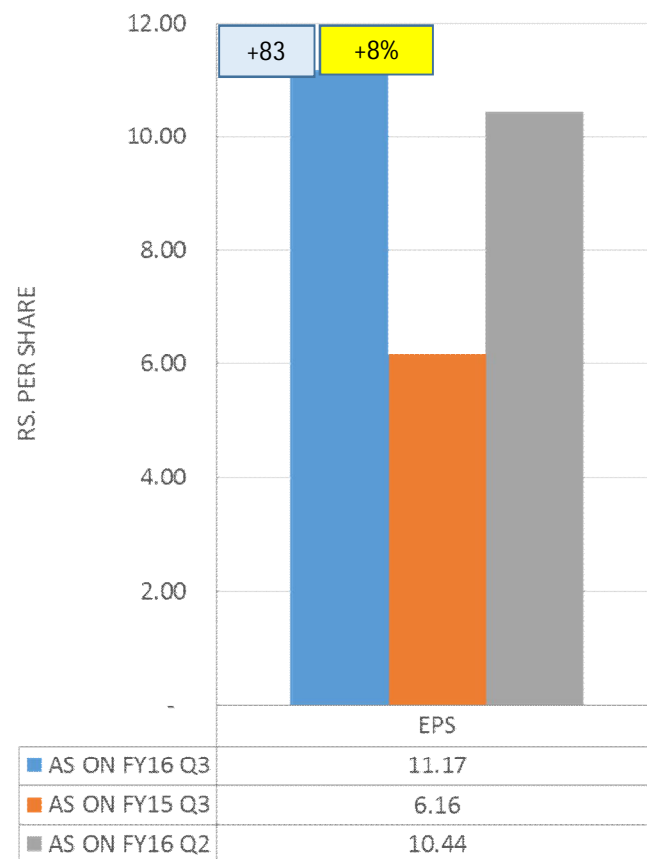
PER SHARE EARNINGS



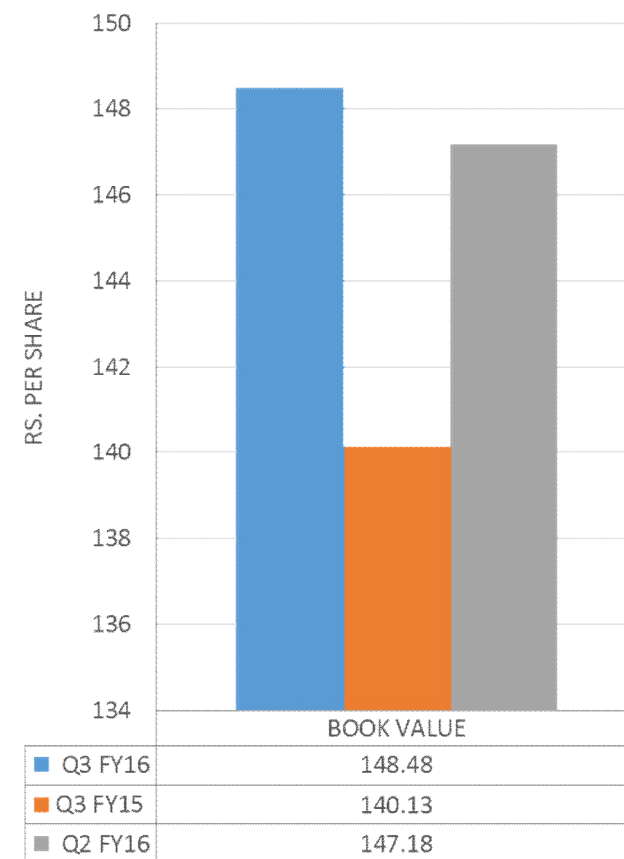
EPS



TTM EPS



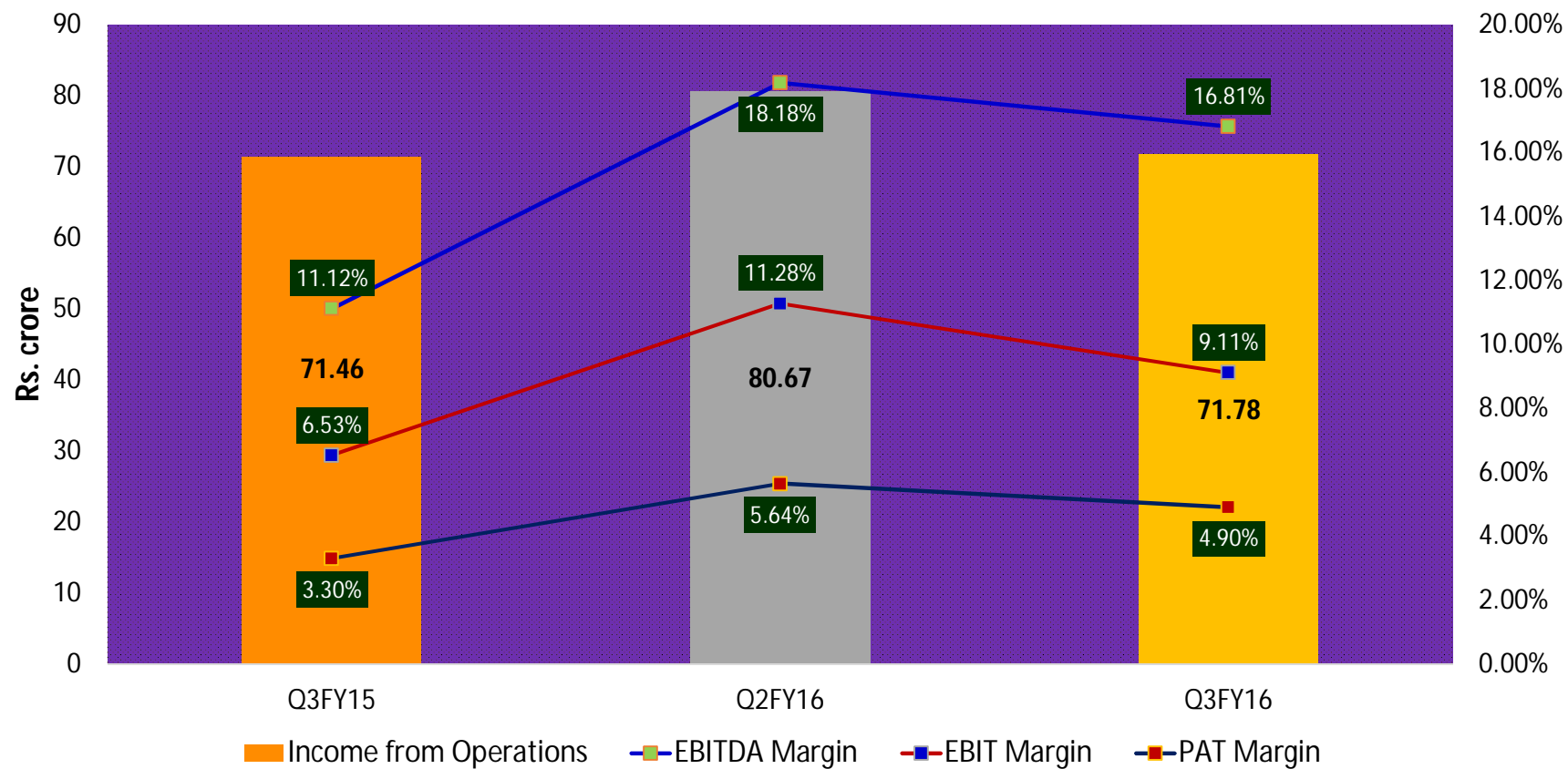
BOOK VALUE



VARIANCE
Year on Year

VARIANCE
Qtr on Qtr

SUMMARY - KEY RATIOS





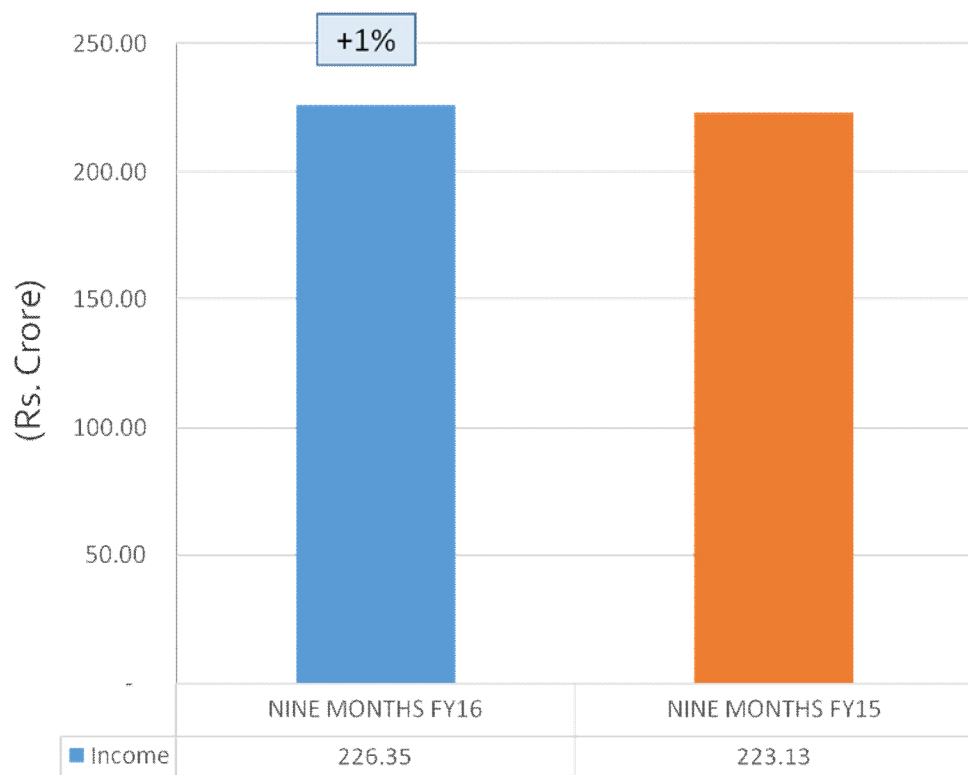
FINANCIAL PERFORMANCE

<< NINE MONTHS FY 16 >>

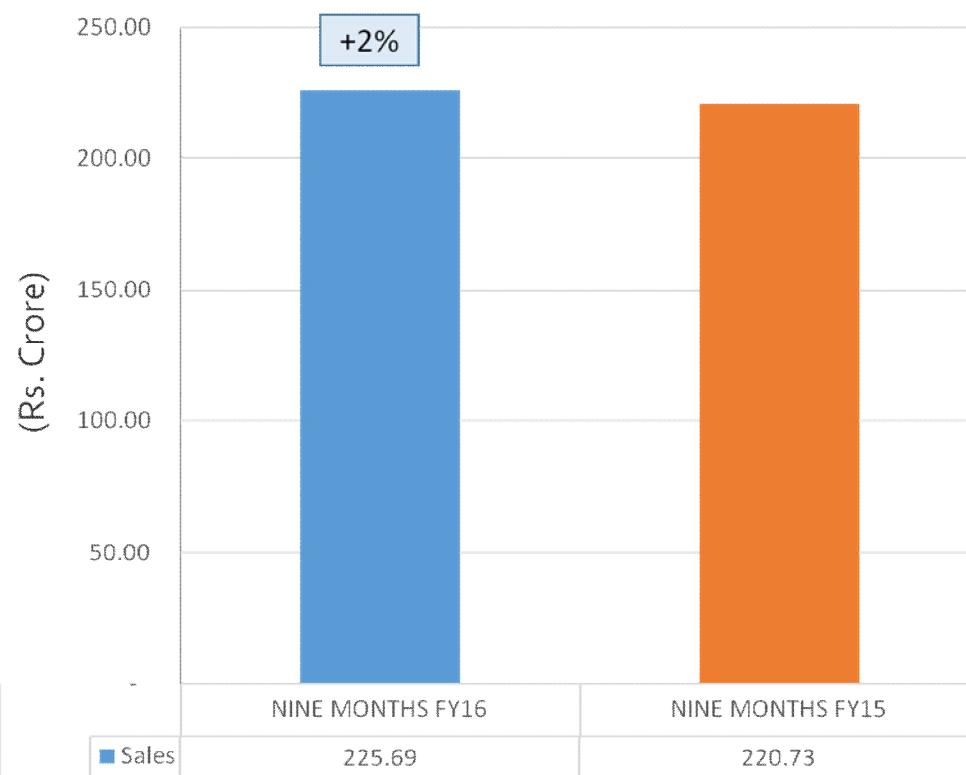
INCOME



Income



Income from Operation

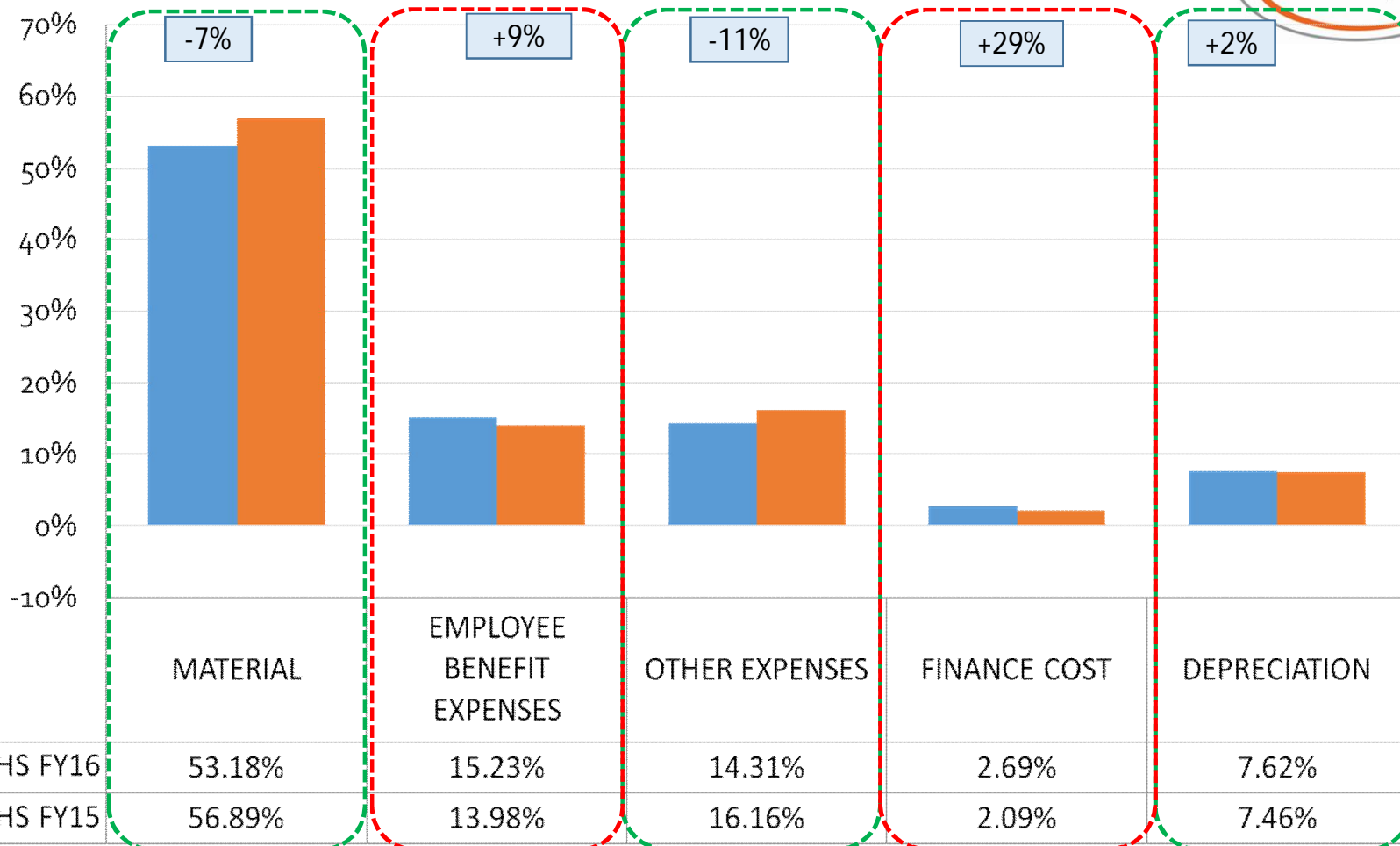


VARIANCE
Year on Year

EXPENSES



% TO SALES

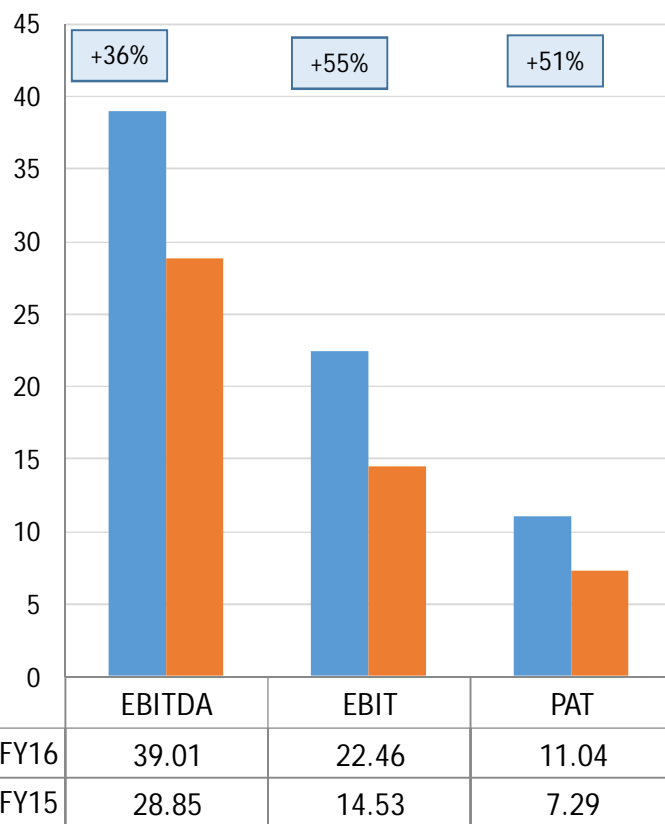


VARIANCE
Year on Year

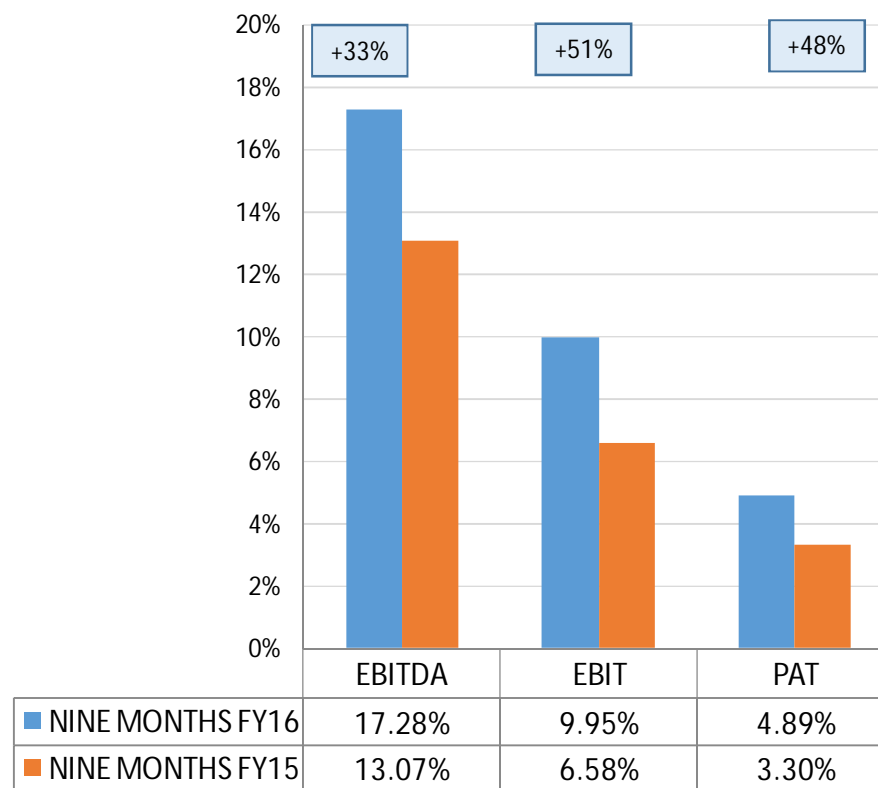


PROFITABILITY RATIOS

VALUE (IN RS. CRORE)



MARGIN (IN %)

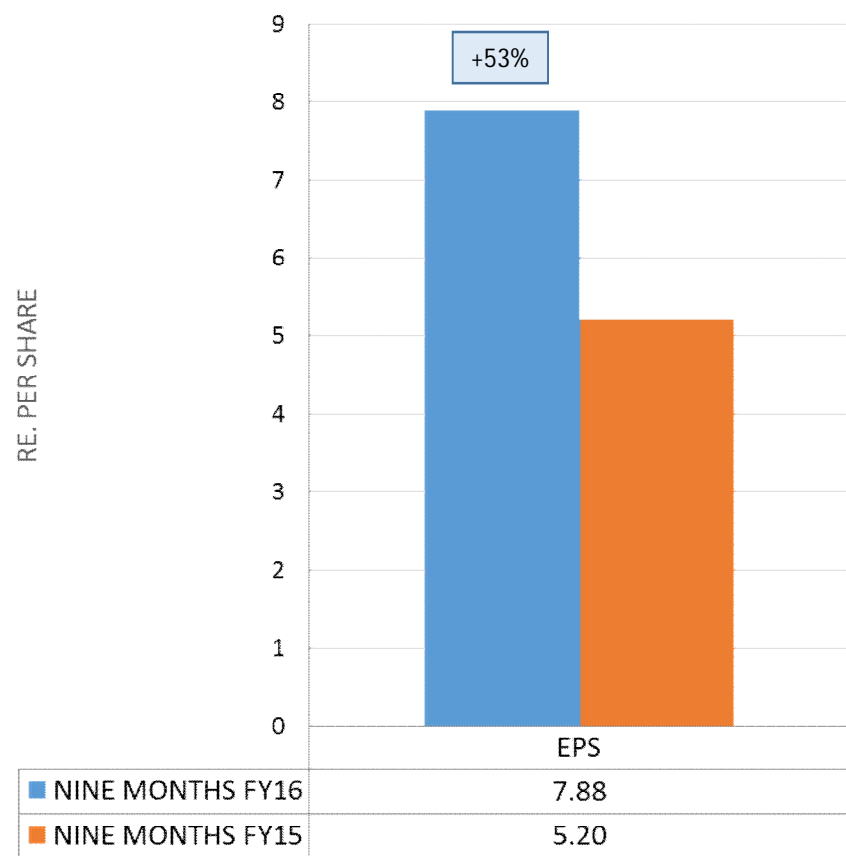


VARIANCE
Year on Year



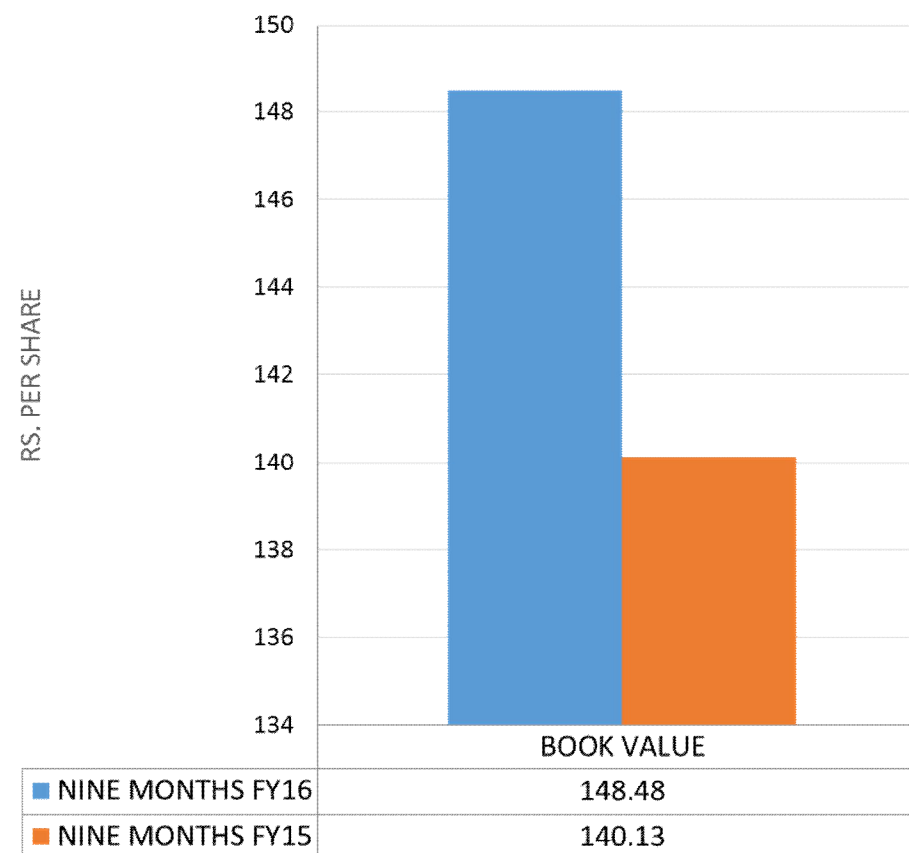
PER SHARE EARNINGS

EPS

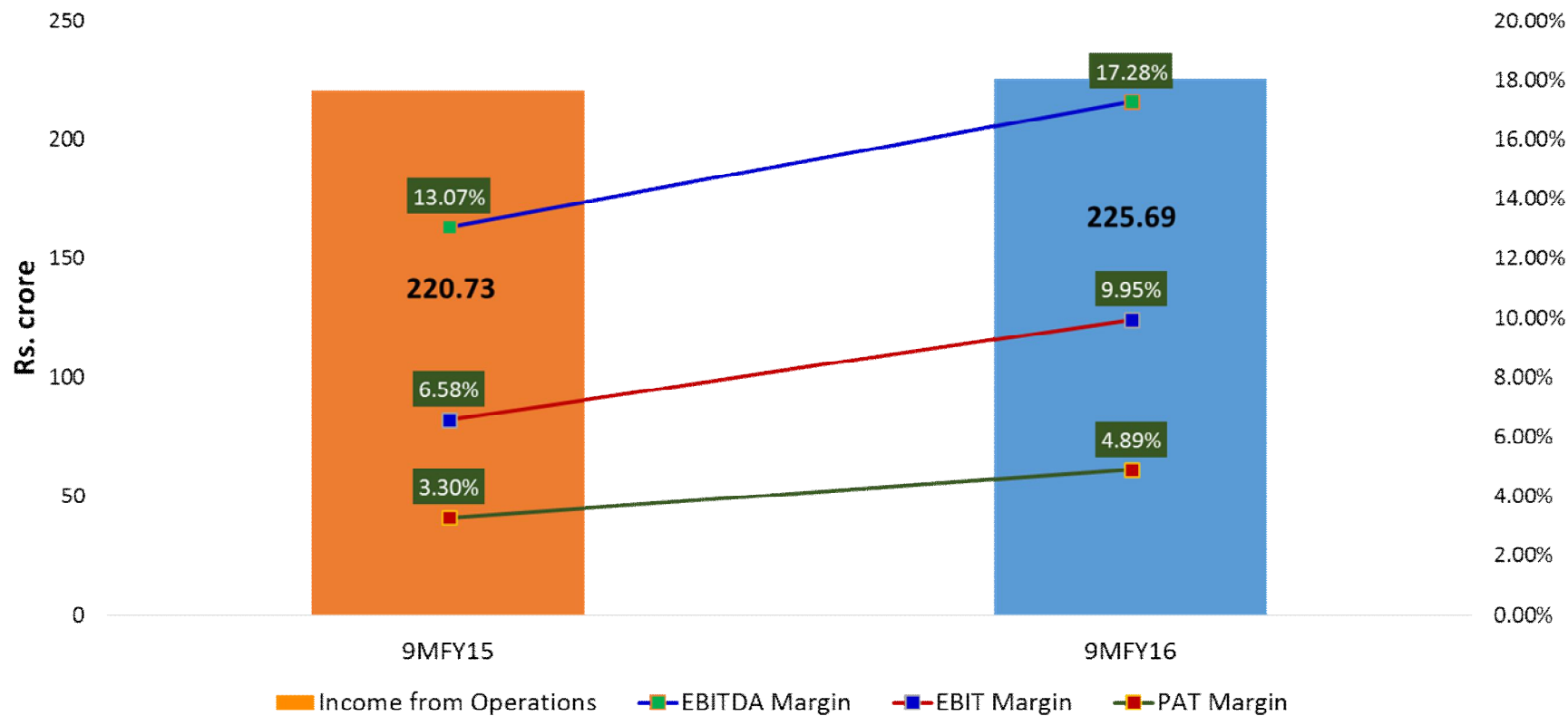


VARIANCE
Year on Year

BOOK VALUE



SUMMARY - KEY RATIOS



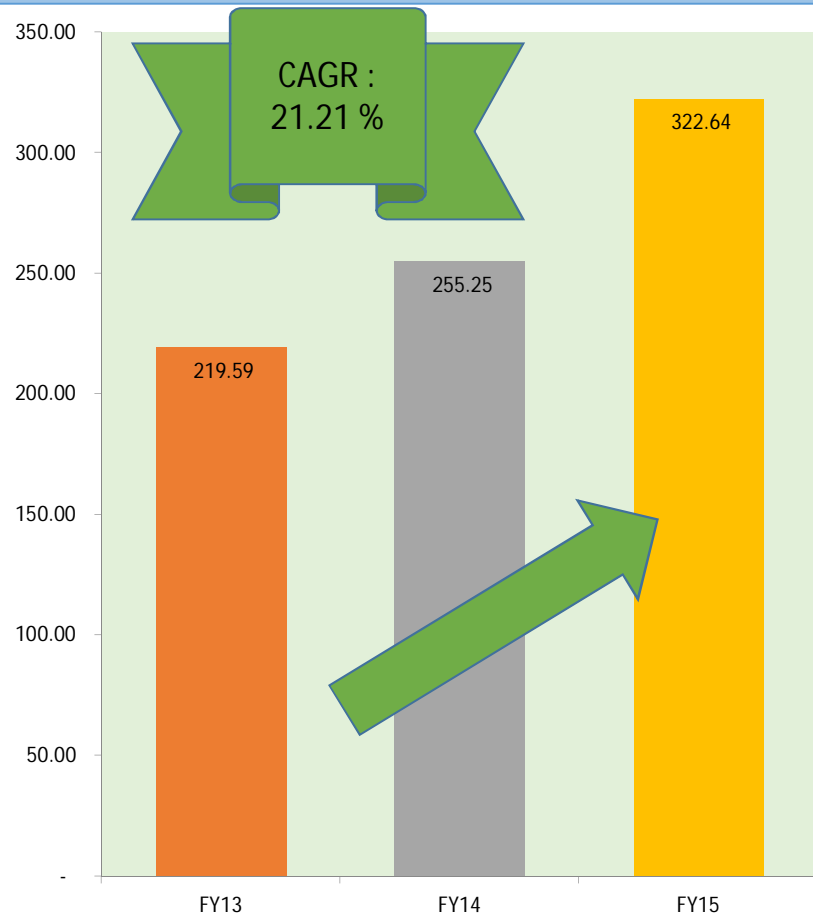


FINANCIAL PERFORMANCE

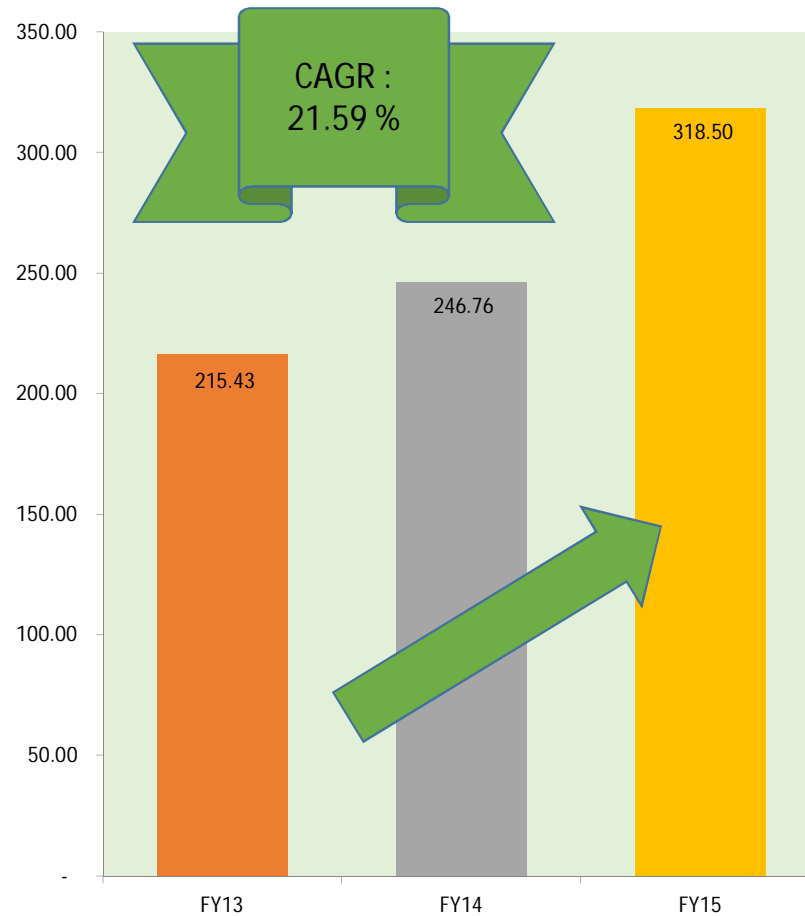
<< PREVIOUS 3 YEARS >>

INCOME

TOTAL INCOME (INR CRS.)



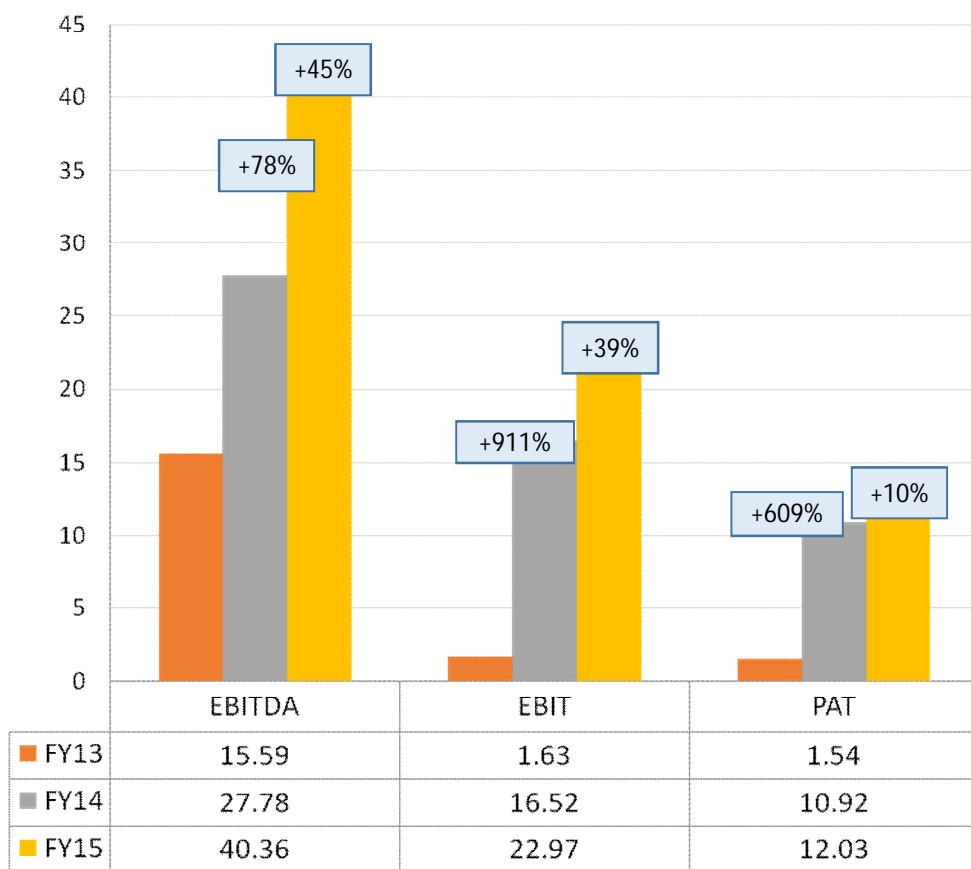
INCOME FROM OPERATION (INR CRS.)



PROFITABILITY RATIOS

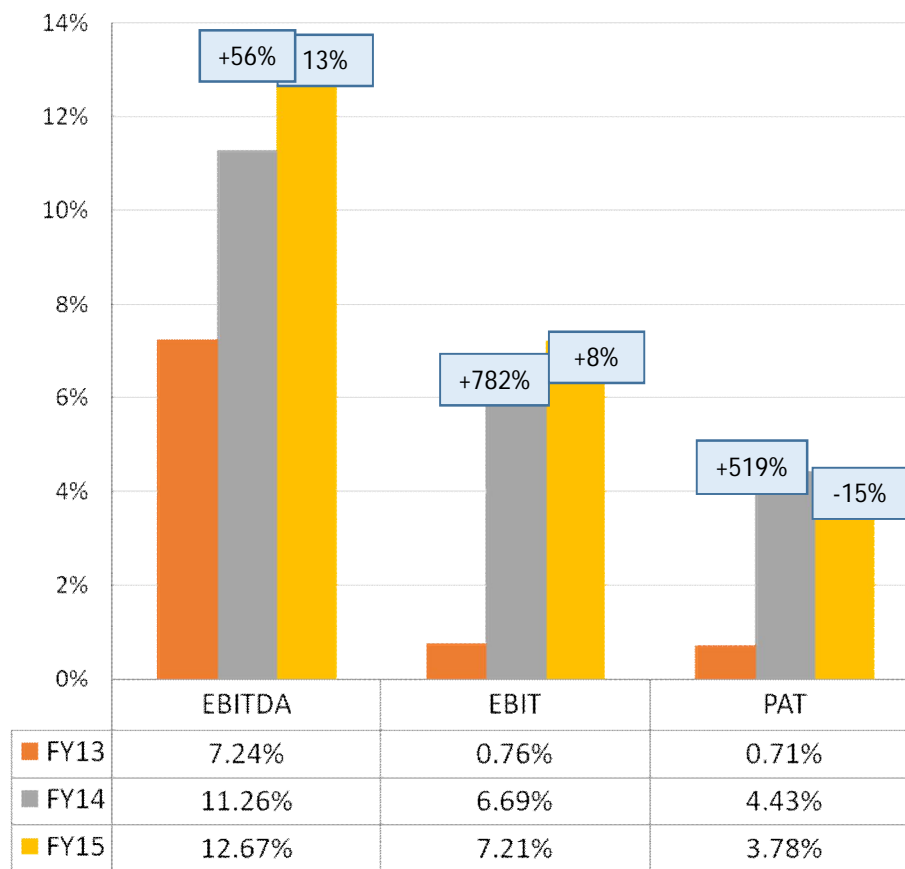


VALUE (IN RS. CRORE)



VARIANCE
Year on Year

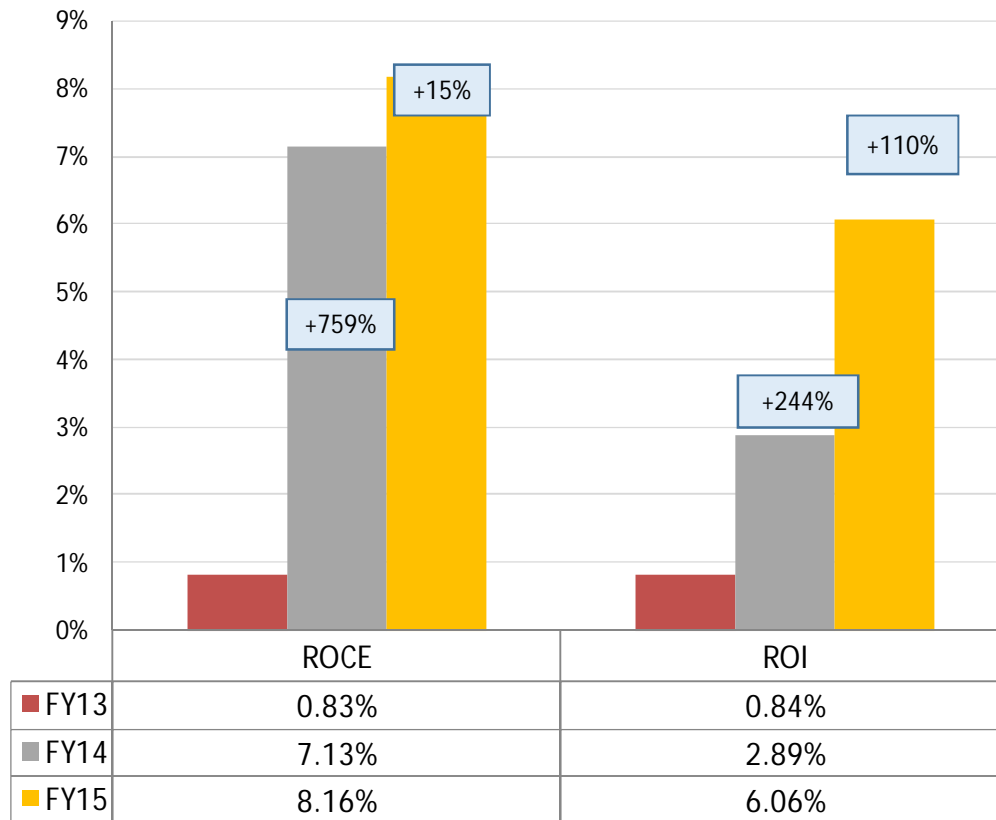
MARGIN (IN %)



RETURN RATIOS

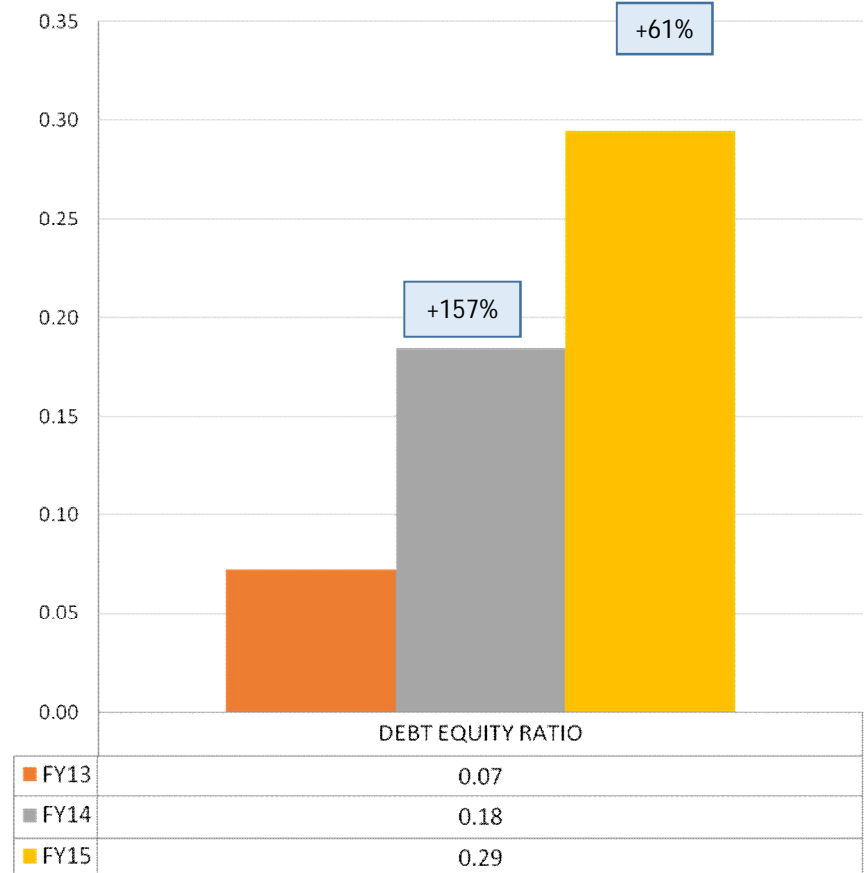


IN %



VARIANCE
Year on Year

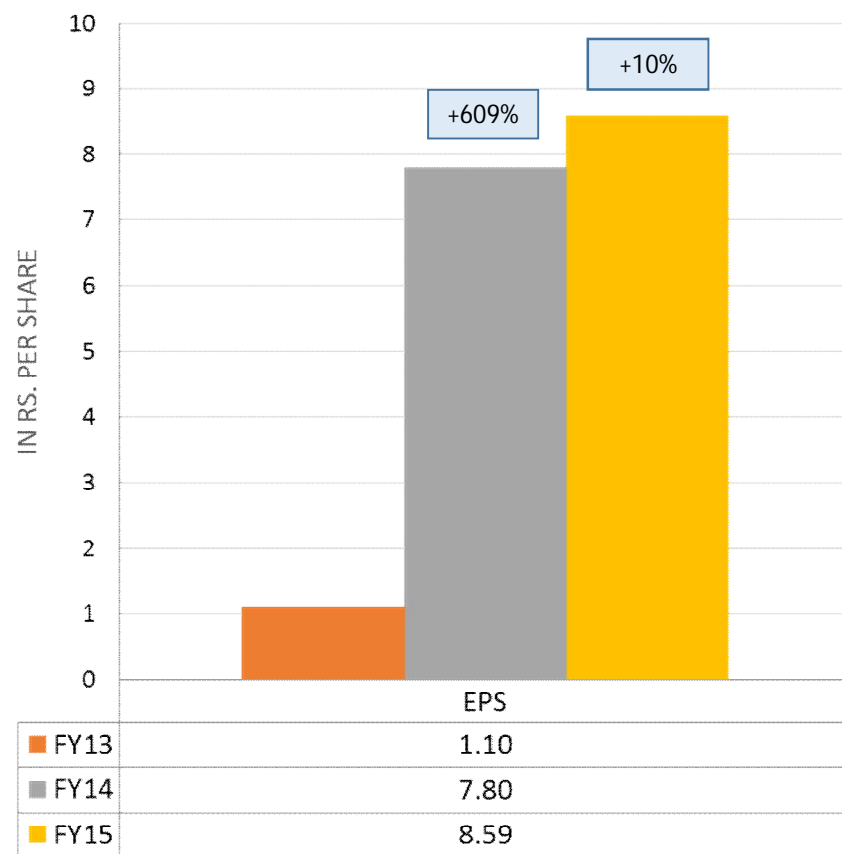
RATIO



PER SHARE EARNINGS

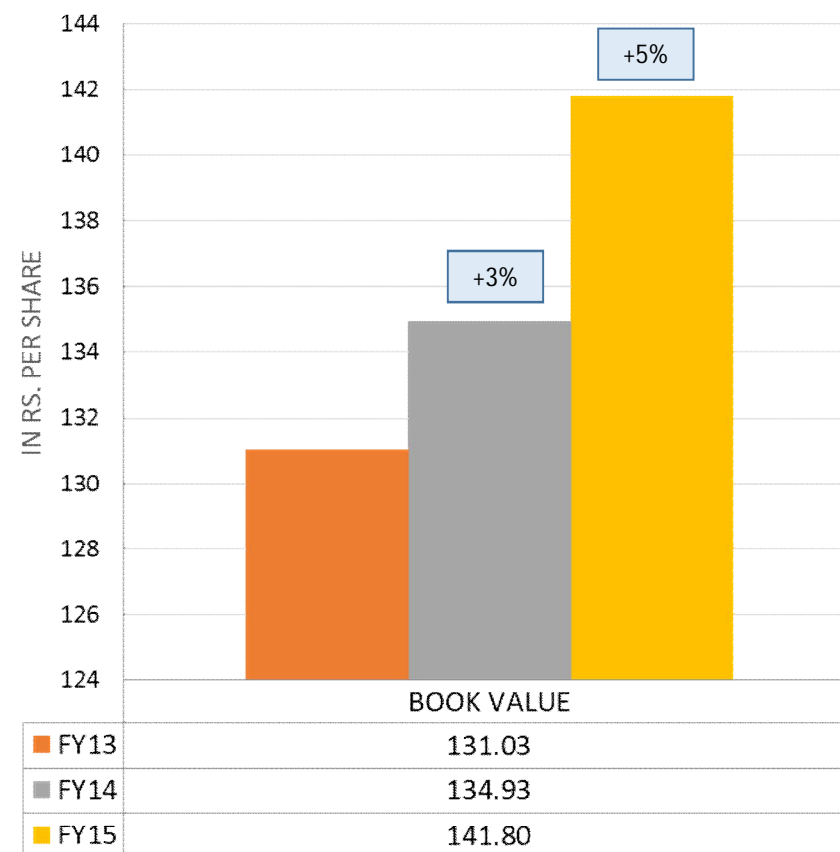


EPS



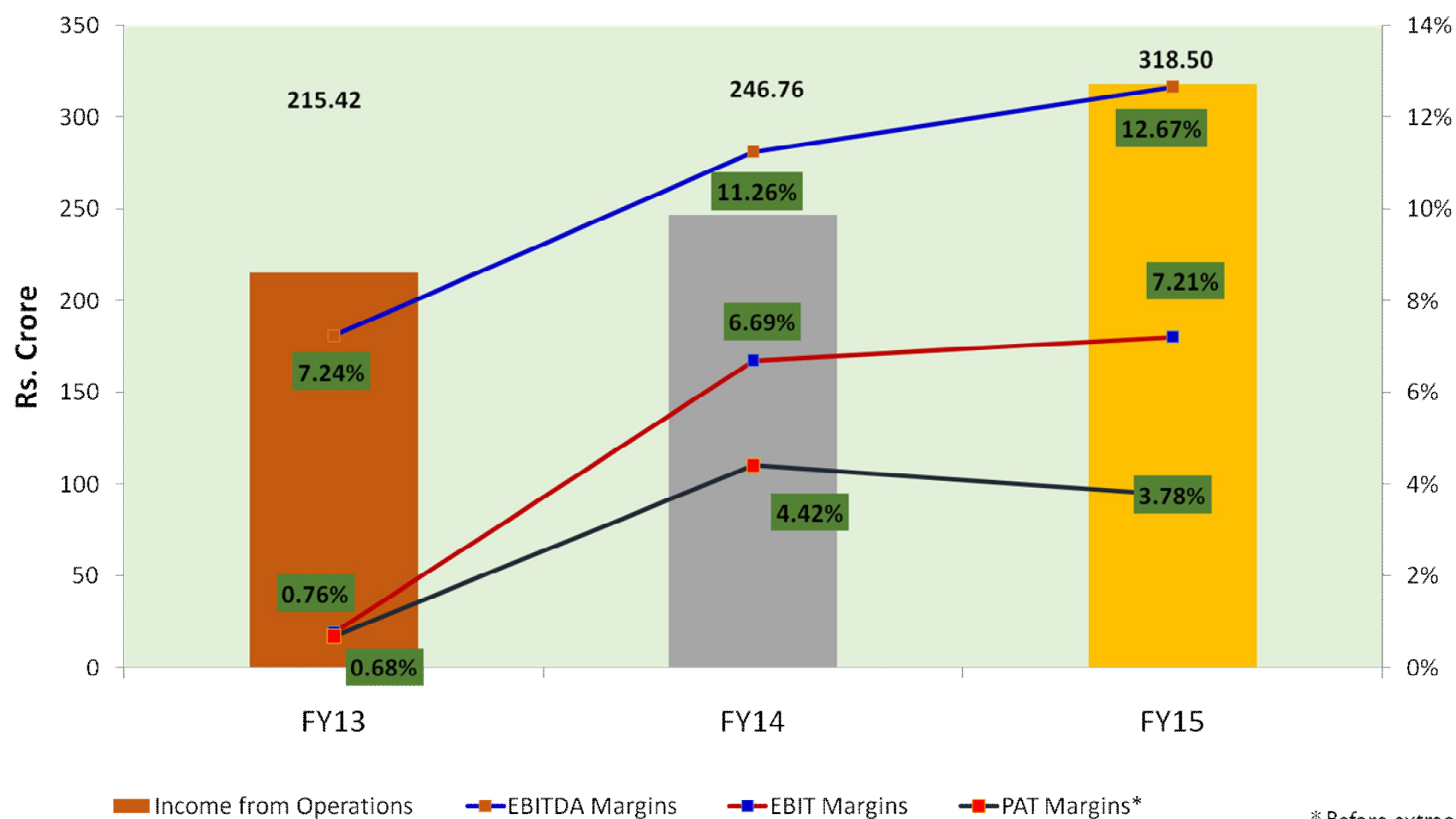
VARIANCE
Year on Year

BOOK VALUE



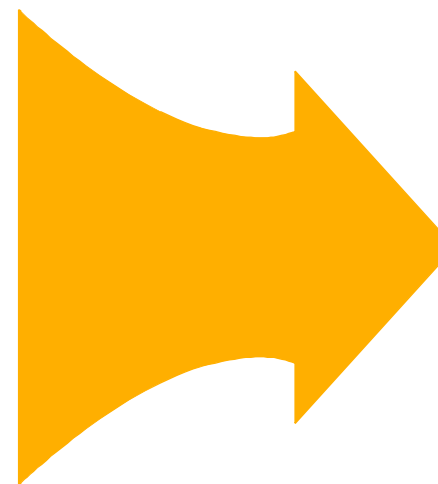
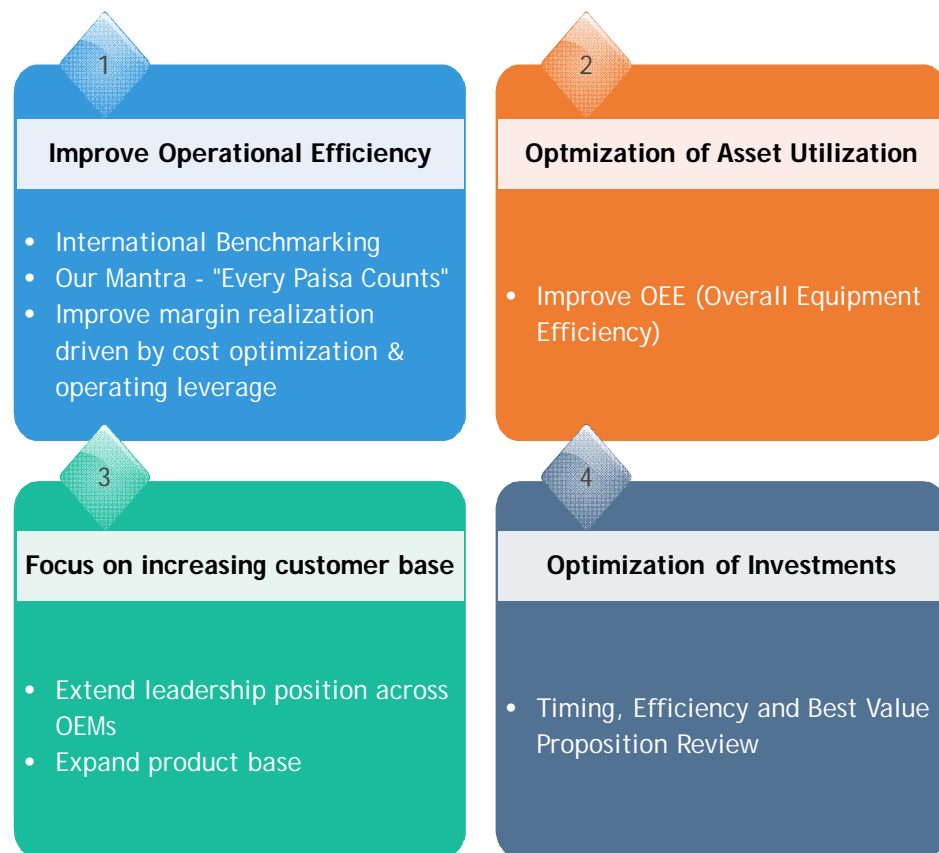


SUMMARY - KEY RATIOS



* Before extraordinary item

STRATEGY GOING FORWARD



- Impossible for Competition to Catch up
- Perpetual sustainable development



Thank You



For enquiries,
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