



PPAP Automotive Limited

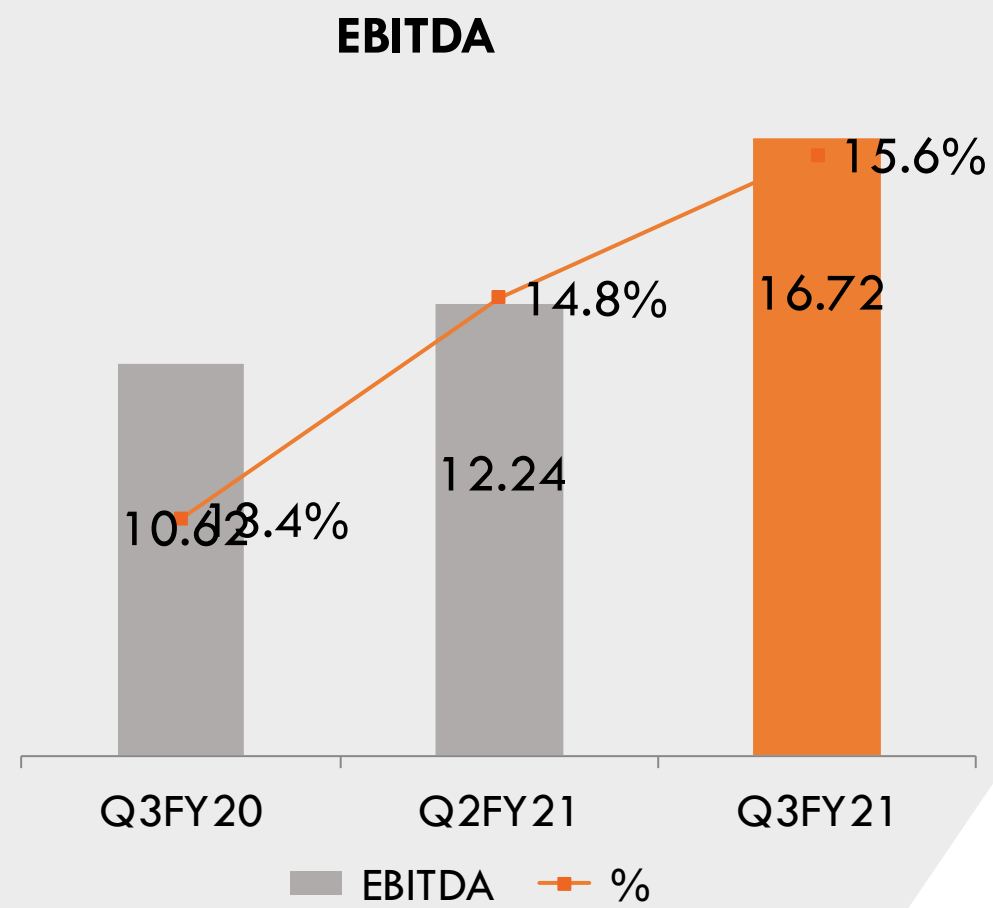
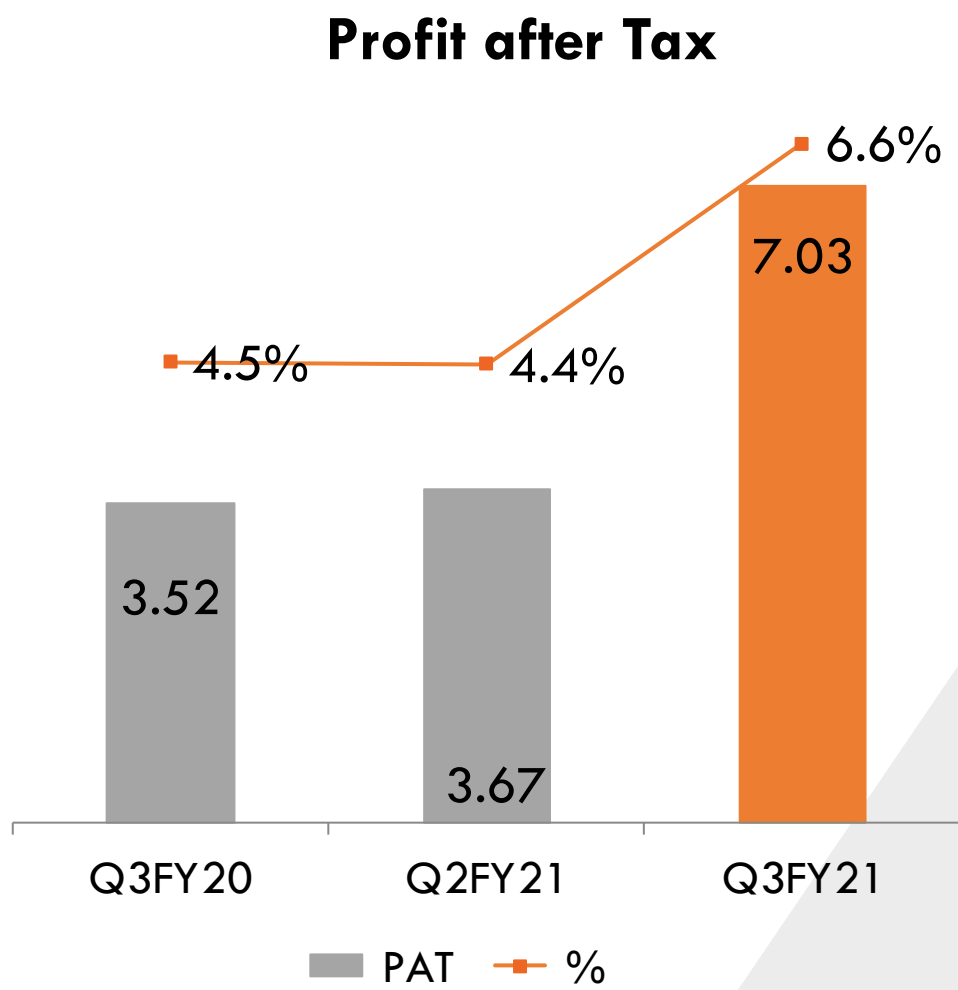
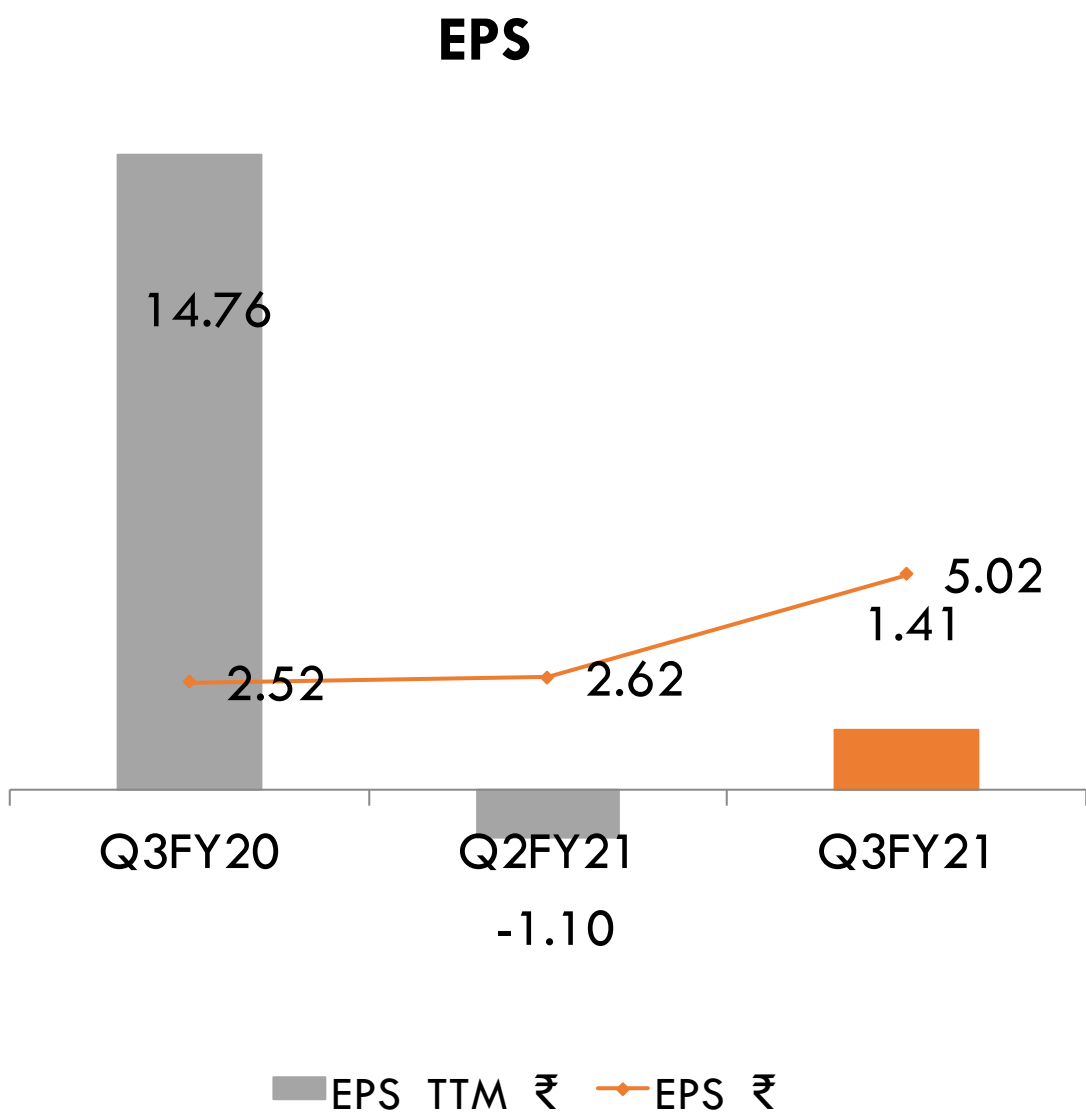
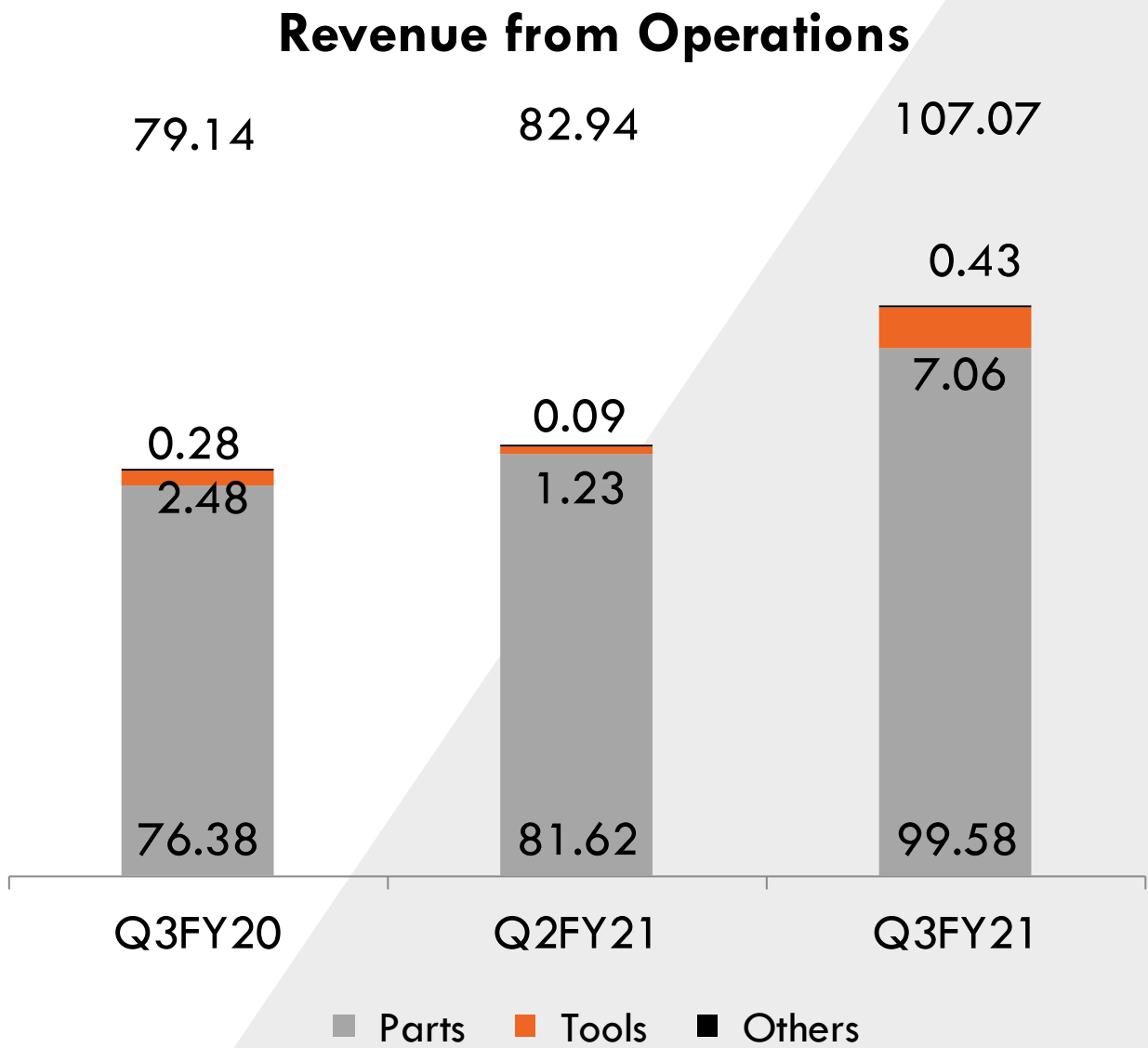
TAKING CHALLENGES, TOGETHER

Investor Presentation
Q3FY21
FEBRUARY 2021

STANDALONE QUARTERLY FINANCIAL HIGHLIGHTS (Q3FY21)



- Revenue from Operations at ₹ 107.07 Cr. up by 35.3% w.r.t. FY20Q3
- Part Sales at ₹ 99.58 Cr
- EBITDA at ₹ 16.72 Cr, 15.6% of Sales
- PAT at ₹ 7.03 Cr, 6.6% of Sales, up by 99.7% w.r.t FY20Q3
- EPS stood at ₹ 5.02
- Started supplies for MSIL - NEW BREZZA, HYUNDAI - NEW I-20 & NEW CRETA, NISSAN – MAGNITE and RENAULT- KIGER

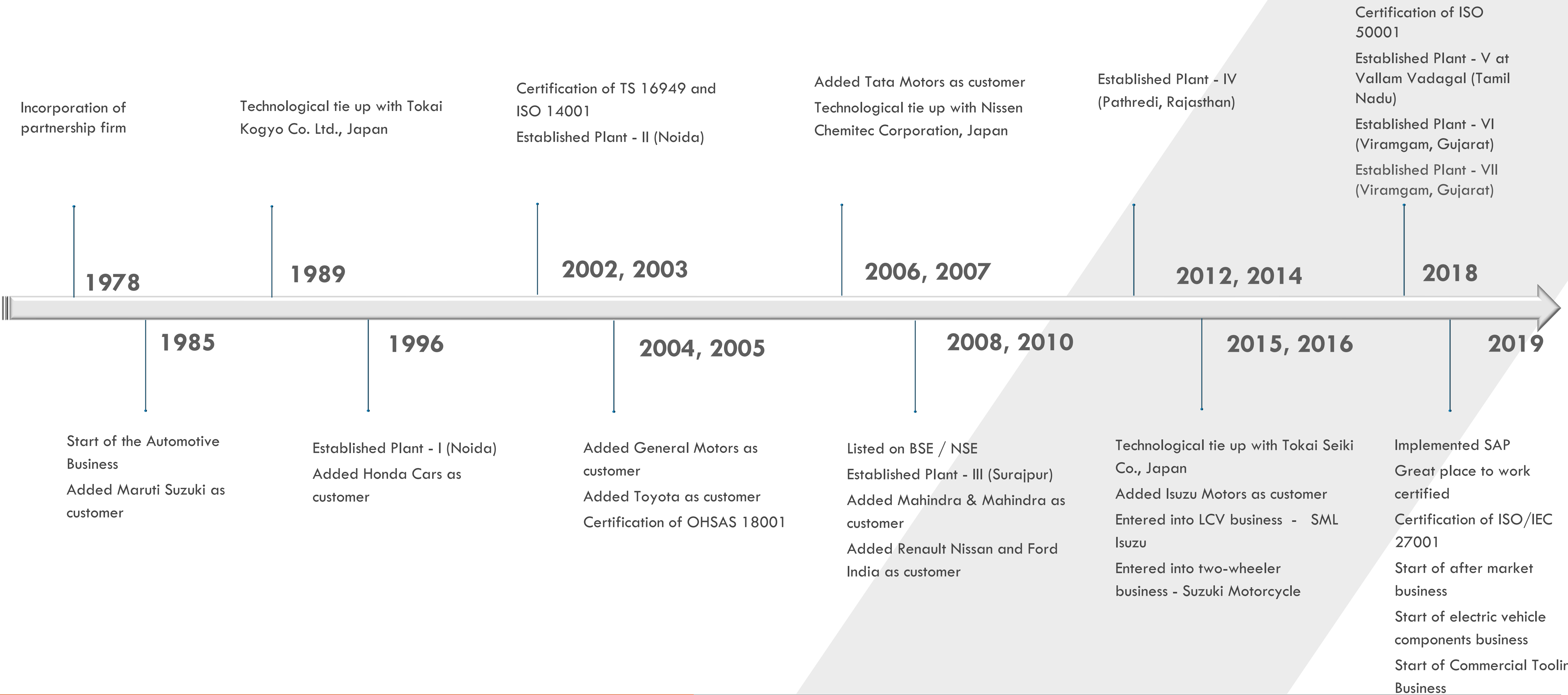


₹ Cr.

OUR EVOLUTION



Our Mission : “TO BE A GLOBAL LEVEL EXCELLENCE COMPANY WITH AN INSPIRING WORK CULTURE FOR SERVING CUSTOMERS AND THE SOCIETY BY EXCEEDING THE EXPECTATIONS OF ALL ITS STAKEHOLDERS”





Rich Legacy

- Over 30 years of experience in Automotive Industry
- Identified as India's leading manufacturer of Automotive Sealing Systems, Interior and Exterior Injection parts

Market Leadership

- Integrated operations from Print to Build
- One stop shop for full range of Automotive Sealing Systems
- Best in class Injection Molding Machines from 60 to 2500 tons

Excellent Infrastructure

- State-of-the-art manufacturing facilities located at Noida (U.P.), Surajpur (U.P.), Pathredi (Rajasthan), Vallam Vadagal (Tamil Nadu) and Viramgam (Gujarat)
- Plants are ITATF 16949, ISO 14001, ISO 45001, ISO 50001 and **ISO/IEC 27001** certified

Global Technology Partners

- Strong technology alliances with Japanese companies since 1989
- Tokai Group for Automotive Sealing System (Plastic) and Toolings, Joint venture with Tokai Group for Automotive Sealing System (EPDM Rubber and TPV)
- Nissen Chemitec Corp. for Injection Molded products

Strong Customer Base

- Associated with Global OEM Manufacturers including Maruti Suzuki & Suzuki Motors, Honda Cars, Toyota Kirloskar, Renault, Nissan, Volkswagen, MG Motors, Tata, Hyundai, KIA , SML Isuzu, Isuzu Motors, Mahindra and Mahindra, Suzuki Motorcycles

KEY MANAGEMENT



Mr. Ajay Kumar Jain, Chairman & Managing Director

Bachelor of Commerce from Shri Ram
College of Commerce, Delhi University

Associated with the Company since
inception with experience of over 40 years
in polymer processing industry
and over 30 years in the automotive
industry

President of Toyota Kirloskar Supplier
Association



Mr. Abhishek Jain, CEO & Managing Director

Bachelor of Science in Industrial Engineering from Purdue University, USA

Work experience of over 15 years

Chairman North region of Honda Suppliers Club

Member of Pillar IV of Automotive Component Manufacturers Association of India



Mr. Ramesh Chander Khanna, President and Chief Operating Officer

Fellow Member of The Institute of Engineers, India

Work experience of over 40 years

Has previously worked with ISGEC, BST, Escorts, Daewoo Motors, Toyota Kirloskar Motors,
Kirloskar Group of Companies

Expert trainer of Toyota Production System & Toyota Way



Mr. Anurag Saxena, Chief Financial Officer

Member of ICAI and ICMAI

Work experience of over 20 years

Has previously worked with Subros Limited, Minda Industries Limited, Jamna Auto
Industries Limited



TOKAI KOGYO CO. LTD., JAPAN

Established: 1947

**Global Presence: USA, Thailand, Indonesia, China,
Mexico, Vietnam**

AUTOMOTIVE EXTERIOR & SEALING PRODUCTS

TECHNOLOGY PARTNERSHIP - PPAP SINCE 1989
JOINT VENTURE COMPANY - PPAP TOKAI INDIA RUBBER PVT. LTD.



**NISSEN CHEMITEC
CORPORATION, JAPAN**

Established: 1951

**Global Presence: USA, Thailand, Indonesia,
Singapore**

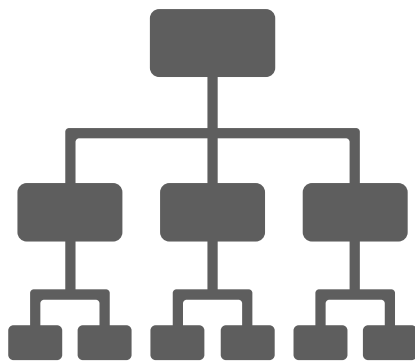
AUTOMOTIVE INTERIOR PRODUCTS

TECHNOLOGY PARTNERSHIP - PPAP SINCE 2007

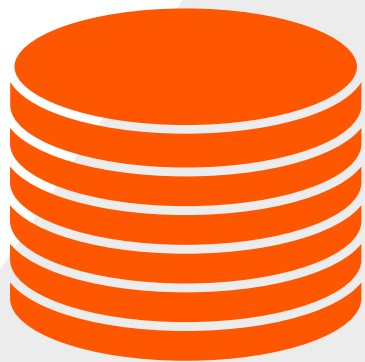
CORE STRENGTHS



Leadership Position
India's leading manufacturer
of Automotive Sealing Systems



Strong Customer Base
Leading OEM manufacturers in
Indian Market are customers



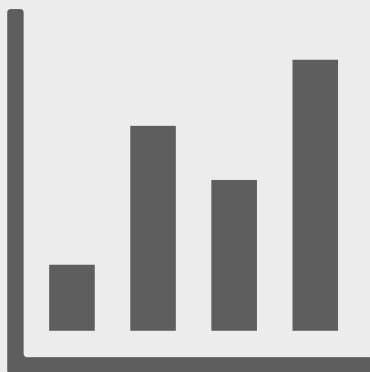
Strong R&D Facilities
Capability from Design to Print



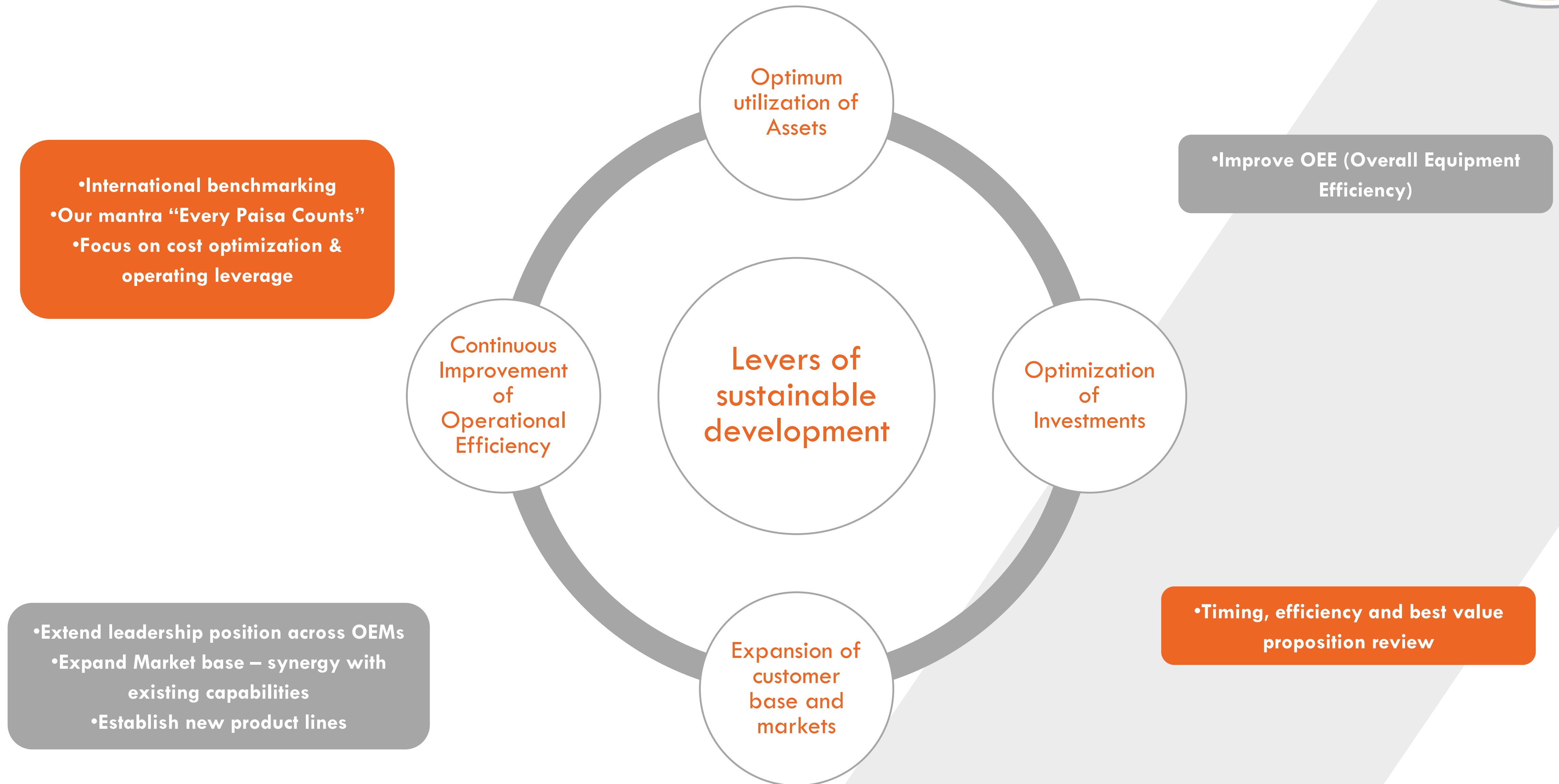
State-of-the-art
manufacturing facilities
Focus on Kaizen towards
Technology and Operations



Access to Global Technology
Relationship with
Japanese Technology Partners

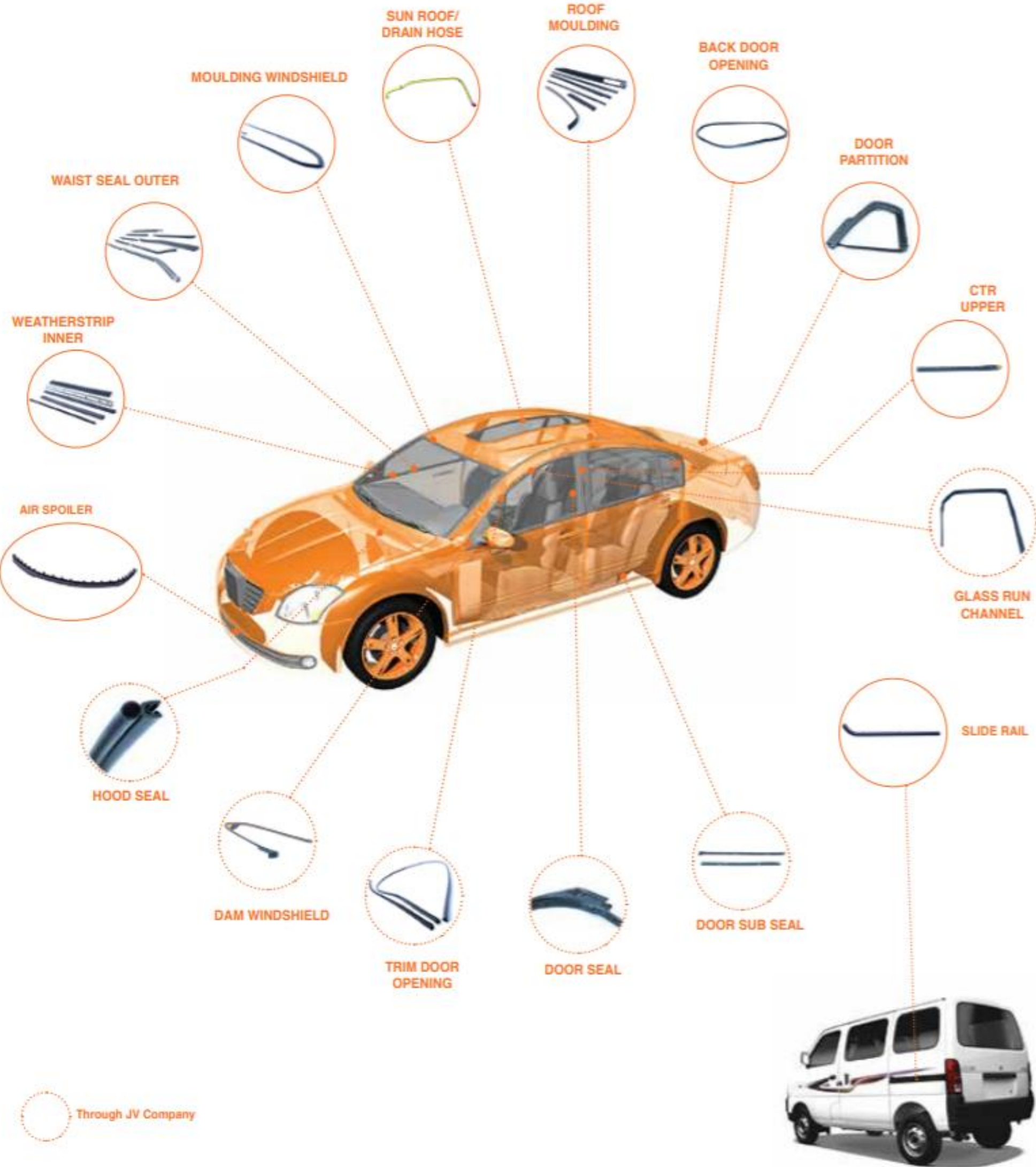


Healthy Financials
Cost sensitive Culture



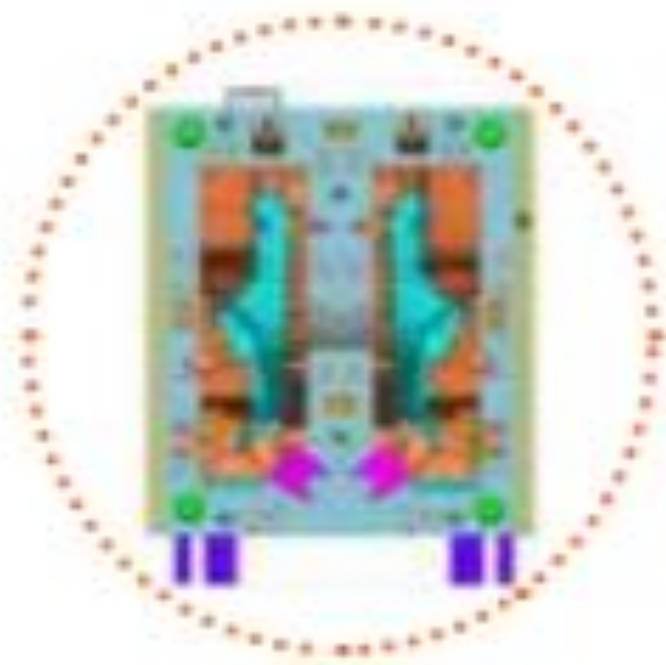
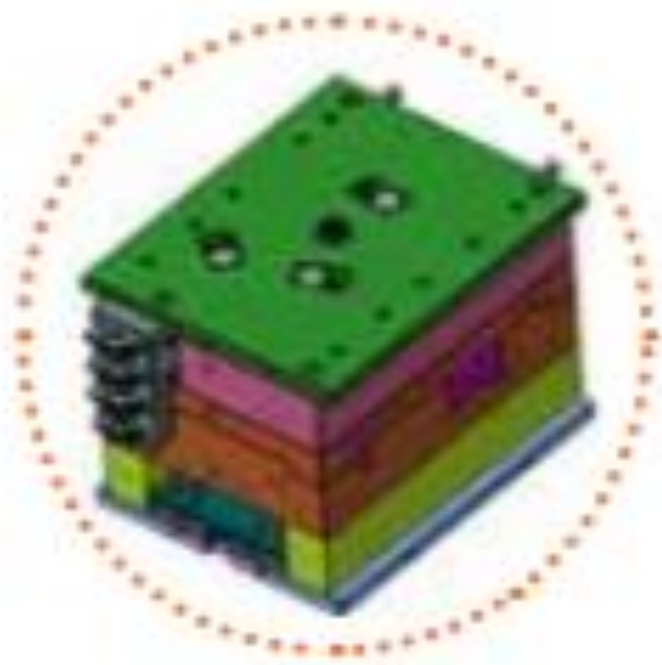


Extrusion



Injection

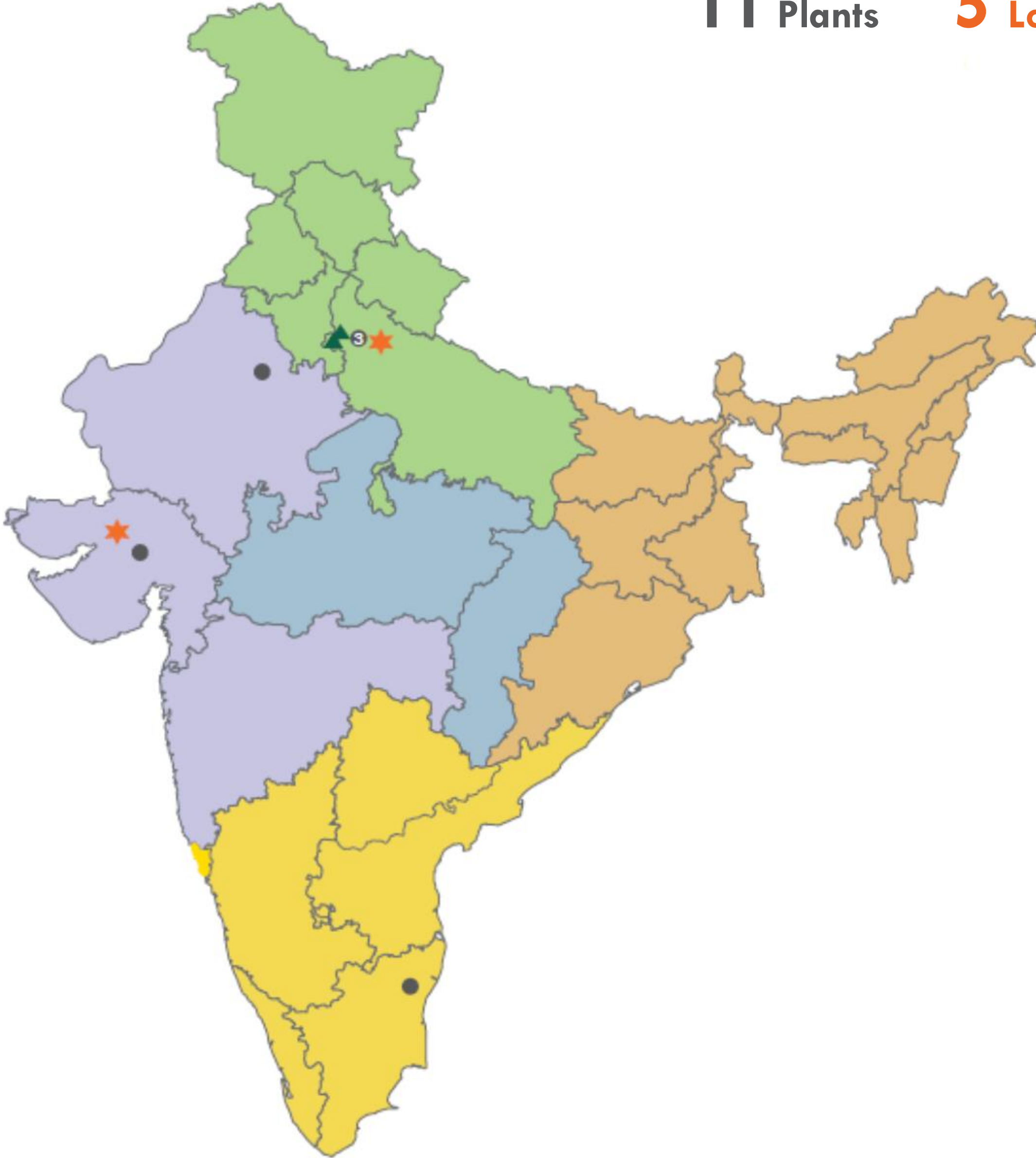




MANUFACTURING FACILITIES



11 Plants 5 Locations



FACILITIES

- Noida, Uttar Pradesh
(Plant I & II)
- Surajpur, Uttar Pradesh
(Plant III)
- Pathredi, Rajasthan
(Plant IV)
- Vallam Vadagal, Tamil Nadu
(Plant V)
- Viramgam, Gujarat
(*Plant VI)

Joint Venture Company

- ★ Surajpur, Uttar Pradesh
(Plant I)
- ★ Viramgam, Gujarat
(Plant II)

Subsidiary Companies

- ▲ Noida, Uttar Pradesh
- ▲ Okhla, Delhi

(*Plant VII consolidated with Plant VI)

CUSTOMER BASE & EXPORT COUNTRIES

CKD EXPORTS





JAPAN

USA

Brazil

Mexico

Venezuela

Thailand

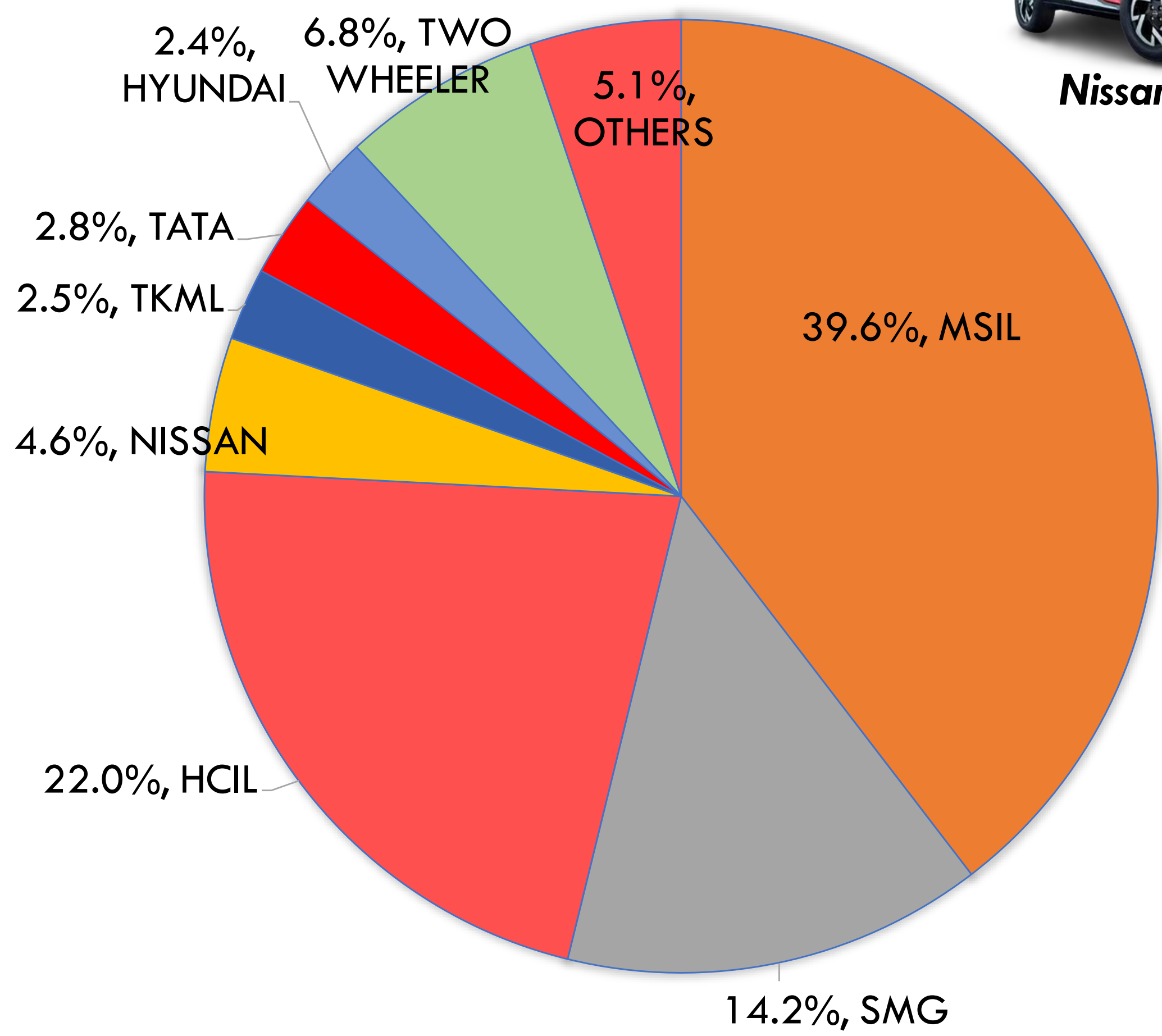
United Kingdom

South Africa

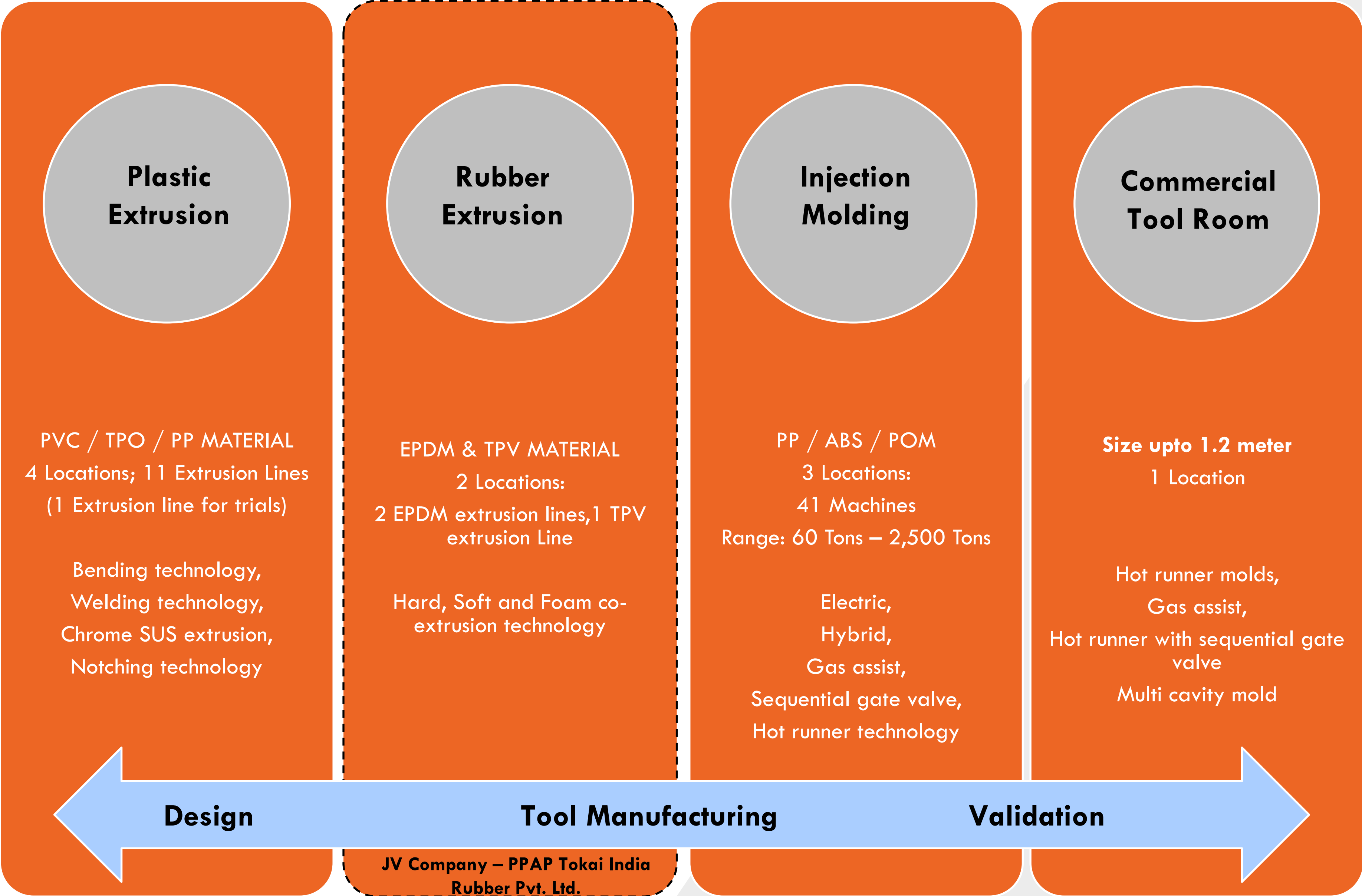
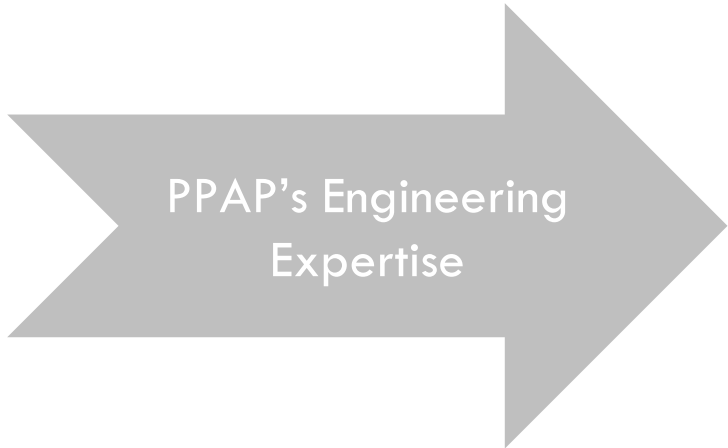
Argentina



CUSTOMER CONTRIBUTION



COMPETITIVE EDGE – STATE OF THE ART MANUFACTURING FACILITY



JV Company – PPAP Tokai India Rubber Pvt. Ltd.

JOINT VENTURE & SUBSIDIARIES



PTI

PPAP Tokai India Rubber Pvt Ltd

Automotive Body Sealing - Rubber

- Established in 2012
- 50:50 Joint venture with Tokai Kogyo Co. Ltd.
- Manufacturing facilities in Uttar Pradesh & Gujarat
- Product line – EPDM Automotive Body Sealing and TPV Glass Run Channels



Elpis Components Distributors Private Limited

After Market Distribution

- Established in 2019
- 100% wholly owned subsidiary
- Product line - Trading and distribution of components and automotive accessories in after sales market or secondary market through dealership network
- Warehouse in Delhi



Lithium Ion Battery

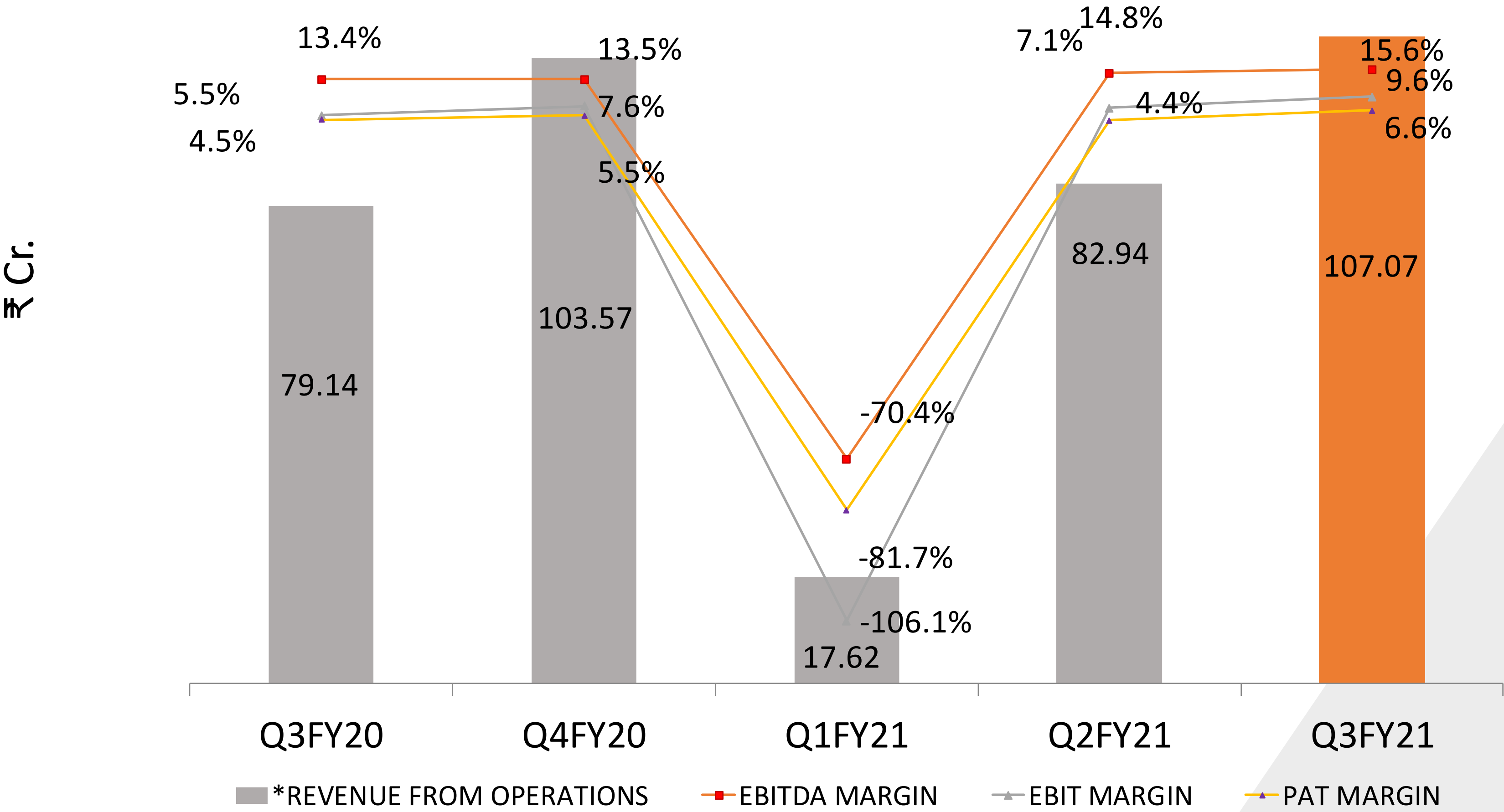
- Established in 2019
- 100% wholly owned subsidiary
- Product line - Development of electric vehicle components
- Manufacturing facility in Uttar Pradesh

CUSTOMER APPRECIATION - ACCOLADES



FINANCIAL PERFORMANCE SNAPSHOT

QUARTERLY PERFORMANCE

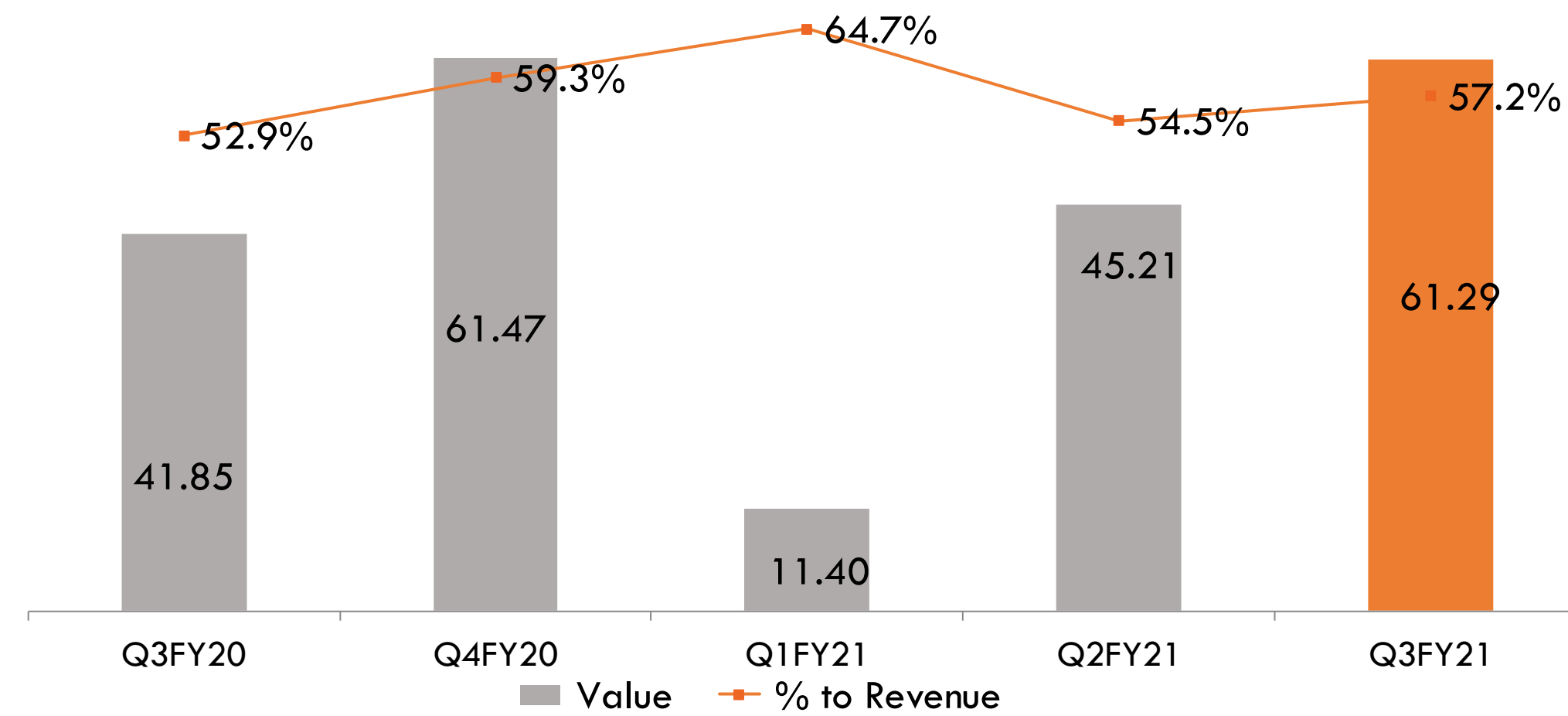


- Revenue from Operations stood at ₹ 107.07 Cr. in Q3FY21 v/s ₹ 79.14 Cr. in Q3FY20

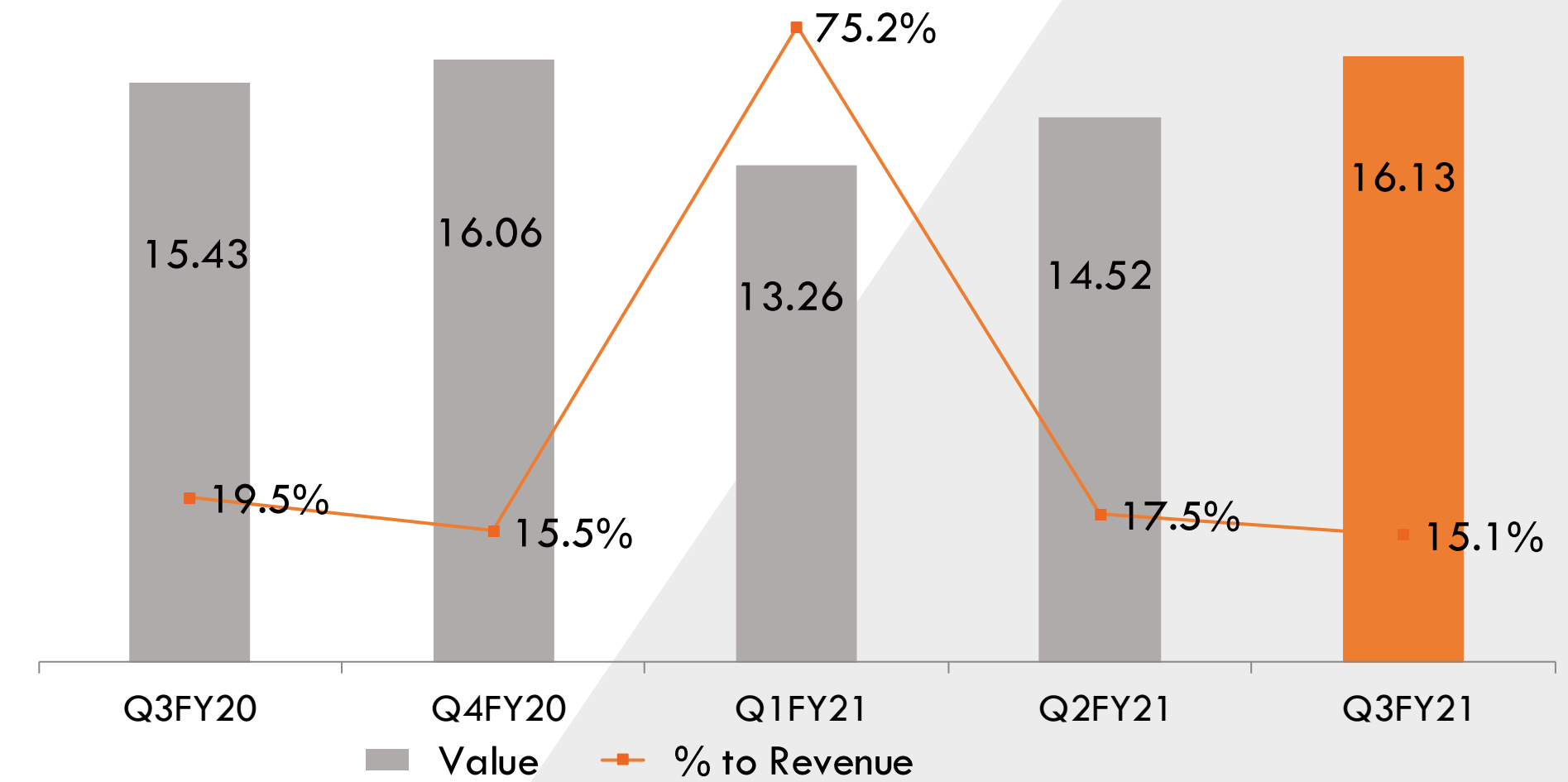
MAJOR EXPENSES (₹ Cr.)



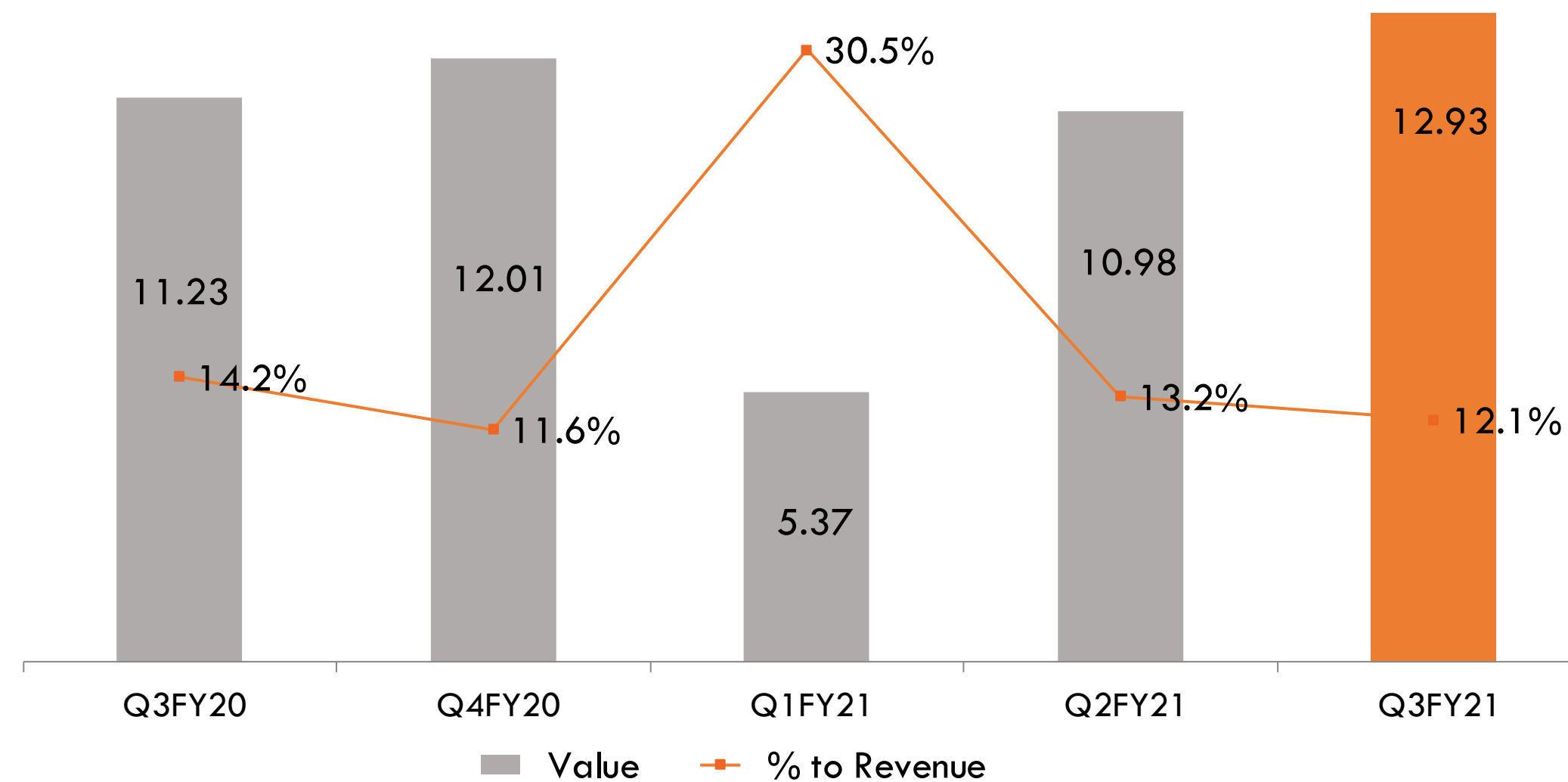
Materials



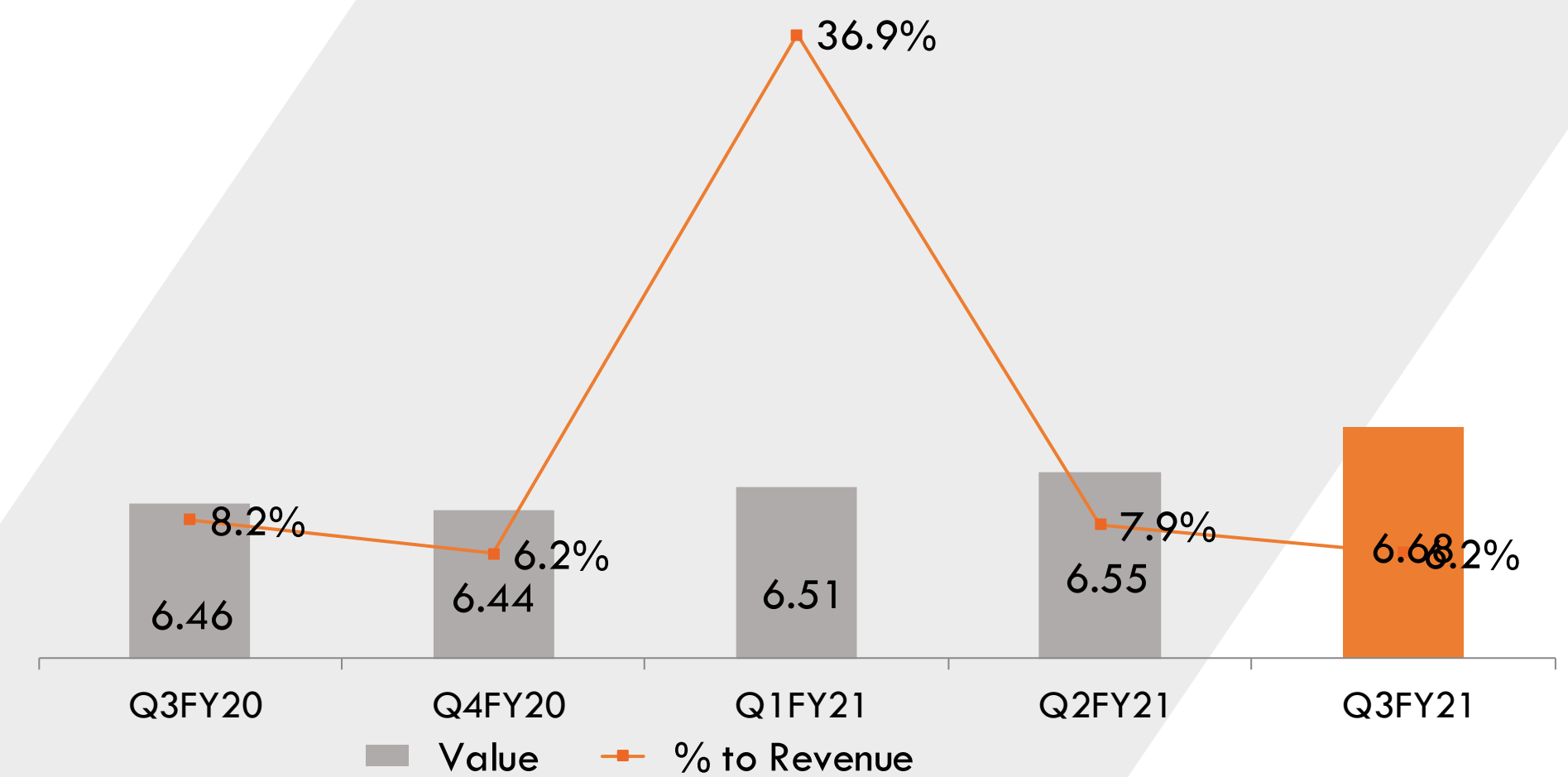
Employee Benefits



Other Expenses



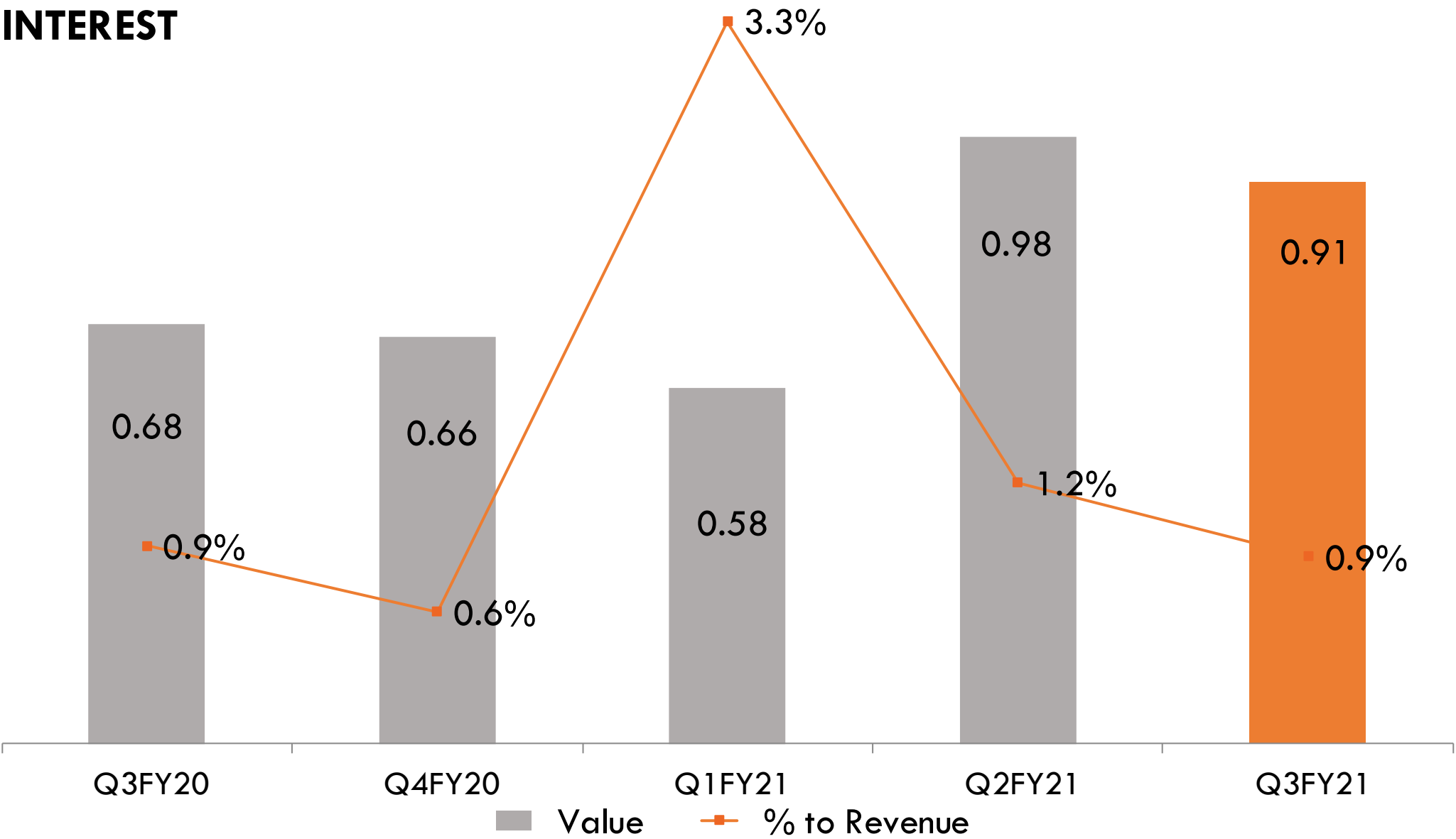
Depreciation



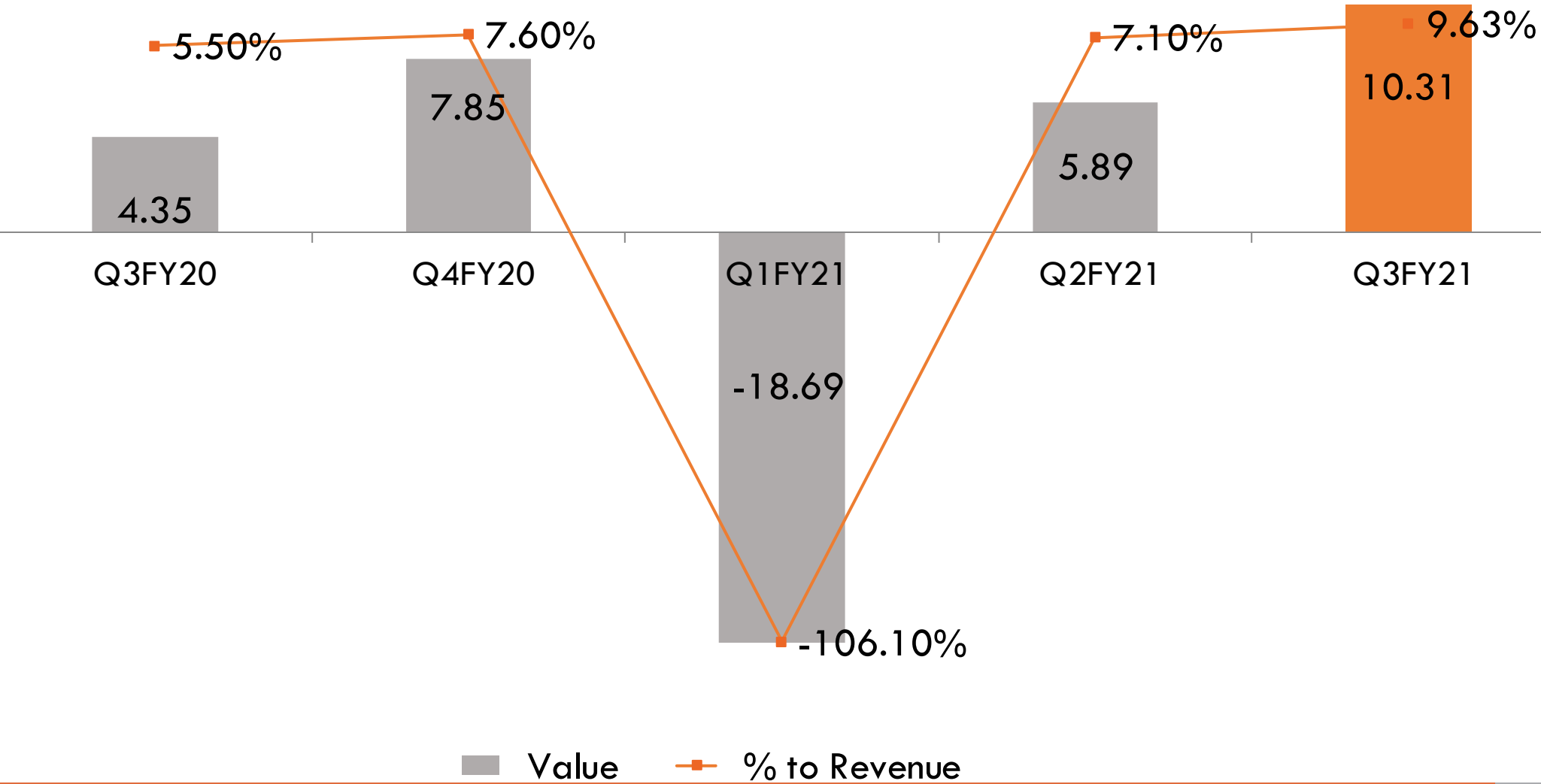
INTEREST & EARNINGS (₹ Cr.)



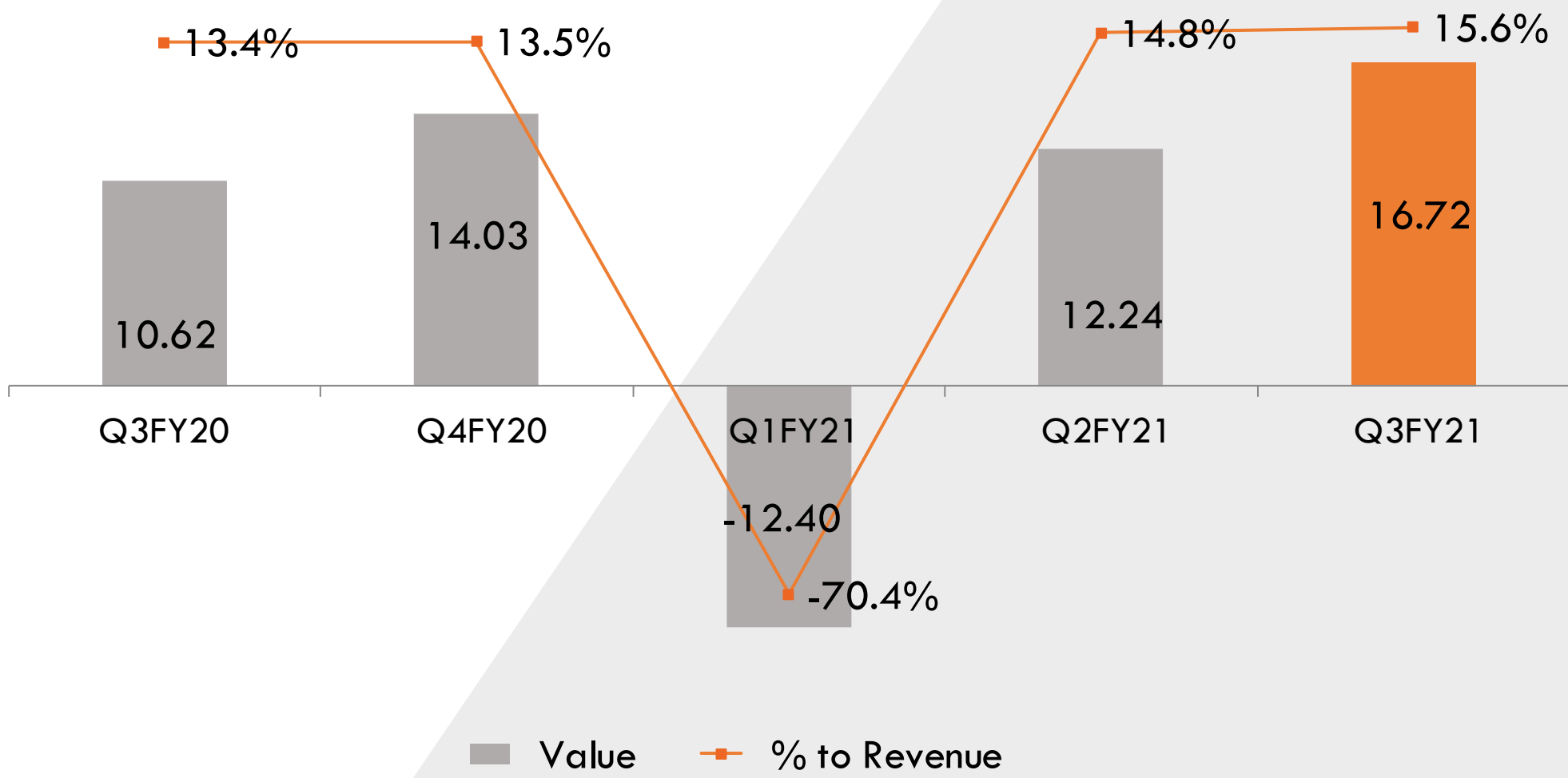
INTEREST



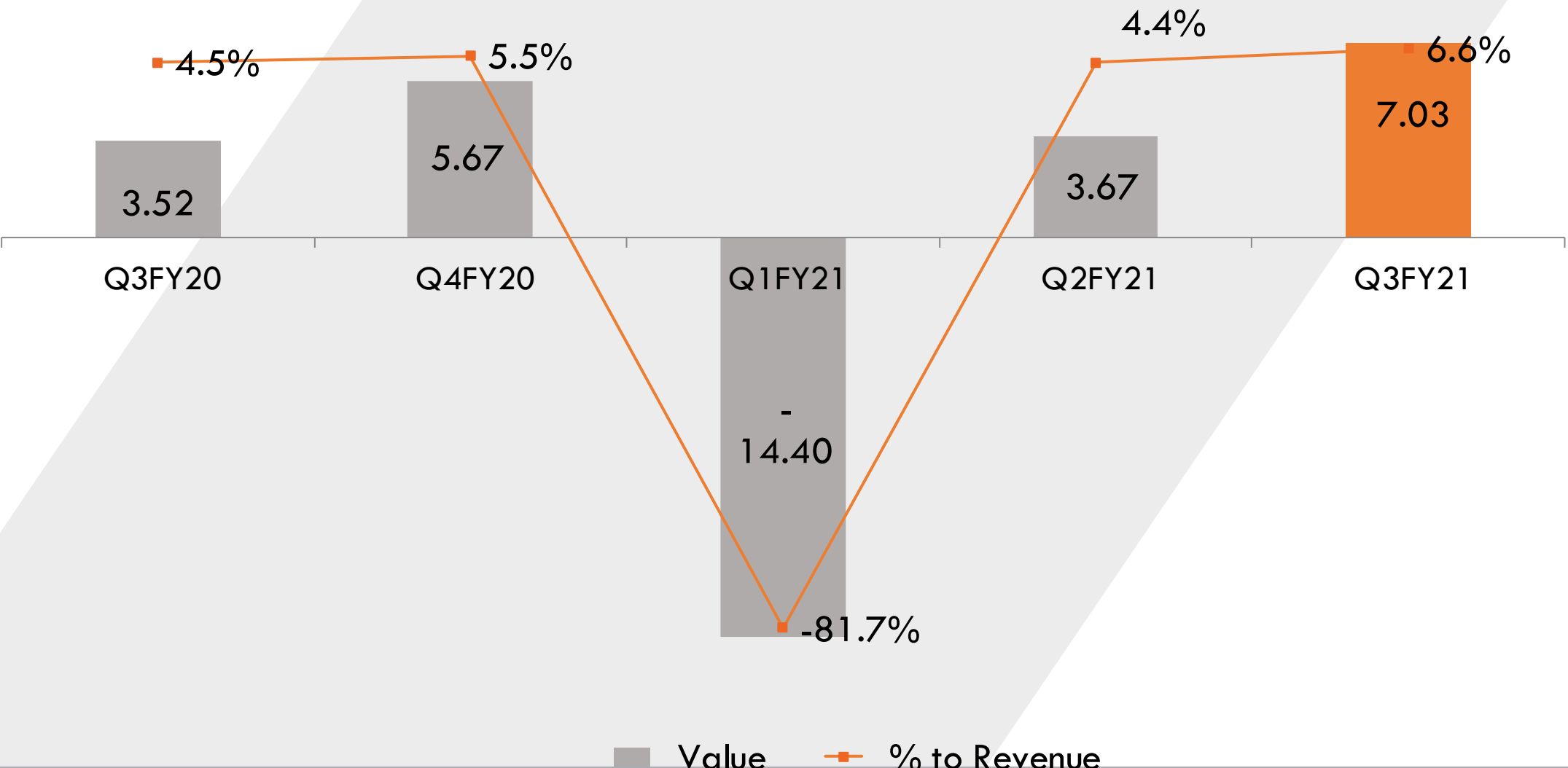
EBIT



EBITDA



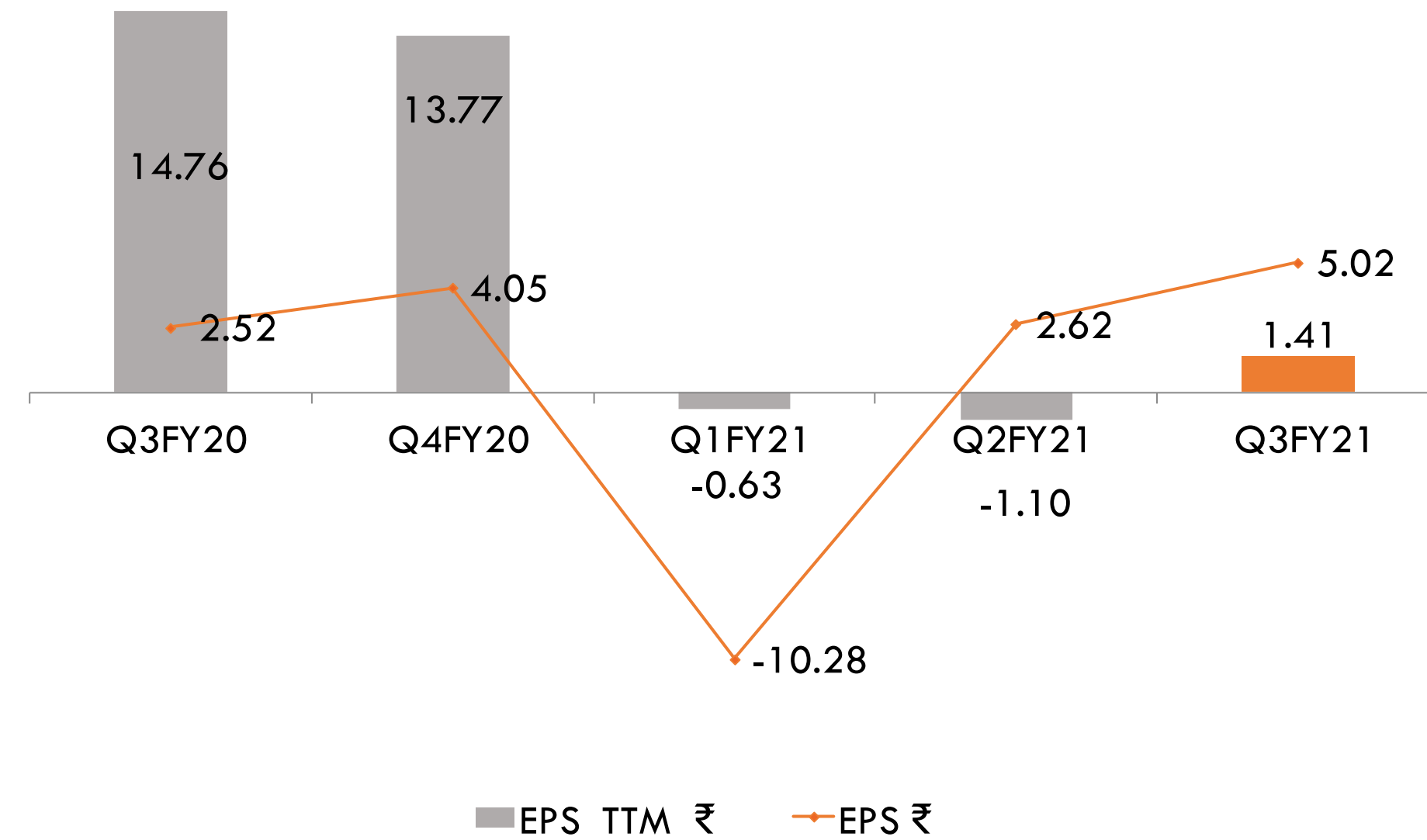
PAT



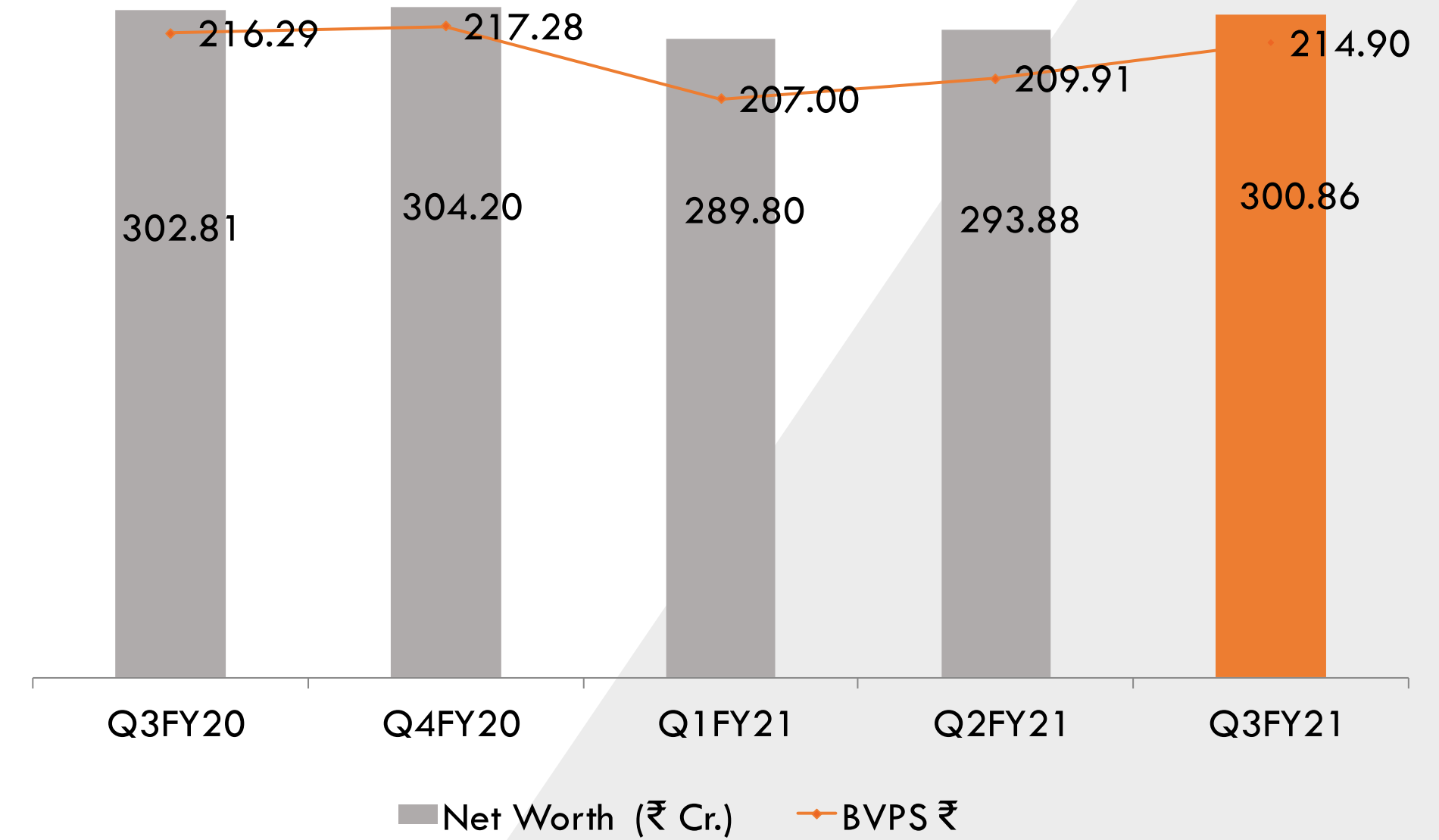
EPS, BOOK VALUE, MARKET CAPITALIZATION (BSE)



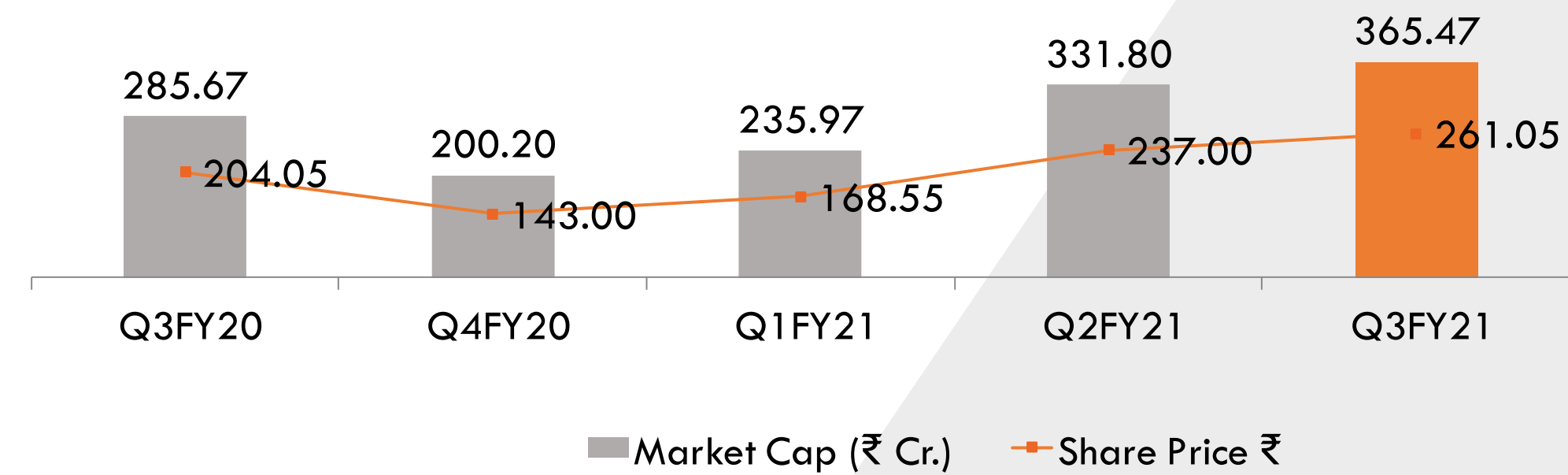
EPS (₹)



Net Worth



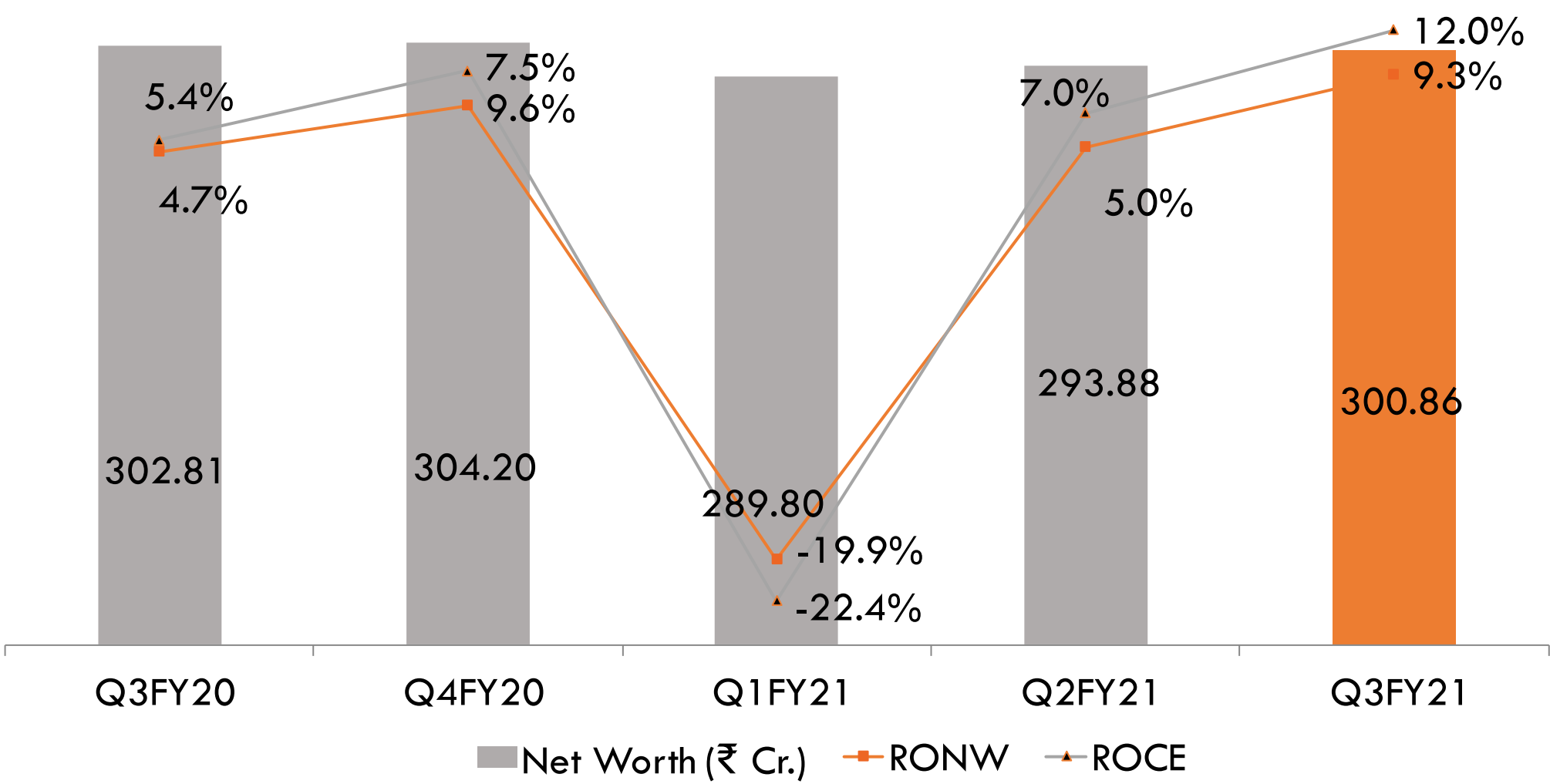
Market Capitalisation (BSE)



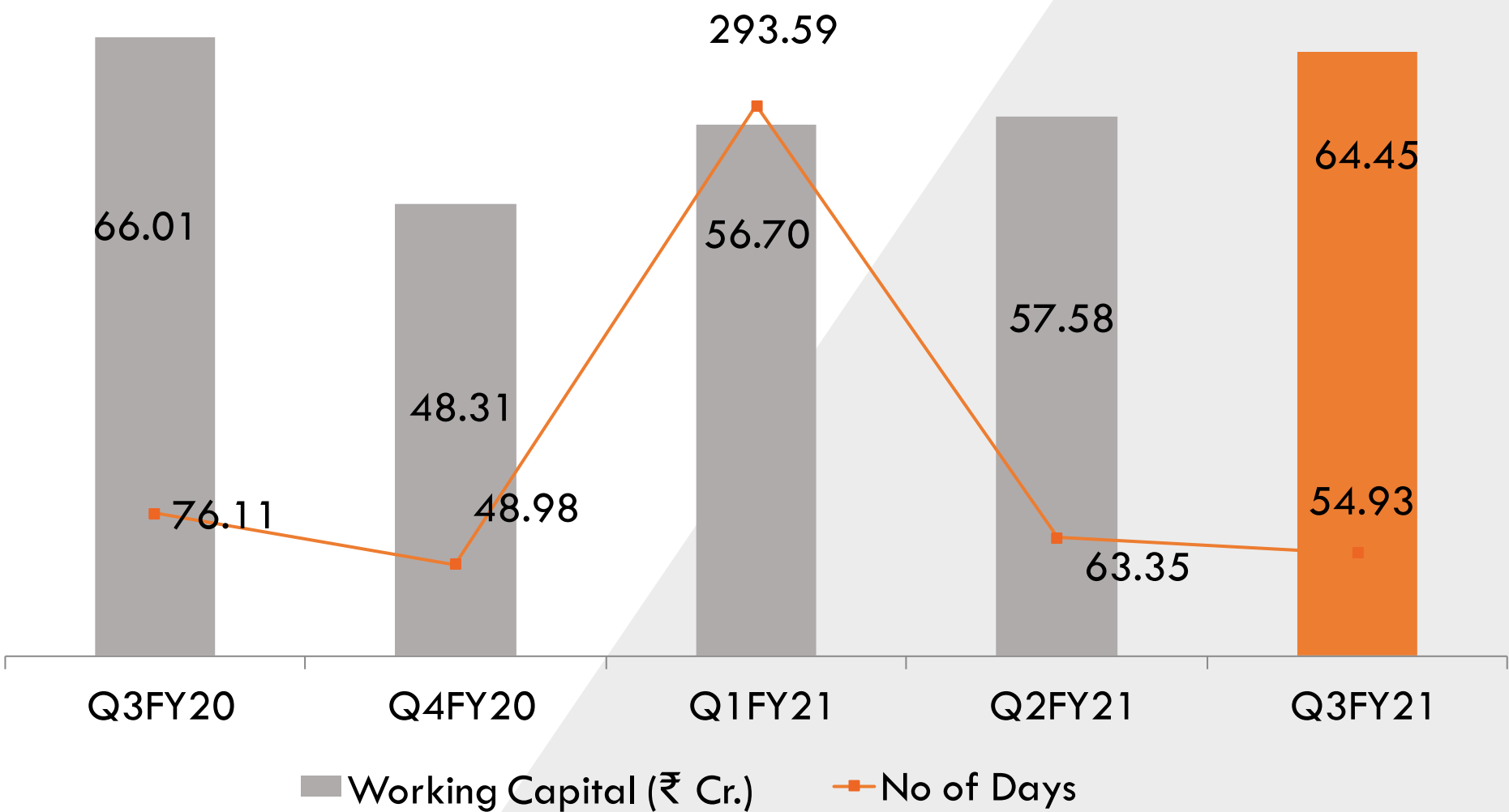
KEY RATIOS



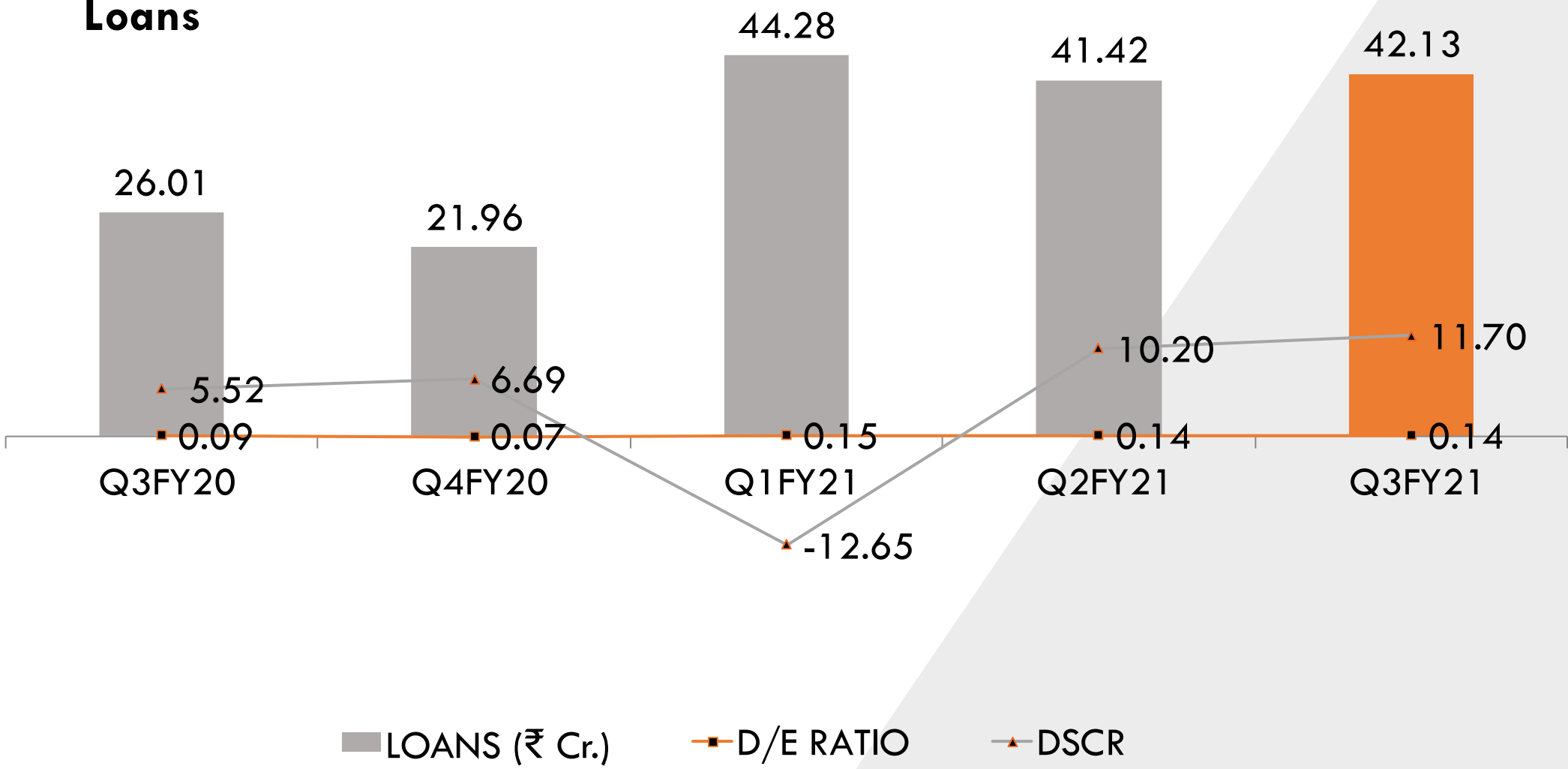
Net Worth



Working Capital

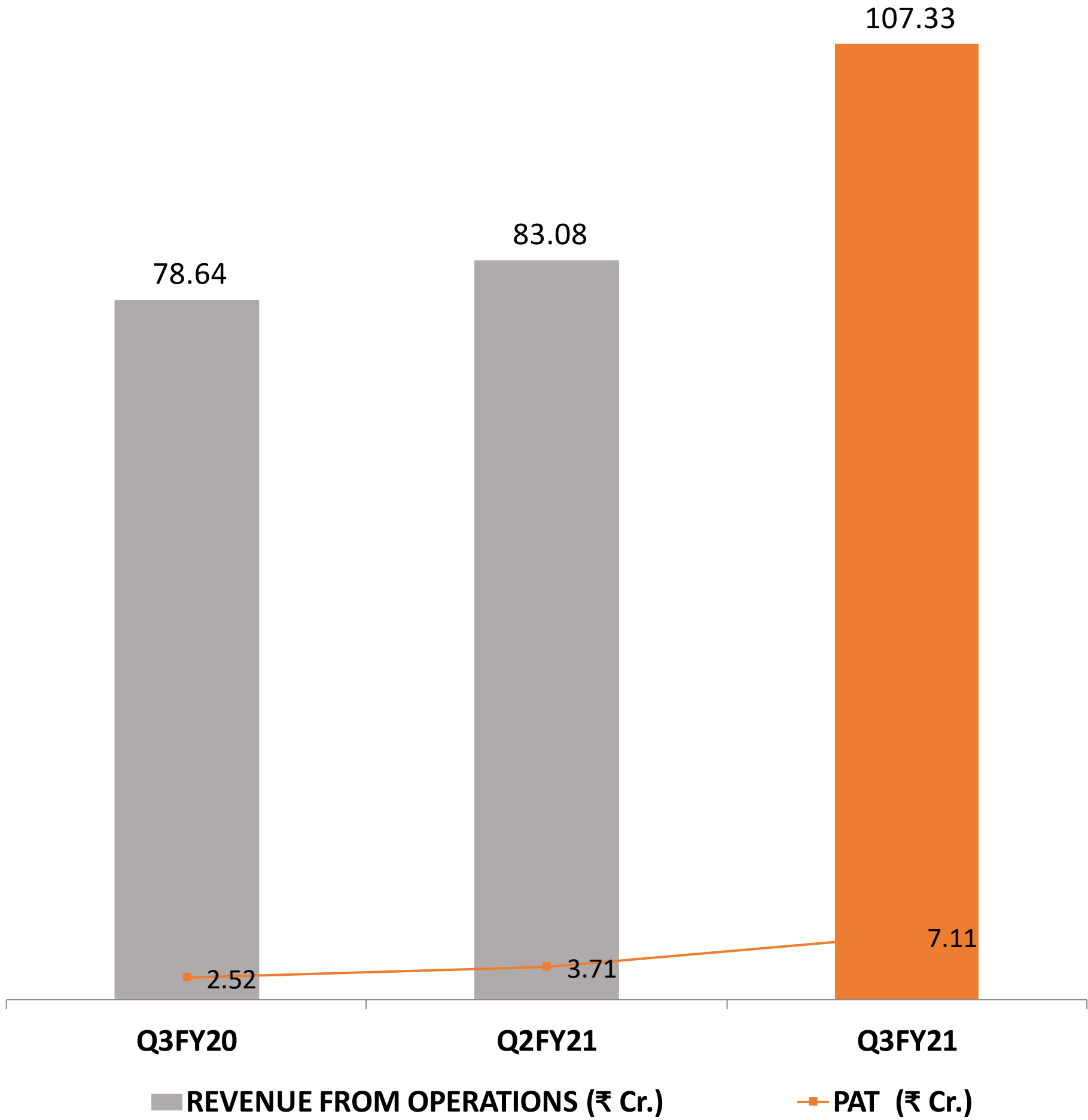


Loans

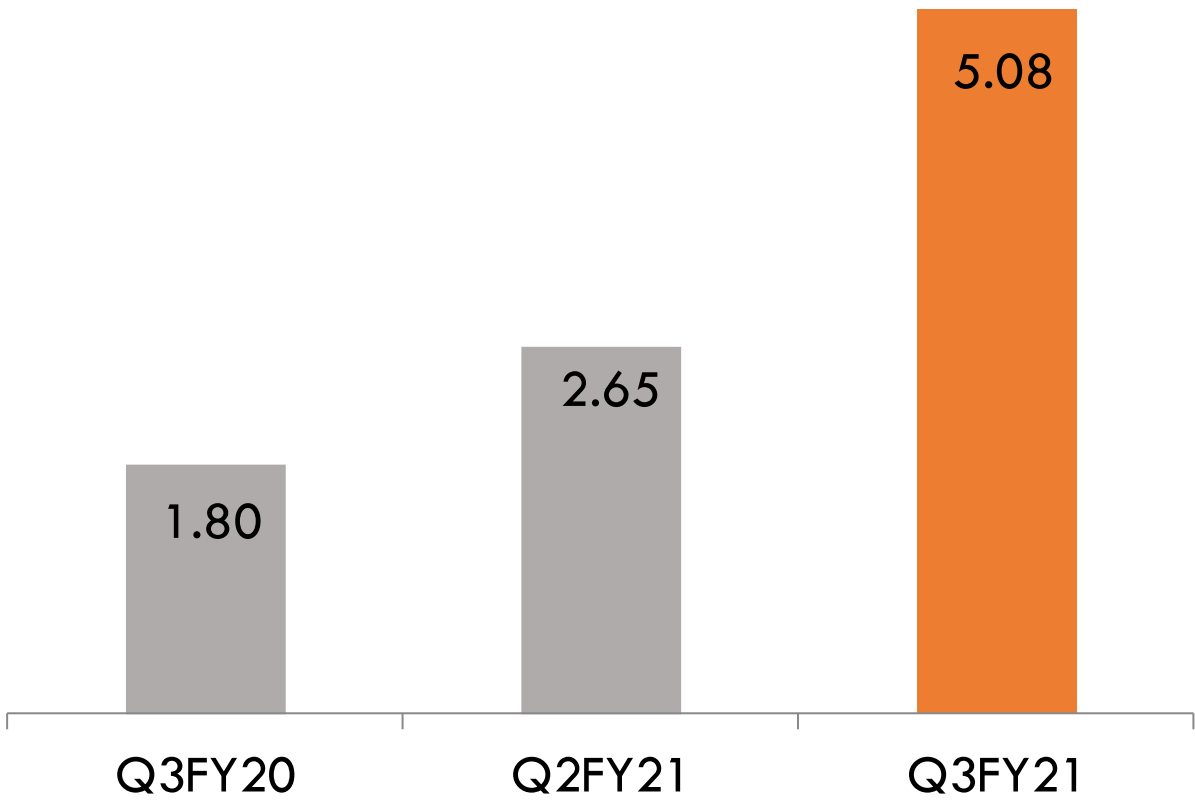




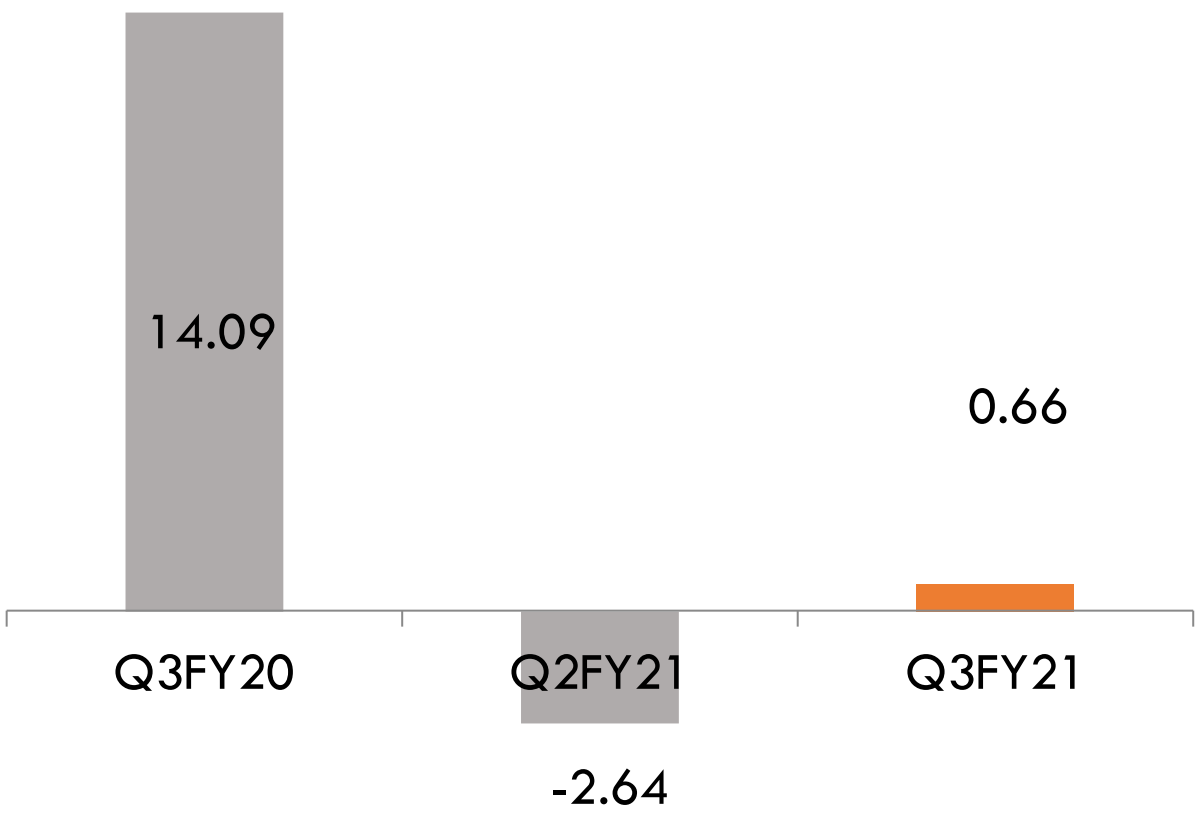
REVENUE AND PAT (₹ Cr.)



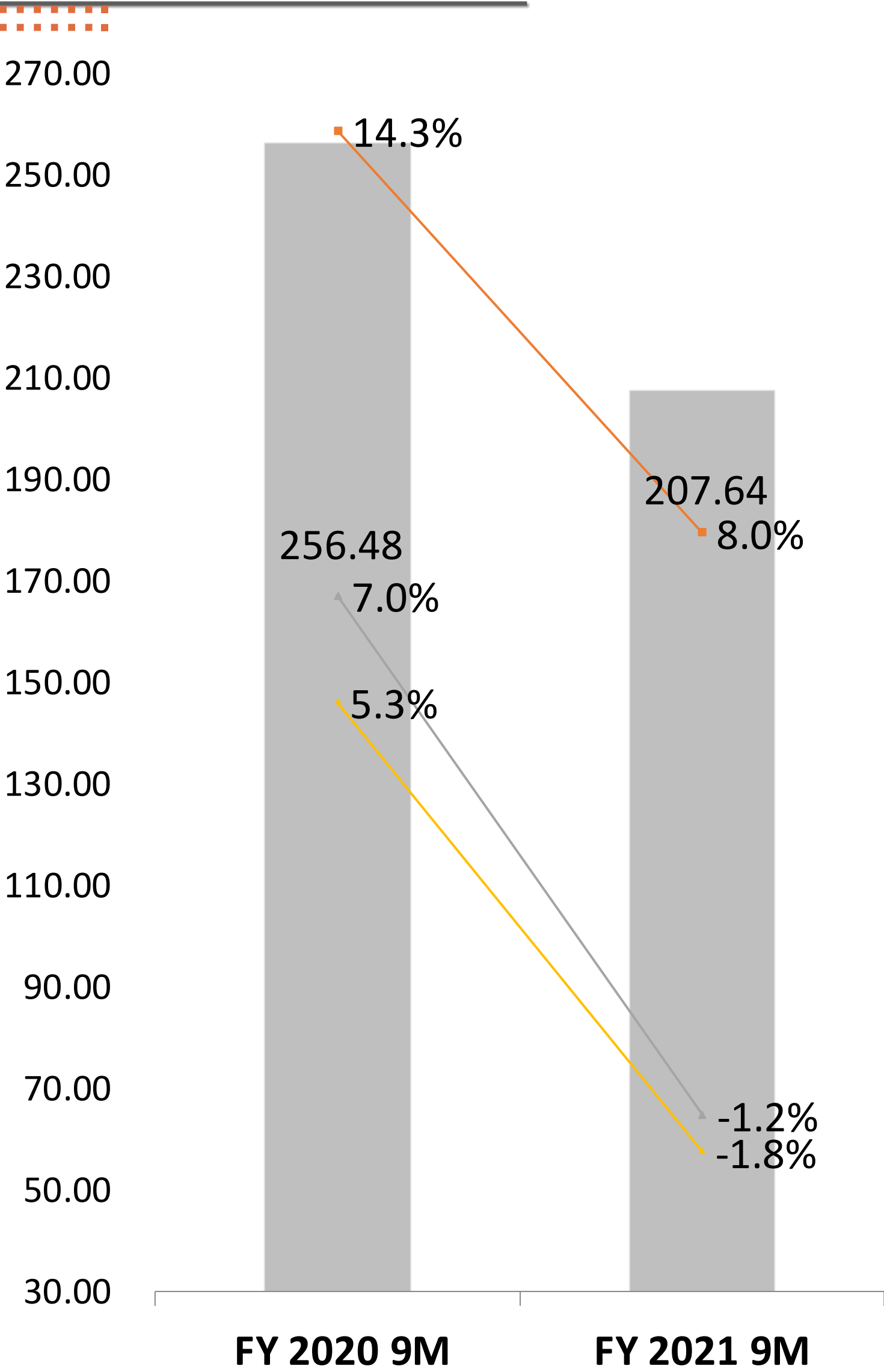
EPS (₹)



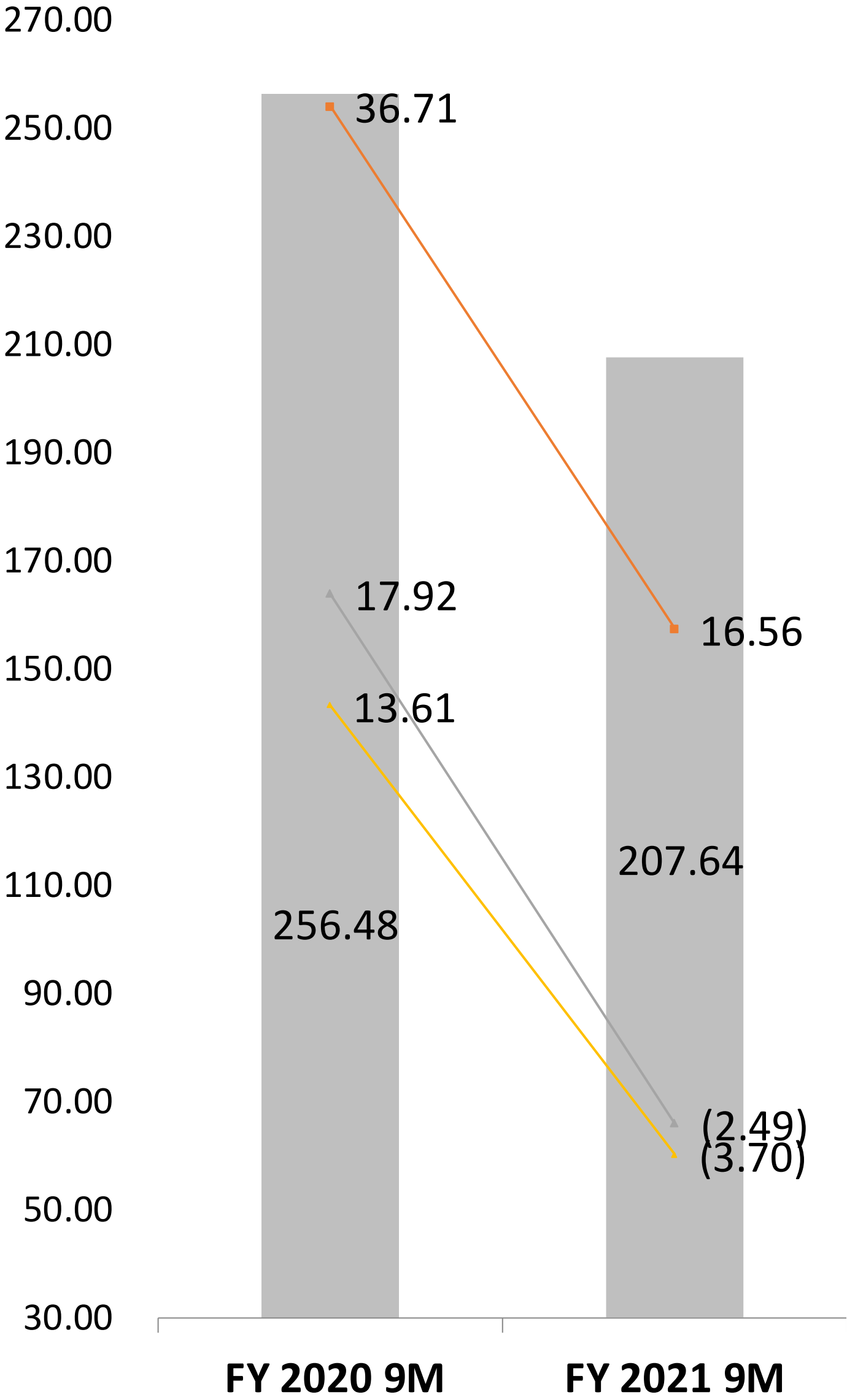
TTM EPS (₹)



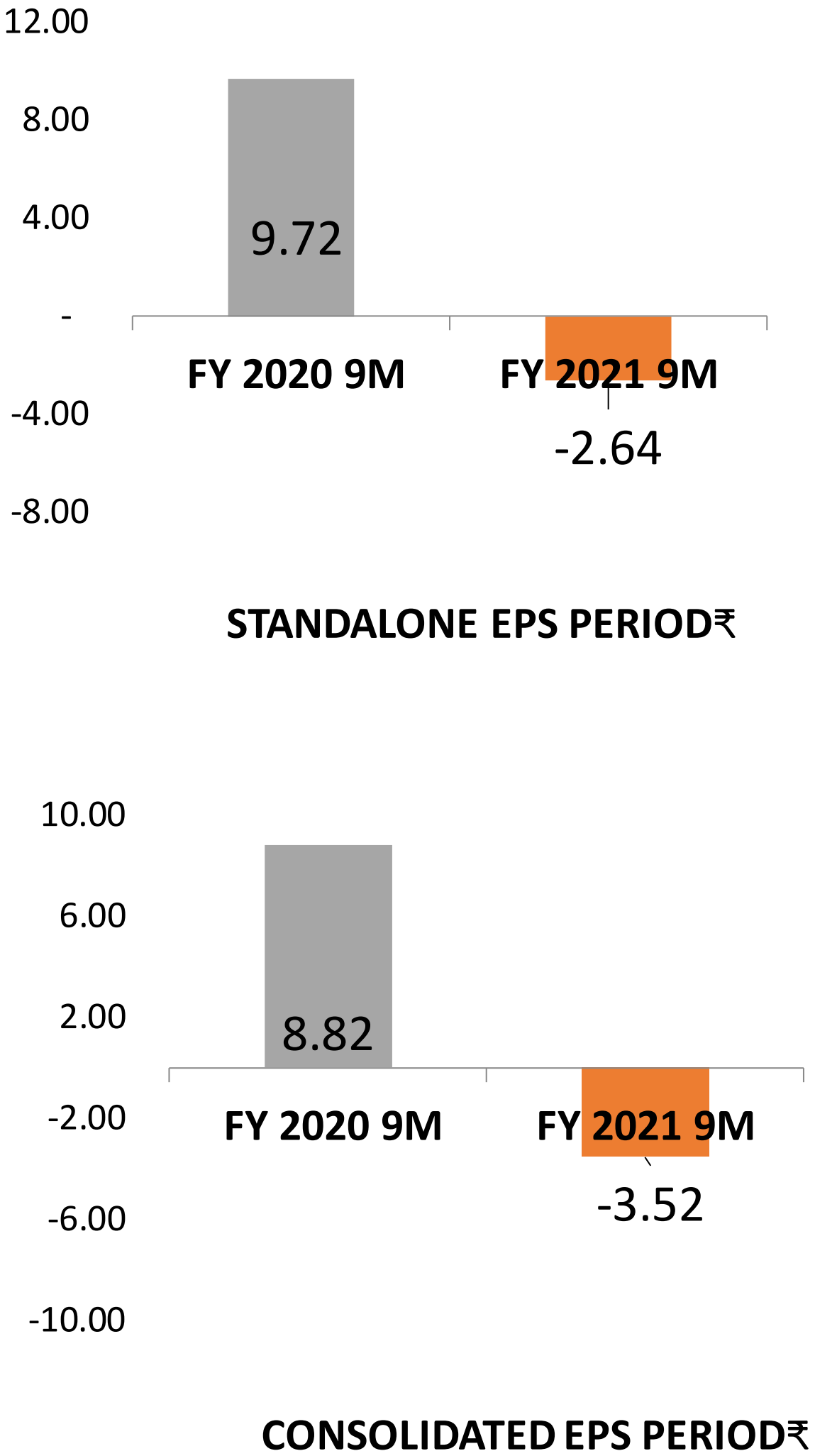
9 MONTHS SUMMARY



- REVENUE FROM OPERATIONS (₹ Cr.)
- EBITDA MARGIN
- EBIT MARGIN
- PAT MARGIN



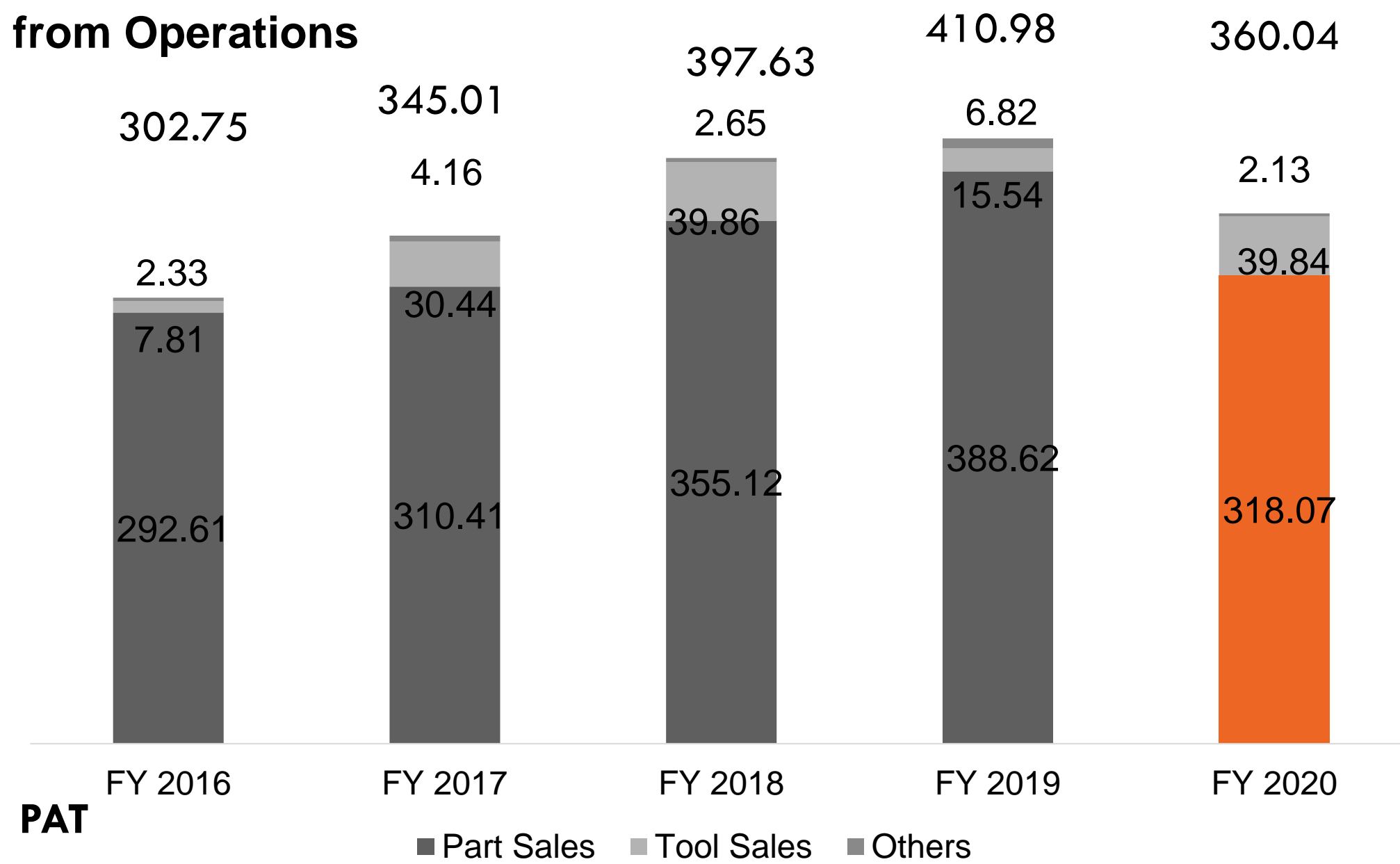
- REVENUE FROM OPERATIONS (₹ Cr.)
- EBITDA
- EBIT
- PAT



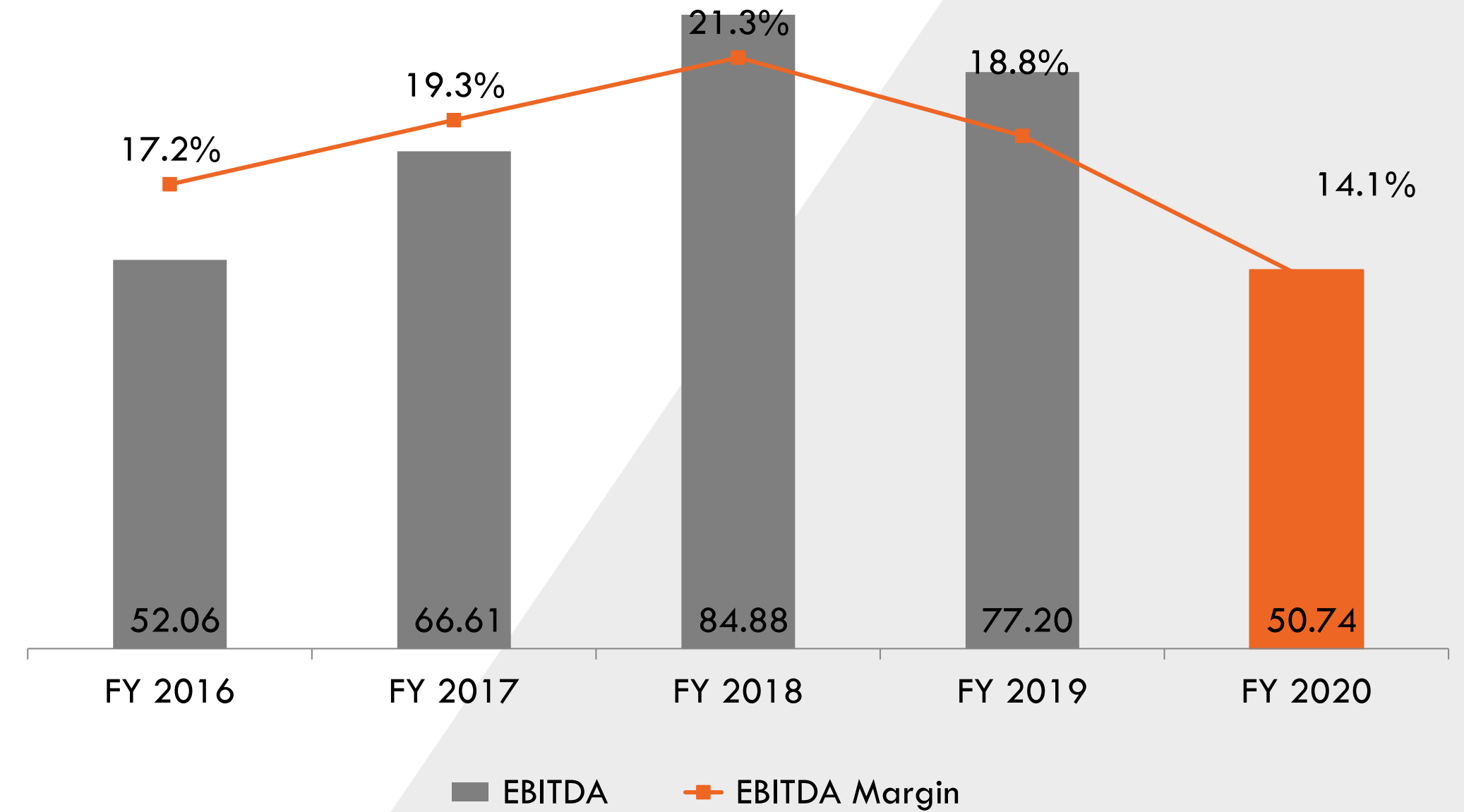
FINANCIAL PERFORMANCE SNAPSHOT (FY2016-2020) (₹ Cr.)



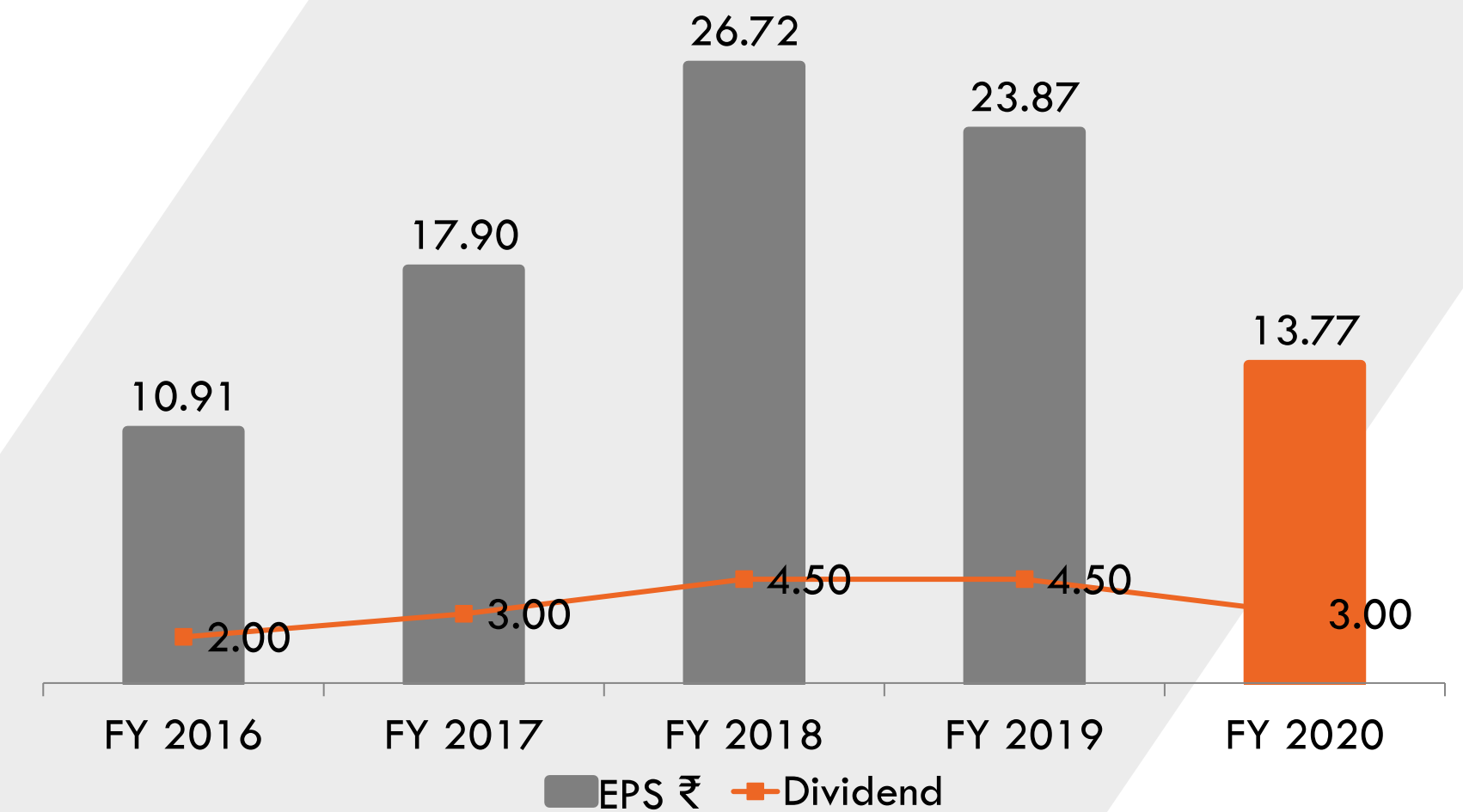
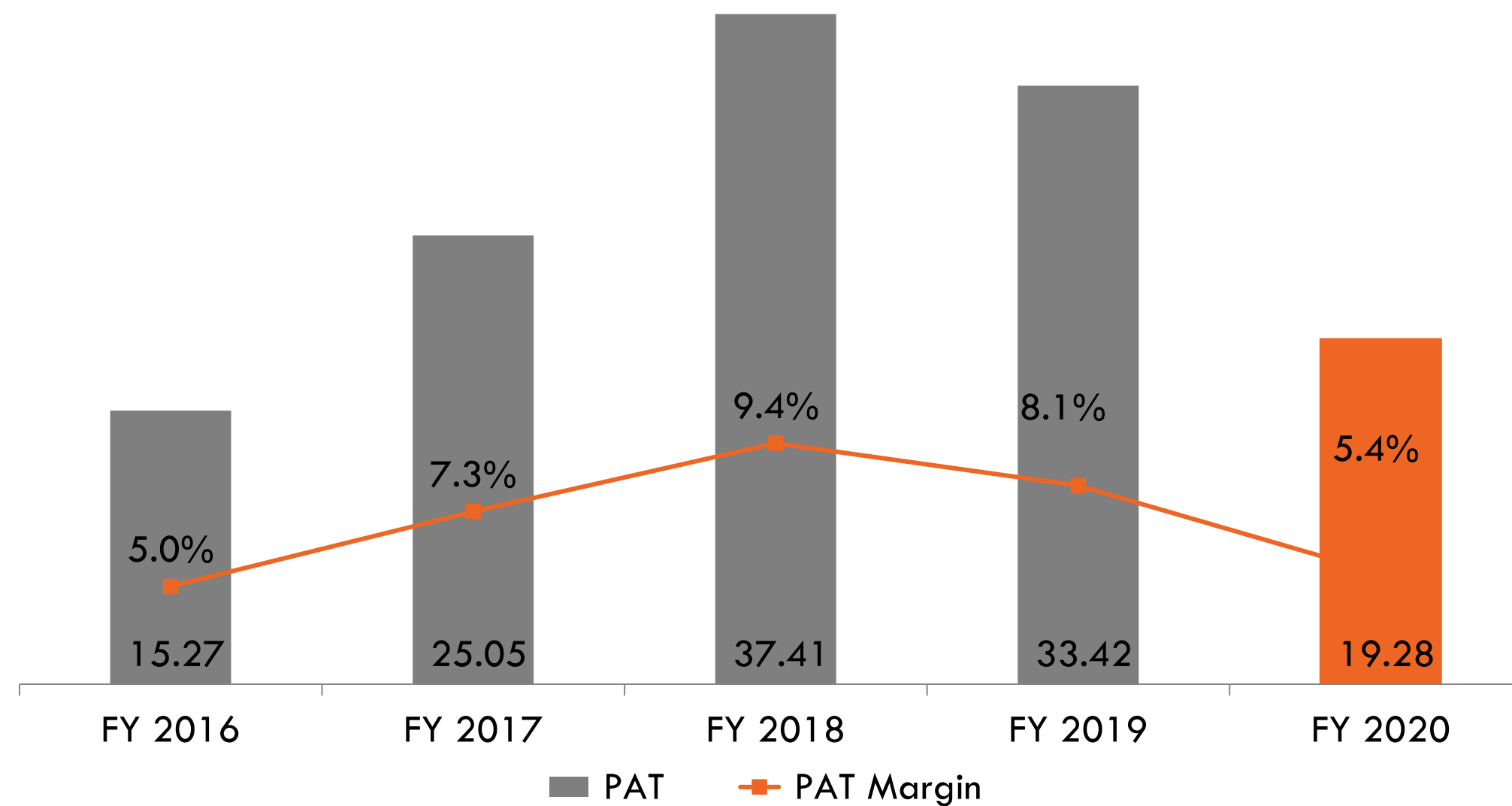
Revenue from Operations



EBITDA



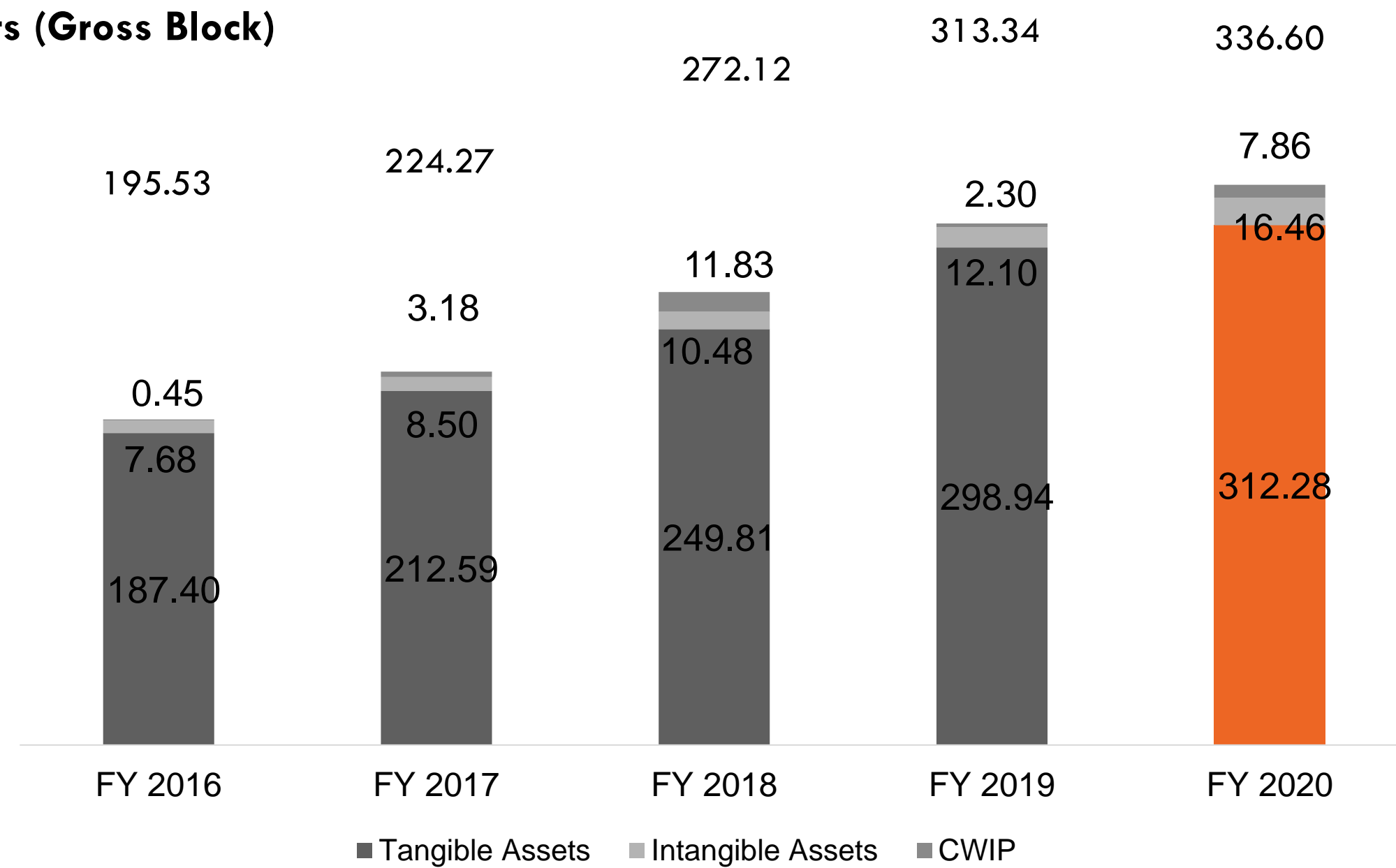
EPS (₹)



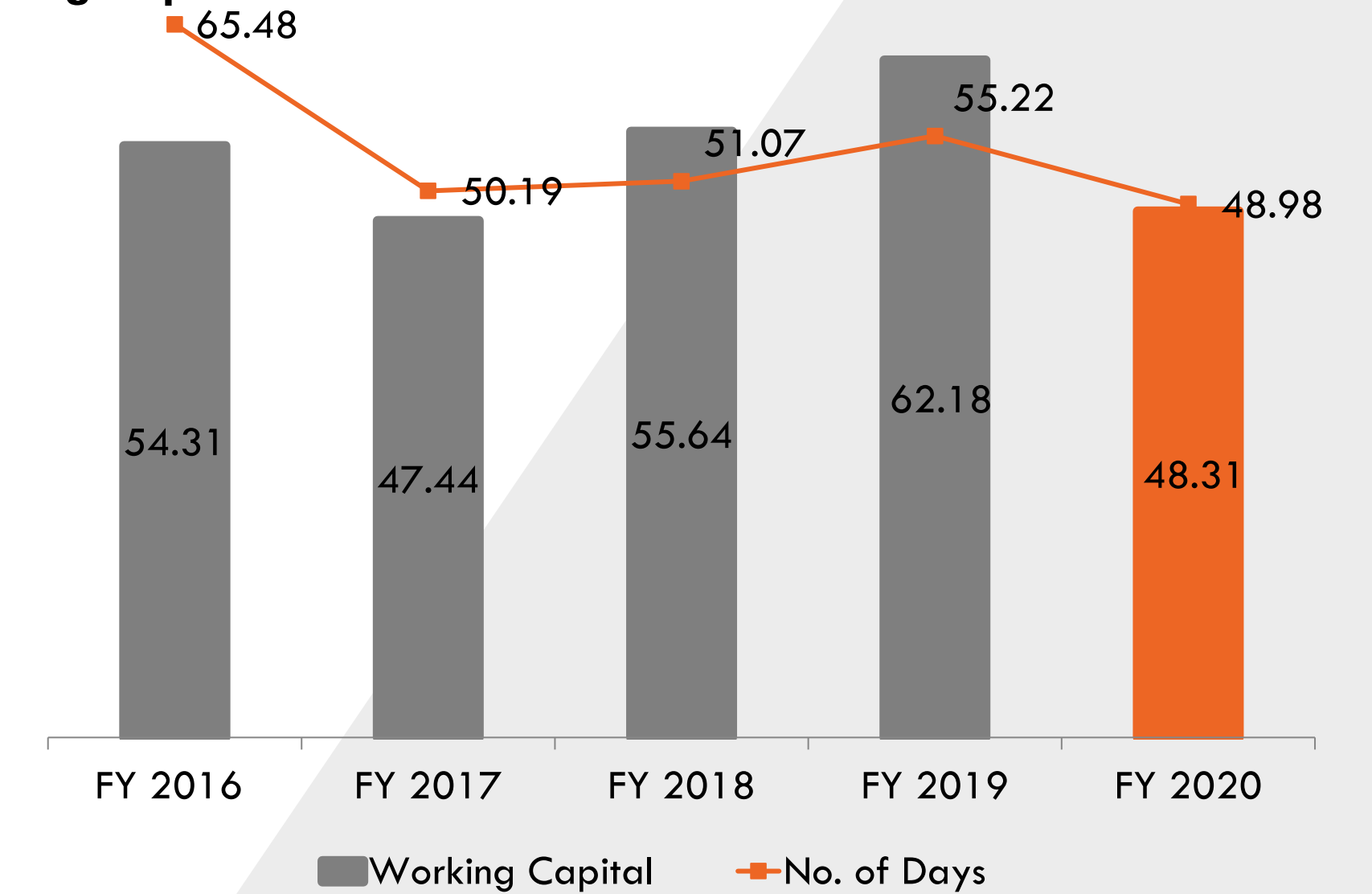
FINANCIAL PERFORMANCE SNAPSHOT (FY2016-2020) (₹ Cr.)



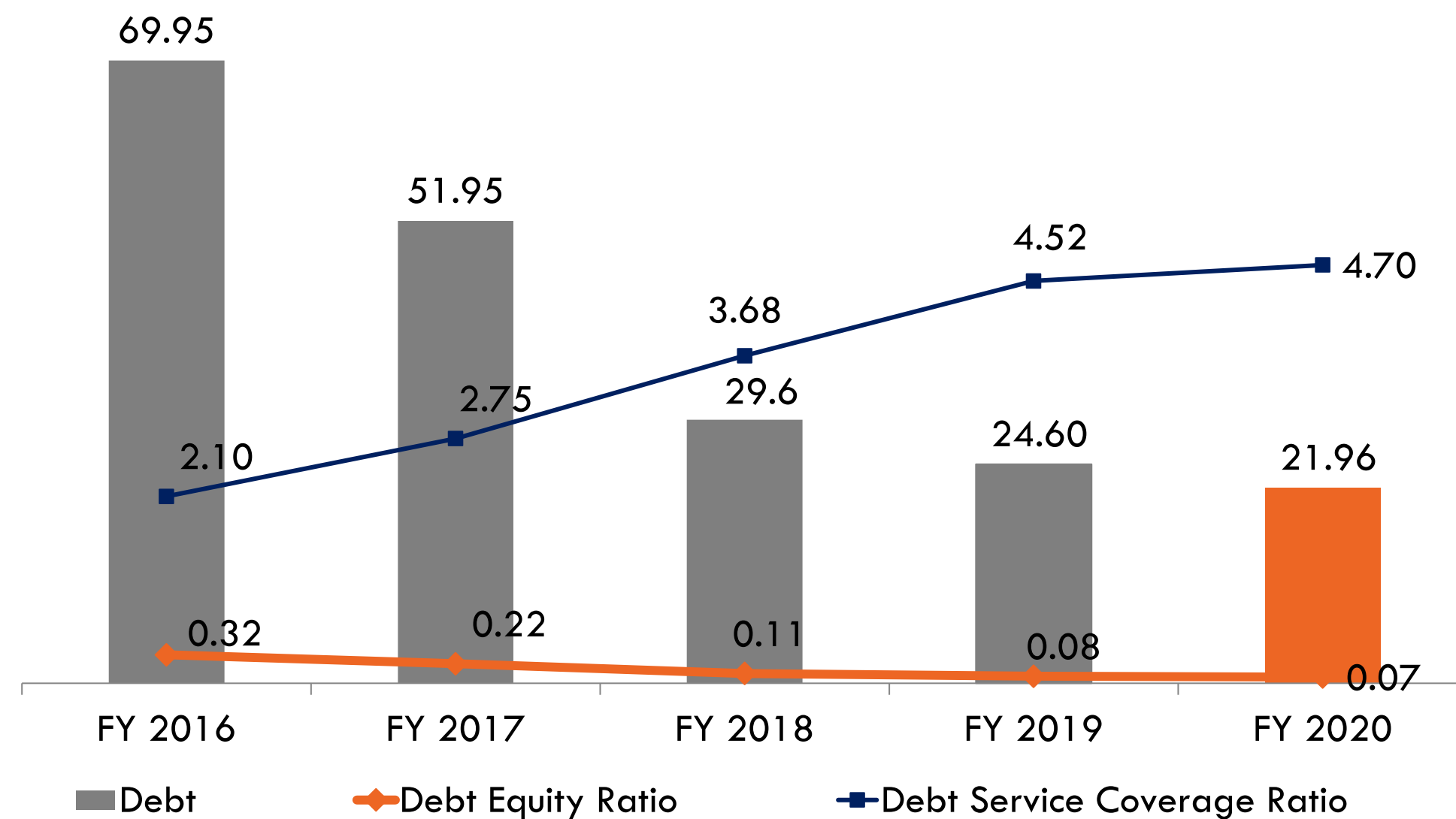
Fixed Assets (Gross Block)



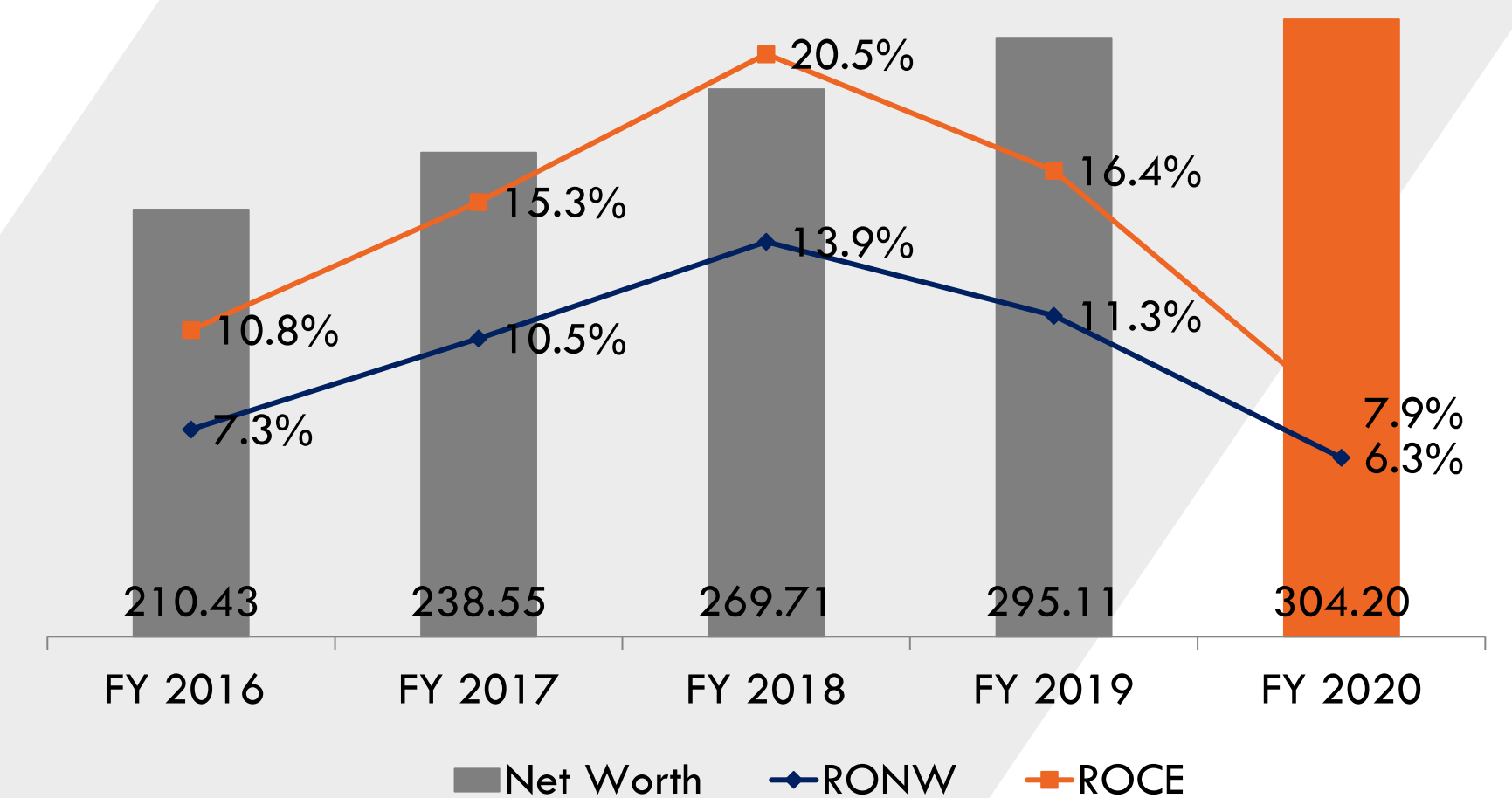
Working Capital



Debt



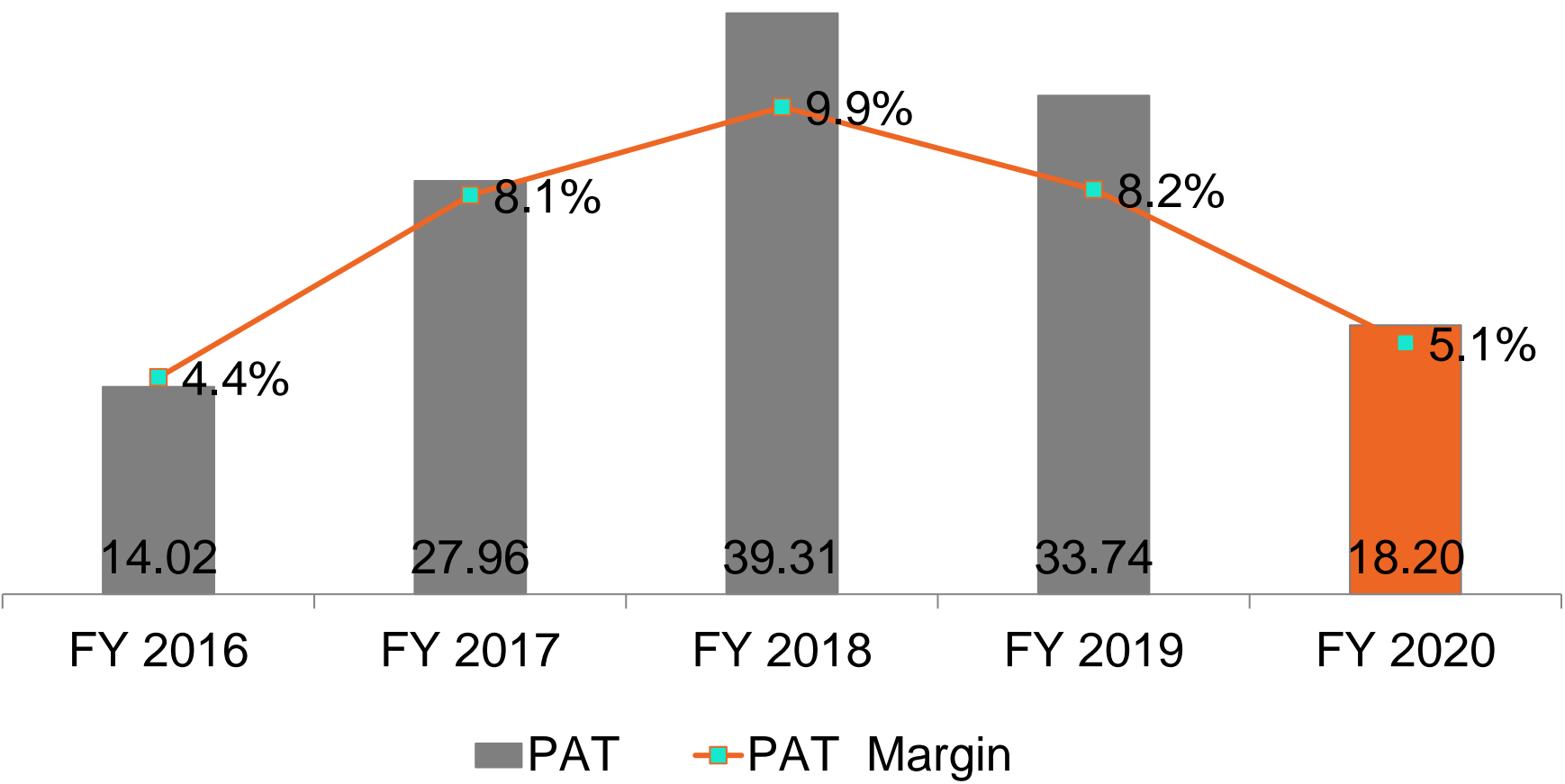
Networth



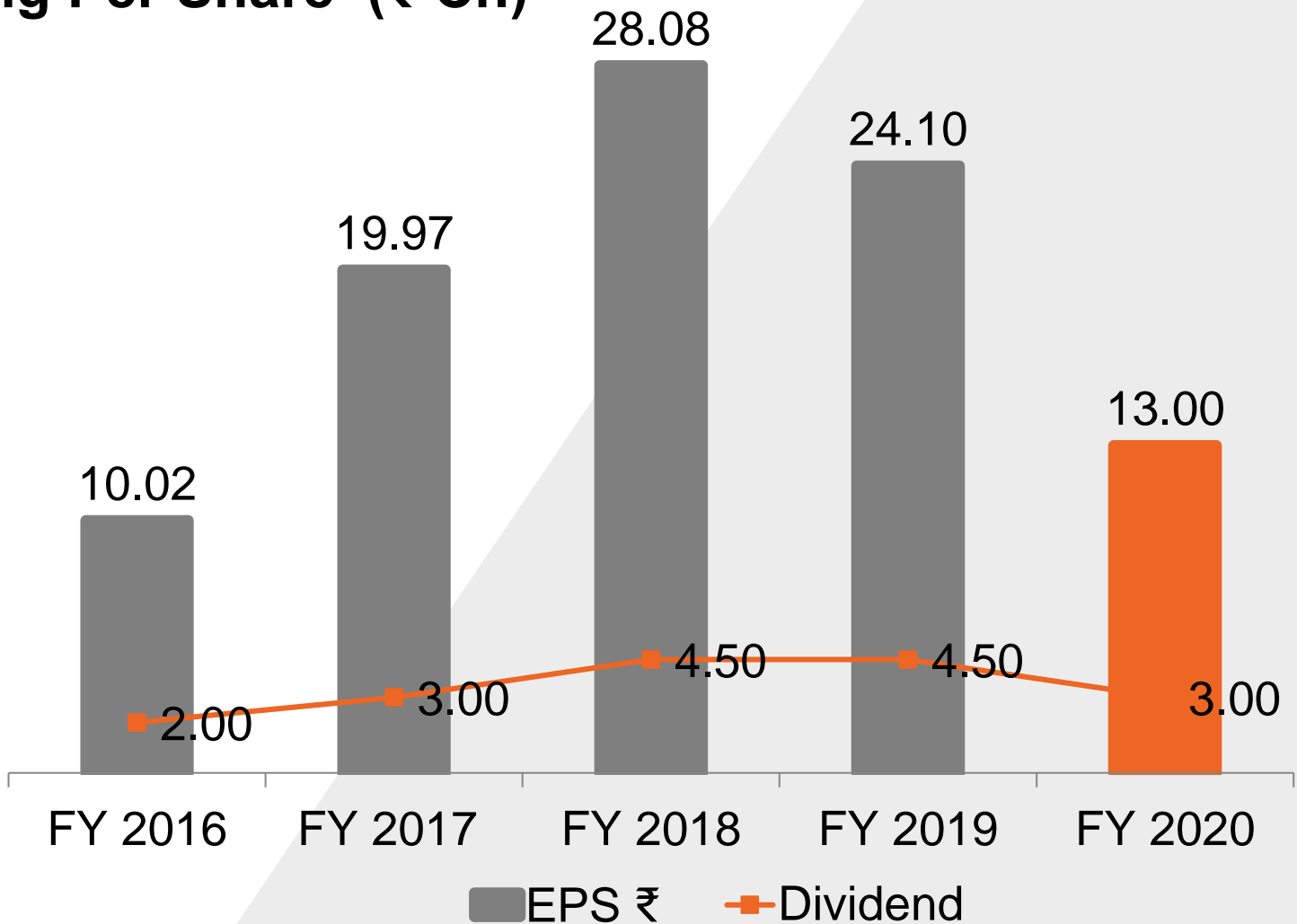
CONSOLIDATED FINANCIAL PERFORMANCE SNAPSHOT (FY2016-2020) (₹ Cr.)



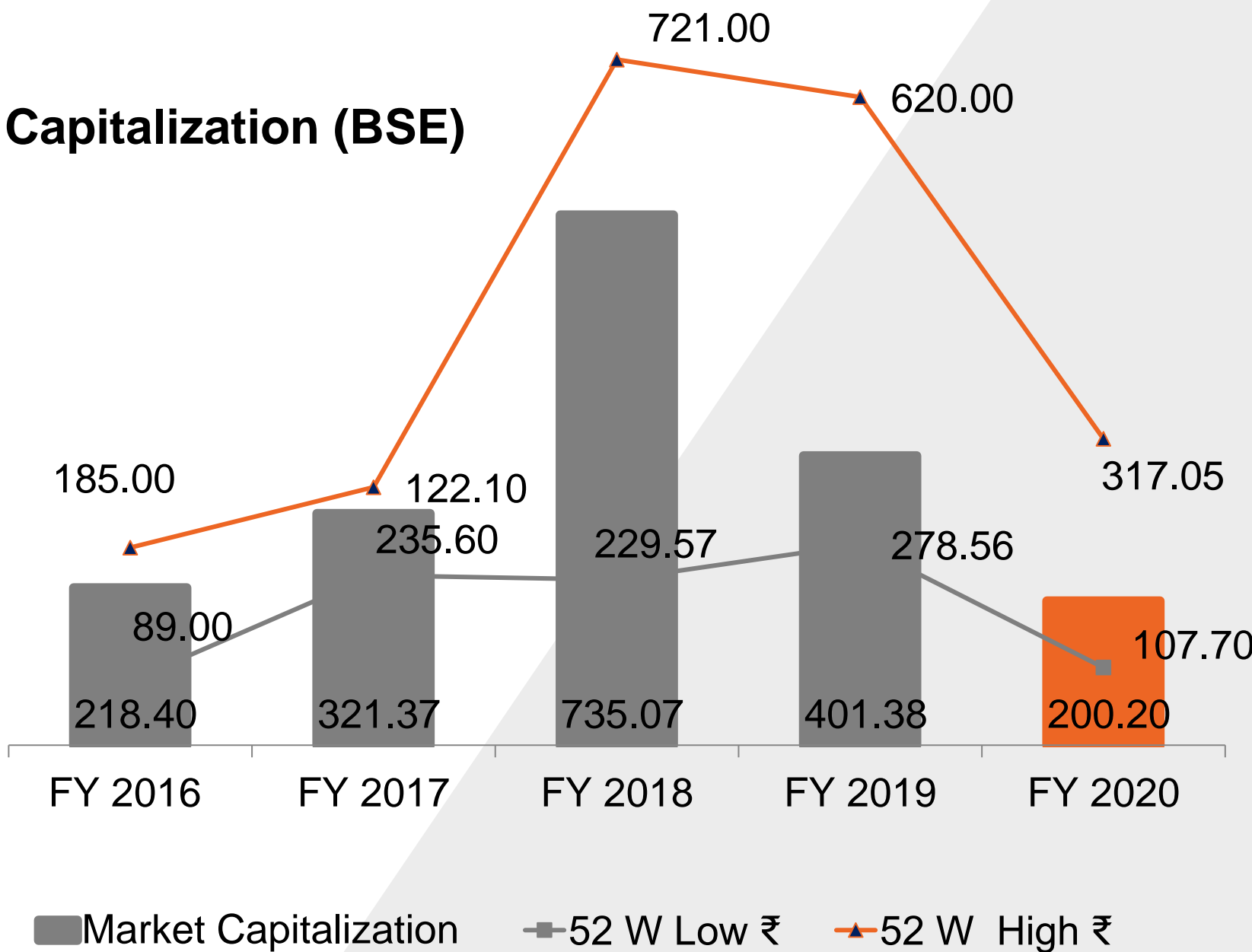
PAT



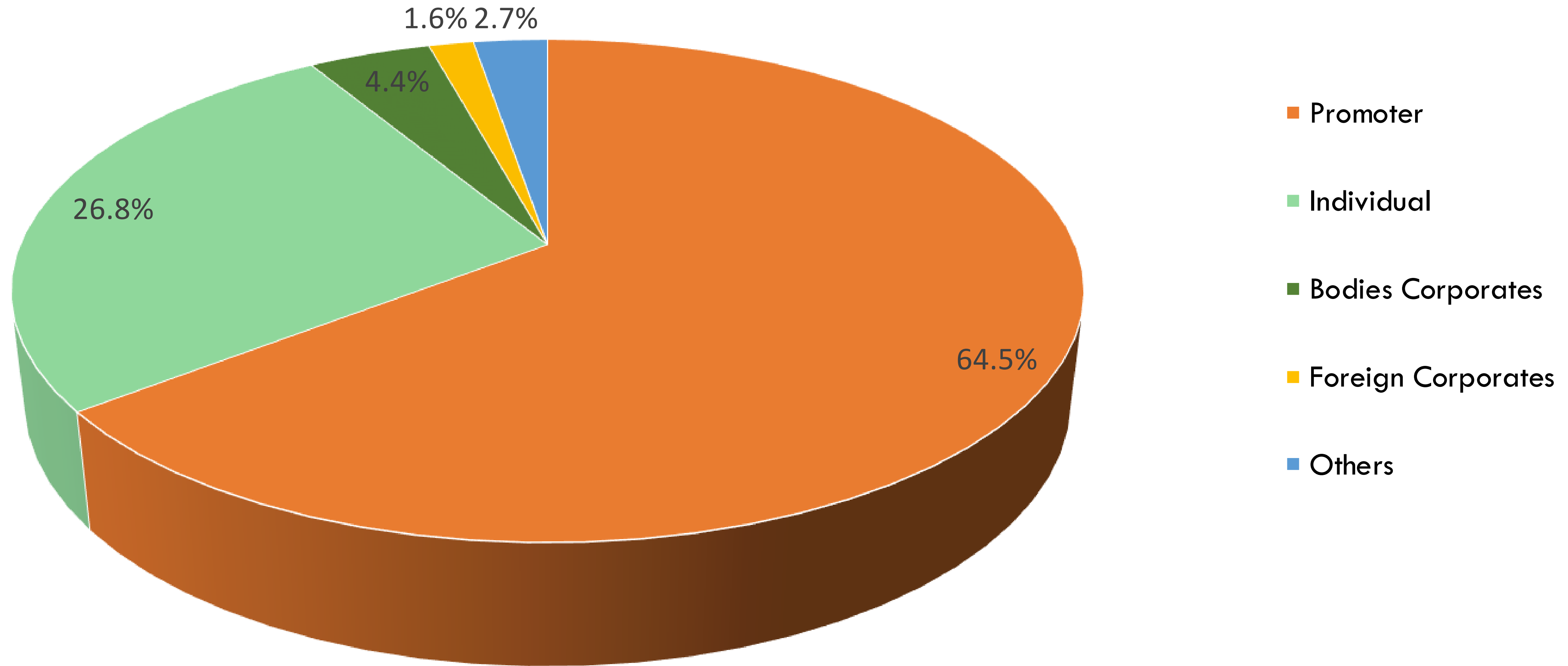
Earning Per Share (₹ Cr.)



Market Capitalization (BSE)



SHAREHOLDING PATTERN AS ON 31ST DECEMBER 2020



MARKET CAPITALIZATION (BSE) ₹ 376.47 Cr.



Certain statements in this communication may be ‘forward looking statements’ within the meaning of applicable laws and regulations. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward looking statements. Important developments that could affect the Company’s operations include changes in the industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.

PPAP Automotive Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



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THANK YOU